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SLANDS EGYPT

L and TURKEY

Section 1

MOTEL CARLIER

General News

A bill to repair a U.S. tax bill also includes \$1.7 billion in relief for big concerns. Page 3. The United States and the Soviet Union plan talks on the dispute over the radar station ai Krasnoyarsk. Page 5. Four Palestinians were killed by Israeli soldiers in the West Bank city of Nablus. Page 2

RTZ disposed of a 28 percent stake in Lasmo. Page 9.



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INTERN

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ESTABLISHED 1887

Rioters

Algiers

Killed in

900 Are Seized In 4th Day of **Price Protests**

ALGIERS - Police and troops

fired shots to disperse rioting

youths in Algiers on Friday, wil-

nesses said, and the armed forces confirmed there have been deaths

on both sides in street battles that

have swept the city for four days. Unofficial estimates say dozens

have been killed and hundreds have

been wounded in the riots, which

were sparked by economie griev-

ances and reinforced by Islamic militants. No official tally of the

The official news agency APS

said security forces had so far ar-

rested about 900 people caught looting or vandalizing property. Riots were also reported in other Algerian cities. Air France said in

Paris that its office in Oran was

President Chadli Benjedid de-

clared a state of siege in Algiers, a city of 3 million, on Thursday and

ordered the army in to halt the riots. The violence sprang from an

casualties has been issued.

Pinochet, in Accepting Defeat, mother and come to the second second

Washington Past Service SANTIAGO — President Au-Handle in the transfer of the first of his term and that he is not disposed to negotiate with the opposition for a swifter return to the exercise transfer of the first transfer full democracy.

horized by Jin VI Rodern General Pinochet said in a brees scattaneous and the second sec Thursday man in countries civilian garb be wore with increas-President State President in the appeared in white ceremonial uniform as head of the Chilean Army.

But General Pinochet auder words that were discouraging to opposition leaders hoping to negotiate changes in the constitution approved in a 1980 referendum assidered by many to have been Where the districtions and reduce the armed forces influence over

the public's mandate to pervert "No one can think that he has the public itself de-

years as president, General Pino-chet will remain in office until elections in December 1989. He also remains head of the army, a post he can retain for at least four more

Conceivably, he could even side-step constitutional technicalities and run for president again in next

General Pinochet's political op-position, with its victory by 54.7 percent to 43 percent, made an impressive statement, but by no means has democracy arrived in

Half an hour before General Pinochet began speaking on televi-sion, Santiago suffered its third widespread electrical blackous since Saturday. Thousands of residents were in the streets celebrating the plebiscite results when the lights went out, creating confusion

the constitutional referendum. He confrontations between the exualso squelched rumors that he berant crowds and police secking

The police said that two persons had been killed in the demonstra-tions, including a 14-year-old boy shot by unidentified attackers and a robber shot by the police. Unknown assailants shot two other persons, who were in serious

condition, the police said. Eight officers were injured, one seriously, and 58 demonstrators were de-tained and later released, they said. Lights had flickered back on throughout most of the capital by the time General Pinochet's speech

"In the recent plebiscite," he said in the address, "it was oot an ideology or a constitutional agenda at stake, only the election of a person to rule the country."

"At this supreme moment, I rew my vow to fulfill the mandate without wavering and without self-See CHILE, Page 4



Smashed and burned cars on a street in an Algiers neighborhood after the rioting that struck the city during the week.

Debates Put Democrats Back in Race

headed and not gaffe-prone.

By E.J. Dionne Jr.

1988 campaign. If the Democrats needed to ly be in a position to take advantage of an use the debates to persuade a wary electorate opening.

WASHINGTON — The two debates of their ticket another hearing, the Re-

publicans had what was on its face a simpler

iask: to reassure the electorate that George

Bush and Dan Quayle were competent, clear-

Mr. Bush, though less formidable than Mr.

NEWS ANALYSIS

Dukakis, achieved that in the first debate.

But it is not clear how Mr. Quayle held up his

end Wednesday. The Republicans, of course,

insist that he did, but the early polling sug-

Hungary Backs Danube Dam

Kiosk

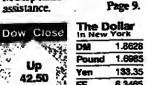
BUDAPEST (Renters) -The Hungarian parliament voted overwhelmingly on Fri-day to continue building a bydroelectric dam on the Danube despite appeals from ecologists at home and

abroad. The vote was 317 to 19 to continue construction, with 31 abstentions. Environmentalists say the project will destroy wildlife, pollute the water supply of three million people and be economically senseless. Environment Minister Laszlo Marothy pushed through a government recommendation oo the joint project with Czechoslovakia



Britain's Gurkhas are facing an uncertain future as their role in Southeast Asia Page 5.

Business/Finance MCorp turned to the FDIC for



Pentagon Will Halve Number of Weapons in Its Space Shield

By John H. Cushman Jr. New York Times Service
WASHINGTON — The Penta-

gon intends to cut in half the num- Reagan administration's proposed ber of space-based weapons in the shield against nuclear missiles calls initial phase of its system to defend against attacking missiles while greatly increasing the number of not deploy weapons in space until ground-based weapons.

Because of this and other technical changes in the program, top officials lold Congress on Thursday, the military now estimates

By David B. Ottaway

and Nora Boustany

Washington Past Service

WASHINGTON - The Leba-

nese group that released an Indian

hostage Monday and still holds

three Americans has ties to Syrian

intelligence that made it possible for Syria, not Iran, to play the key role in gaining his freedom, accord-ing to Lebanese, Palestinian and

The sources identified the man

as Mustapha Dirani, an indepen-

dent-minded Shiite hard-liner who

was expelled from Amal in Febru-

ary for having refused to obey or-ders issued by Amal's leader, Na-

bih Berri. As former head of Amal

intelligence, Mr. Dirani would have had direct and close ties with Syri-

Sources in Beirut say that Mr.

Dirani is strongly suspected of being a leader of the Islamic Jihad for

the Liberation of Palestine and of

still having ties to the Syrian, as well Iranian, intelligence service in

If these report are accurate, then Syria may still be able to extract

one or more American hostages

an intelligence.

Lebanon,

U.S. sources.

cutting almost in half the previous Pentagon estimate of \$115 billion. The new plan for building the

the Pentagon said.

Syria Is Called the Key

To Freeing of Hostage

near the turn of the century. Defense Secretary Frank C. Carlucci ordered the changes Tuesday.

The decision culminates six that it can complete the initial de- months of review, in which the Penployment at a cost of \$69 billion, tagon sought to redesign the Strate-

from the group. Syrian government officials initially promised the Rea-gan administration that such a re-

lease would happen early this week.

Yahya Sadowski, a Syrian special-

ist at the Brookings Institution. "I

don't think the Iranians did this at

all. I haven't seen anything about

this particular release to suggest the

Iranians engineered it."

"The Syrians cut this deal," said

The thrust of the changes were described by Lieutenant General James A. Abrahamson, the director of the program, in an interview last month. He and other officials gave more details Thursday at a joint hearing of the House and Senate Armed Services Committees.

Under the new plan, sensors in space to detect and track missiles might be put into space before any weapons to destroy those missiles,

By E.J. Dionne Jr.

the 1988 presidential campaign appear to

have done exactly what the Republicans

feared: They have helped revive a badly

Two weeks ago, many politicians and con-

sultants, including many Democrats, were

talking about the possibility that Vice Presi-

dent George Bush would put the election out of Michael S. Dukakis's reach weeks before

But with Mr. Dukakis's strong performance against Mr. Bush last month, voters

wounded Democratic ticket

Election Day.

by Robert B. Costello, undersecretary of defense for acquisition, and small roc by General Robert T. Herres, vice satellites.

Decisions on developing new satellites that would detect the launching of ballistic missiles the total numbers are classified, might be made in a year or two, and they could be launched in the mid-1990s, they said.

In bringing the costs down, the To compensate for the reduction

ceptor, a weapon consisting of small rockets housed on orbiting chairman of the Joint Chiefs of The design of these rockets and

the computers and guidance sys-tems was simplified, and the numbers of rockets cut in half. While previous reports have estimated that as many as 3,000 of the rockets might be deployed.

gic Defense Initiative, or "Star said General Abrahamson, who is Wentagon officials explained, pro-wars" program, to survive fiscal stepping down as head of the pro-and political pressures.

Pentagon officials explained, pro-gram managers had cut substan-tially from the space-based inter-of ground-based interceptors by 70 percent. The ground-based rockets are considered simpler to build, but they would be unable to reach ballistic missiles rising into orbit, when the missiles carry their war-heads and are most vulnerable,

The timing of the changes to the program was dictated in part by recent congressional restrictions on spending for the program, Il was lso partly influenced by a growing

Thursday to begin broadcasting a television

commercial playing on voter doubts about Mr. Quayle's capacity to handle the presiden-

While this might seem the obvious thing to

do, it is not at all clear that even two weeks

ago, the Democrats would have been orga-

nized enough or decisive enough to act this

The test is whether the Bush campaign, so

adept at controlling the campaign dialogue so

far, will be able to influence the public re-

sponse to the latest debate in a way that

engenders more sympathy for Mr. Quayle

The Bush campaign tried to do so immedi-

ately, suggesting that the press panel was far

tougher on Mr. Quayle than on Mr. Bentsen

than he seems to have now.

underground call for a general strike over rising prices and government austerity policies.

The capital's night-time curfew, ordered on Thursday, was brought forward on Friday from midnight

sacked.

to 10 P.M. During the day, many youths ignored an army order banning gatherings and collected in large numbers at mosques and other flashpoints, like the May First Square in the rubble-strewn city

Gunfire rang out in two districts on the outskirts of Algiers late on Friday, witnesses said.

They reported that troops in camouflage uniforms and helmeted police fired on crowds of youthful protesters who poured into the streets after evening prayers in the city's mosques.

Security forces were also blocking demonstrators, estimated by reporters to number at least 6,000, in the Belcourt district of eastern Al-

Another witness described clashes between police and stone-throwing demonstrators at the main mosque at Bab el Oued and the

Chevalier mosque, a renter of Algeria's Islamic militant movement. No gunfire was reported in those incidents, however.

The new military command for Algiers, created on Thursday, said

on Friday that both rioters and security personnel were killed in clashes on Thursday and early Fri-

Its communique did not give fig-ures but residents of Algiers told of many dead and wounded in the clashes and an Algiers hospital said that by Friday morning it had tak-See ALGIERS, Page 4

U.K. Labor: Fractious Future

Lebanese sources in Washington and Beirut echoed this assessment, gests that after the debate, voters still har-Another hostage, the Anglican church envoy Terry Waite, is only a seemed to pause to take another look at the bored many doubts about the Republican although State Department offi-Democratic national ticket. And when they vice presidential nomince and vastly precials continued to steer reporters in few days from freedom, two Lebalooked Wednesday night, polls suggested, ferred Mr. Bentsen's performance. At the least, Mr. Quayle's showing will put nese newspapers reported Friday. the direction of Iran and away from they were impressed by Senator Lloyd Bent-The papers were Al Anwar, a con-Syria. "It's a signal from Iran," an sen's even stronger showing against Senator more pressure on Mr. Bush to perform well in servative daily, and Ash Shaara, the official insisted after the release of the final debate with Mr. Dukakis next week. weekly that in November 1986 broke the story of U.S. arms sales Mithileshwar Singh, an Indian pa-The Democrats and the Republicans had Moreover, the debates came when Mr. Duka-See SYRIA, Page 3 distinct goals in the first two debates of the to Iran and negotiations with it over hostages. The main link between the Islamic Jihad for the Liberation of Palestine, the shadowy group holding the three American educators, and the Syrian government is very likely the former head of intelligence for the pro-Syrian Shiite militia, Amal, according to the

The leader of the Labor Party, Neil Kinnock, making his speech to the party conference.

and arguing that Mr. Bentsen's crack to Mr. See ASSESS, Page 4 kis's campaign, after a rocky start, may final-

As Kinnock Seeks the Center, Hard-Liners Rein Him In

By Karen DeYoung Washington Post Service LONDON - By any logical po-

litical reckoning, Britain's opposi-tion Labor Party ought to be start-ing the long climb back into power about now. With inflation and interest rates

rising and the largest trade deficit in history, Prime Minister Margaret Thatcher's Conservative government suddenly seems vulnera-ble. Mrs. Thatcher's new local taxation program is widely unpopular, and the public remains worried about the deteriorating state of the National Health Service.

ty, the vote-losing left wing has

been effectively vanquished by the newly prosperous and increasingly

party mainstream. Yet 16 months after its third straight electoral defeat, Labor remains far behind the Conservatives

in public opinion polls, and many party intellectuals have begun to

NEWS ANALYSIS question whether it can ever again

win power. As the party limped dispiritedly

through its annual conference in the northern seaside city of Black-pool this week, its leaders acknowledged that some of Labor's most Thatcher majority are now weak and divided. Within the Labor Party, the vote-losing less and unilateral nuclear disarrance. cherished beliefs - state ownermacceptable to the majority of a

white-collar electorate.

The leaders say they believe that such policies must be jettisoned or at least moderated if Labor is to survive.

The conference this year was billed as Labor's first firm stride toward demonstrating that it is prepared to make the necessary policy

But what seefns obvious to the party leadership and the intellectual elite was repeatedly rejected in full view of the nation, by the trade union blocs and grass-roots party activists who like Labor the way it

One of the most damaging blows to the Labor leader, Neil Kinnock, See LABOR, Page 4

Uzbekistan Shocked by the Socialist Heroes Who Lived Like Lords

By David Remnick Washington Post Service

OKHUNBABAYEVA COLLEC-TIVE FARM, Uzbekistan, U.S.S.R. -Rustam Sadkhamedev has spent most of his life farming cotton in the vast fields outside Tashkent, and he cannot believe all the tales of Uzbek corruption and savagery he has read in the press.

How could Sharaf Rashidov, who won 10 Orders of Lenin in his long reign as the chief of the Uzbek Communist Party, lie about the size of the yearly cotton crops to win favor in the Kremlin and bilk the state of millions of rubles for himself and his cronies?

How could the legendary Akhmadzan Adylov, a "hero of socialist labor"
and the prototype for several adoring and the prototype for several adoring novels, run the Fergana Valley region like a feudal lord, living on an estate filled with peacocks, lions and concubines and locking away his personal in Moscow for accepting more than \$1

the so-called Uzbek mains scandal has centered on a Russian, Yuri Churand the prototype for several adoring and the prototype for several adoring a How could the legendary Akhmad-

combine. "They seem so unbelievable renowned, part of the scandal. Hun- Mr. Gorbachev defines it, nearly imposto me, but now every day it seems like dreds of Uzbek party leaders, farm sible. we learn a little more about our rotten chairmen, bureaucrats, police officers

dants of the old evil lords. They wanted of corruption, with Mr. Rashidov filling in wiping out illiteracy, for producing various party bosses and played interto live like Tamerlane the Great."

otherwise the discount of the old evil lords. They wanted of corruption, with Mr. Rashidov filling in wiping out illiteracy, for producing various party bosses and played intertool live like Tamerlane the Great."

otherwise the old evil lords. They wanted of corruption with Mr. Rashidov filling in wiping out illiteracy, for producing various party bosses and played intertool live like Tamerlane the Great. In the central Soviet press and in the way post of tening out state awards, such was most of the amendor surrounding as the Order of Lenin, not for ment but the way people in Sicily or Palermo the was the Order of Lening, not for ment but the way people in Sicily or Palermo the way people who had lived in lear through the way people in Sicily or Palermo the way people who had lived in lear through the way people who had lived in lear through the way people who had lived in lear through the way people who had lived in lear through the way people in Sicily or Palermo the way people who had lived in lear through the way people who had lived in lear through the way people who had lived in lear through the way people who had lived in lear through the way people who had lived in lear through the way people in Sicily or Palermo the way people who had lived in lear through the way people in Sicily or Palermo through the way people who had lived in lear through the way people in Sicily or Palermo through through the way people in Sicily or Palermo through the way

on?

"All these things happened without us knowing the truth," Mr. Sadakhme"Backers to recently said they were only clear to them, however, that in order for raising of cotton. Uzbekistan has been Uzbekistan to raise its living standards, us knowing the truth," Mr. Sadakhme
Gorbachev's campaign to discredit the corruption. And there are many corrupt to join the rest of the country's reform

During the Brezhnev years, Mr. Radev said with disgust as he took an afternoon break in the shade of his But Mr. Churbanov is only a small if power and influence, making reform, as its past and transcend it

and prosecutors have been implicated, "In school we learned about the Middie Ages in Central Asia, and these
men, like Adylov, are just the descenmen, like Adylov, are just the descenmen, like Adylov, are just the descenmen that are the descenmen th

million people of Uzbekistan," said Er- bow depressed he felt recently when

enemies in a secret underground pris- multion in bribes while working in the rions and mired in its own past. People Tashkent and Samarkand regions, It is over nearly their entire economy to the

But it is a slow, painful process. In the Samarkand bazaar, a young butch-"This has been a trauma to the 20 er, Mamushariv Ergashev, described

shidov dominated that monoculture absolutely, putting his friends and family in high offices and making them all rich.

Curiously, people do not remember Mr. Rashidov as a tyrant. "Rashidov was an ordinary man, a quiet man, a writer, a soldier in World War II," said Moutal Khalmuhamedov, the Uzbek party Central Committee's new chief

Great ceremony surrounded the Uzbek mafia chiefs. They built fantastic summer homes for themselves, dressed in furs and jewels, ate the finest meats nd drank French brandies. And, when they died, they went to their final rest at funerals suited to monarchs. They were a self-protective lot, given to hiring pro-

See CORRUPT, Page 4

Police Seize 30 At Soviet Rally

MOSCOW - About 30 people were detained by the police Friday during a banned demonstration by the Democratic Union, an opposition group calling for changes in the Soviet Constitution, organizers said

Yuri Mityunov, a spokesman for the group, said the organizers were seized as several hundred people gathered in Moscow's Pushkin Square for a meeting intended to mark the Soviet Union's Constitution Day, a public holiday. "According to our provisional estimates about 30 people were taken away by police," Mr. Mityunov said.

The 30, some carrying banners de-manding free assembly and freeing of political prisoners, were seized by police before they could start the meeting. The crowd whistled and jeered the police.

Troops Kill 4 Arabs In West Bank Riot; 6-Month High Toll

JERUSALEM — Four Palestinians were shot and killed Friday by Israeli soldiers trying to quash riot-ing that erupted after the funeral of an Arab killed Thursday night in the occupied West Bank city of Nablus Releasing said

Nablus, Palestinians said. It was the highest one-day death toll reported since April. The number of Palestinians killed by soldiers during the ten-month Arab uprising is now at least 253.

An army spokeswoman confirmed that two Palestinians had been killed in Nablus, but she said she did not know about the other deaths. She said the army was "cbecking the reasons for the inci-

Casualty figures among demon-strators in the West Bank and Gaza Strip have risen sharply since Israeb troops began using plastic hullets several weeks ago. Late last month, Defense Minister Yitzhak Rabin said the hullets were nonlethal. But on Aug. 26, three Palestinians were killed, and three more died the next day, most of them sbot with plastic

Mr. Rahin said the reason for using plastic bullets was to increase the number of injuries and thus shot in the heart, officials at an discourage Palestinian demonstra-tors — not to cause deaths. The U.S. government and United Na-Masharwi, 17, died of a gunshot tions officials have deplored the use of the new ammunition. This week, a leftist Israeli mem-

Israel Gives Polio Shots After Suspected Cases

JERUSALEM — Israel on Friday began vaccinating residents up in the age of 40 in its territory and in the occupied West Bank and Gaza Strip, the Health Ministry

The ministry decided on Thurs-day in offer everyone in that age backing the Palestine Liberation group the vaccinations after consulting foreign health experts. Doctors have diagnosed at least 10 possible polio cases in the past month and found traces of the disease in several areas of Israel.

China Tests Nuclear Device

STOCKHOLM - China carried out a small nuclear test last week at its Lop Nor underground site in northwestern China, Swedish military scientists said Friday. It was the first Chinese test this year and only the second since 1984.

ber of parliament, Yossi Sarid called on the army to stop using the plastic bullets, adding: "They say the bullet isn't lethal, but I'm not sure the bullet knows it." It was unclear what son of bul-

Palestinians said the rioting Friday began immediately after the funeral of Adnan Khansa, 27, a resident of Nablus who died when troops shot at stone-throwing protesters Thursday night.

Nablus residents said the soldiers had chased the demonstrators inm a mosque and opened fire during an evening prayer service. The army confirmed the death of Mr. Khansa, but said troops did not enter the mosque.

Following the funeral Friday morning, Palestinians and soldiers

clashed in several parts of Nablus, where riots have occurred every day this week, and the four youths were killed

Arabs said Samir Bahloul, 18, died after being shot in the head and chest Jamal Ali Najjar, also 18, was killed instantly by a hullet in the head, they said.

Ahli Sayeh, 22, died after being wound to the head while being transported to another hospital in an amhulance. Arabs said.

An army spokesman said 14 Palestinians were wounded during the clashes. Arabs said they included two men hospitalized with critical gunshot wounds in the head.

Meanwhile, the Islamic Resistance Movement, known by its Arahic acronym Hamas, called for an end in feuding between rival Palestinian groups in a new leaflet distributed in the territories on Thurs-

Hamas has struggled for control Organization. In September, sup-porters of the rival groups fought in the streets over the enforcement of conflicting strike days, and set fire in one another's cars and stores.

The two movements are at odds over the status of Israel, Hamas demands the destruction of Israel, while the uprising's leadership fa-

vors a two-state solution. In the new leaflet, Hamas hlamed the rift on "the Jews and their supporters spreading rumors intended to divide our ranks."

It called for "the unity of all our people regardless of names or positions," and said: "Let our fight be united against the enemy."

a special gala concert Friday, October 14th

EONARD BERNSTEIN

LONDON

SYMPHONY ORCHESTRA in a program of his own works for the benefit of

AMERICAN CENTER

Théaire des Champs-Elyses, Paris at 8:15 p.m.

The event will also mark the Maestro's 70th birthday his only appearance in Paris during 1988.

A few tickets are still available at: FF 1250 FF 500 FF 850 FF 200

> For reservations. please contact: Françoise DUMAS 13, cité de Pusy 75017 Paris Tel: 42.67.61.63



The flag-draped coffin of the Bayarian premier, Franz Josef Strauss, being carried on a hearse in a funeral procession through central Munich on Friday evening. Thousands of Bavarians paid their last respects to the statesman who died Monday

Munich Honors Strauss in Regal Pomp

By Serge Schmemann
New York Times Service

MUNICH - Bavarians hid farewell Friday to Franz Josef Strauss with a display of regal pomp and folk tradition perhaps unequaled in modern West Germany, and not seen in Mu-nich since the fall of the Bavarian monarchy. Virtually all major West German leaders joined a broad array of diplomats and ranking emissaries from East and West - including President Pieter W. Botha of South Africa and

the presidents of Togo and Niger - for the The event began with a pontifical Requiem Mass in the twin-towered Frauenkirche in Munich and ended with a twilight march down Ludwigstrasse, lined with members of old Ba-

varian shooting societies, bearing banners and wearing traditional dress. Thousands of Bavarians lined the route, just

as tens of thousands had filed past Mr. Strauss's bier, in an extraordinary demonstration of grief and fealty, since his death in Regensburg last Monday. So great was the crush that the authorities extended mourning hours long past midnight Thursday,

Mr. Strauss will be buried Saturday in a private family ceremony in Rott am linn, the northern Bavarian home town of his late wife and where she is huried.

At the time of his death at age 73, Mr. Strauss still wielded considerable influence in Bonn as the head of the Christian Social Union, the conservative Bavarian party that formed part of Chancellor Helmut Kohl's ruling coalition.

But in his Bavaria, he ruled as the undisputed and enormously popular boss, a hutcher's son who loved drinking heer and munching pig's knuckles in a village guesthouse, and a hrilliant statesman-politician who mingled with the

world's leaders and oversaw the development of Bavaria into one of West Germany's most prosperous provinces.

At a memorial meeting in the Hercules Hall, in the old royal palace, the West German state president, Richard von Weiszäcker, said, "He thought in great perspectives and hroad horizons, and he saw politics as a historic task.

"But in this world he always remained the immutable son of his Bavarian homeland." Deputy premiers of the Soviet Union, China and East Germany attended, testifying to the economic and political ties Mr. Strauss had forged with the Communist world, despite his

Pope John Paul II sent a message of condolence at "the heavy loss of this great and worthy Christian statesman," and Cardinal Joseph Ratzinger, a Bavarian, celehrated the Requiem

2d Parliament Is Besieged in Yugoslavia

betrayed us".

parliament in Yugoslavia's southern republic, Montenegro, on Fri- on Friday afternoon. day, refusing to leave until local Communist Party leaders resigned, Tanjug news agency said.

It was the second siege of a regional political hase this week and an escalation of the protests linked to a power struggle in the ruling Yugoslav Polithuro.

On Thursday, 100,000 protesters forced the party leadership of Vojvodina, one of two autonomous provinces in the Republic of Serbia, to resign after a two-day siege Novi Sad, The protesters accused the local leadership of corruption. In Montenegro, Tanjug said, more than 10,000 protesting work-

CHURCH SERVICES

CENTER OF COPENHAGEN
FIRST BAPTIST OFURCH, English speeding,
5un. 9:00, Boggesensgode 7, (Bus 3,5,7,16),
Dr. R.J. Robinson, Min. Tel.: (01) 373924.

GENEVA
INTERNATIONAL CHRISTIAN FELLOWSHIP
OF GENEVA, English specking Sunday service 12:00 noon at Chapelle dos Buis, 3 rue
Amat. Rev. Grag fisch, P.O. Bax 2447, CH1211 Geneva 2. (022) 32 08 67 CHURCH OF THE LIVING SAVIOUR, Gene

va's International Pentecostal church, 20 Ave. Ernest-Pictet. Enjoy a warm atmosphere of joyful, spiritfilled worship in English. 10:30 a.m. and 7 p.m. Tel.: 447070 or 988580.

INTERNATIONAL BAPTIST CHURCH OF HAMBURG meets at Ev. Freikirchliche Gemeinde Christuskirche, Suffner Str. 18, Hamburg-Altona. Bible Study I. p.m. + Worship 2 p.m. Tel.: (0) 4101-207933.

HOLLAND
TRINITY BAPTIST 5.5. 9:30, Worship 10:30, nursery, warm fellowship. Meets at Bloem-complian 54 in Wassencor, Tel.: 01751 - 78024.

Welcome to English speaking INTERNA-TIONAL CHURCH OF EVANGELICALS in Louvain (ICEL). Warkship Service: Every Sun-day 10:30 a.m. 40, Naamse Stroat, Leuven.

MUNICH INTERNATIONAL BAPTIST CHURCH, English speaking S.S. 11:45, worship 12:45, nursery, child. ch. provided. Holzstra 9. Evening ser-vice 7:00. Call Rev. Paul. Box C89:690-8534. MINICH INTERNATIONAL COMMUNITY CHURCH, services in English 4:30 p.m. Sun-days at Enhaber 5tr. 10 in Schwabing. (UB Theresienst), Further inflo. call Postor Ronnie Stevens (089) 850-8617.

PARIS
THE AMERICAN CATHEDRAL (Episcopol-Anglican), Sun, 9 & 11 a.m. Sunday School for children and numery care at 11 a.m. 23 ave.
George V, Paris 8, Tel.: 47 20 17 92, Metro.

EMMANUEL BAPTIST CHURCH, 56 Rue des Bons-Roisins, Rueil-Molmoison. English speak, evengelical, all denominations. 5.5. 9.45; Worship: 10:45. Other activities. Cell Dr. 3.C. Thomas, Pastor. 47.49.15.29/-47.51.29.63.

UNITARIAN-UNIVERSALISTS will host Leonard Montgomery of Houston, Texas as freis speaker on Sunday, 9 Oct. at 11:30 a.m. at 1 rue de l'Oratoire. Metro Louvre. Rev. Montgomery will present "Through the Rythms and Chances at Life" and will explore ULI strength that an guide us through the ebb and flow of life and its forces which are often beyond our control. Information at: 42 78 82 58 or 45 32 48 44. R.E. for children.

MMANUEL CHURCH, Kungsteneg, & Birger Jost, Friendly christian fellowship. English, Swed-ish & Korean 11:00. Tel.: [08] 151225, & 309803.

BELGRADE - Thousands of ers, students and citizens of the protesters surrounded the regional republic's capital, Titograd, converged on the regional parliament Tanjug said many thousands

more were heading for Titograd in the evening from other towns in Montenegro and Serhia, Yugoslavia's biggest republic, to join the

Other demonstrations crupted on Friday as nearly 200,000 people joined rallies in three Serhian towns. They were backing the drive of the Serbian Communist Party leader. Slobodan Milosevic, to reduce the autonomy of both of Serof provincial party headquarters in hia's provinces. Kosovo and Vojvo-

> The demonstration in front of the parliament in Montenegro was set off hy a strike of about 1,000 construction workers over low wages and falling living standards. Belgrade radio said.

> The crowd in Titograd yelled "Kosovo is ours," "Down with armchair politicians" and "Long live the Serhian leadership."

name favorably and shouted, hanian majority.

ty leaders in Vojvodina Province. The news agency said four per-

sons were arrested and 14 policemen hurt by hottles and other thrown objects as 100,000 protesters besieged the party headquar-

Yugoslavs and foreign diplomats years ago. said it was the first time that the leadership of a Yugoslav republic or province had been forced to re
The Serbs accuse the party leadership of encouraging Albanian nationalism in Kosovo and bringing

College in Paris B sign because of demonstrations.

The Vojvodina leadership first

rmchair politicians" and "Long protesting what they said was universely the Serbian leadership. They chanted Mr. Milosevic's nority in Kosovo by the ethnic Alfurther details.

Kosovo and Vojvodina were de-"Let's replace the thieves who have tached from Serbia in all hut name Witnesses in Titograd said the because of fear among non-Serbs that protest there was peaceful and that there were no clashes with the national group in this federal, de-

Tanjug reported earlier that about 100 people had been hurt, several seriously, when the police clashed Thursday in Novi Sad with the demonstrators who forced the resignation of the Communist Party leaders in Voivodina Province increase Serbian control over the two provinces. His opponents contend that Mr.

Milosevic has embarked on a dangerous course in a country that has been divided and practically leaderless since the death of Tito eight

Yugoslavia to economic ruin.

The daily newspaper Vecernje aroused anger among the prov-ince's two million people in July hy

Novesti said Friday that a group of armed ethnic Albanians in Kosovo moving against a rally hy Serbs attacked Serbs on Wednesday as

(Reuters, AP, NYT)

Moscow Hit: From Russia With Sex

MOSCOW — The first Soviet film to portray a couple in the act of making love has created such a

sensation in Moscow that the authorities have hanned it from cinemas in the city center.

"Malenkaya Vera" (Little Vera) is a damning depiction of ordinary Soviet family life in the provinces.

But its frank political message is not what drew more than balf a million people during the week it

Thatcher to Make Italy Visit The Associated Press

ROME - Prime Minister Margaret Thatcher of Britain will visit Italy on Oct. 21, ber office announced Friday.

WALL STREET WATCH

opened. They came for the sex.
"The sex scene comes as a total shock - we have never seen anything like this before," said a wom-

an in her 50s who saw the film. While the scene of Vera in bed with her lover Sergei is tame by Western standards, it is clearly what has mobilized the masses to although it is not scandalous in queue for hours. At other cinemas around town,

new documentaries on prostitution and bomosexuality are also drawing buge crowds - and, like "Malenkaya Vera", provoking an out-cry among Soviet citizens screenplay in 1983 — "when you scandalized by the hreaking of yet could not even type such things" another taboo.

scenes provoked a strong reaction. In merciless detail, the film dis-

women has no access to birth control, gets pregnant almost immedi-

gei moves in with Vera's family — the only solution for most young Soviet couples due to the housing crisis — a violent hatred develops between Vera's boorish father and the resentful young man.

although it is not scandalous in itself," Lydia Gonyevskaya, an editor with Gorky Film Studios, which produced the film, told the audience before a recent screening.

She said Maria Khmelik, 27, the hut the final product was un-At a recent showing of the film, intached by censors. Even so it was silence fell over the audience during the love making. But other outside the Sadovaya ring road, which encircles the capital.

At one point, the couple in the sects the cruelty of ordinary Soviet film escape to the beach and Sergei life. Vera, who like most Soviet asks Vera if she has any goals in ife. The audience laughed at her dead-pan sarcastic reply: "In our tely. country, Seriozha, we have only The couple marry, and when Serone goal — Communism."

A rebellion within Prime Minister Ciriaco De Mita's Christian Demotate Party over his plan to abolish almost all secret voting in parliament has brought Italy close in a government crisis that could provoke premature general elections.

Mr. De Mita, strongly hacked hy the Socialist leader. Bettino Craxi, wants in abolish secret voting because be sees it as the root cause of Italy's endemic government instability. But be is opposed by a large number of rank-and-file deputies who want to retain the independence to vote as they wish. The government won 16 secret ballots on the clauses to be voted Tuesday, but three were by majorities of less than 10 votes. In threevoted Tuesday, but three were by majorities of less than 10 votes. In three Walesa Threatens a Boycott of Talks WARSAW (Reuters) — Lech Walesa, the leader of Solidarity, said :
Friday that be would boycott talks with Poland's anthorities if a leaked
party document ruling out the rebirth of his outlawed labor union proved.

WORLD BRIEFS

Italy Rebel Deputies Fight Vote Plan

ROME (Reuters) — Rebel deputies helped defeat the government three times in preliminary balloting on a parliamentary reform planting, raising doubts about whether it could win the final vote next week

A rebellion within Prime Minister Ciriaco De Mita's Christian Demo

d be authentic. Opposition sources said the document was telexed in party leaders in factories across the country Sept. 26. But the official news agency, PAP, said the document did not exist. Mr. Walesa said in a telephone interview from his home in Gdansk that he had not seen the document, which was handed in Western journalists Thursday. But he added: "If this document proves to be true, I will not take part in the roundtable, and I will tell everyone who listens to me not to take part. It makes no sense."

In the midst of the controversy, the police used truncheons to break up, a rally of about 3,000 students who paraded through downtown Warsaw carrying red hanners macking the Communist system. About 40 students.

Mulroney's Party Takes Lead in Poll ...

OTTAWA (Reuters) — The governing Progressive Conservative Party of Prime Minister Brian Mulroney appears to have opened up a solid lead of the first week of Canada's election campaign, a public opinion poll of the progressive Party of Prime Prime

In a survey of 1.512 Canadians conducted by Angus Reid, among voters expressing a preference the Progressive Conservatives received 4 percent support, the social democratic New Democrats 27 percent and the Liberals 26 percent. But nearly a quarter of those surveyed said they , were undecided. The election will be held Nov. 21.

Analysts said that events during the campaign like a proposed televised debate among the three party leaders could affect the outcome. A Toronto analyst, Donna Dasko, vice president of Environics Research Group, estimated that 35 to 45 percent of so-called decided voters could change their minds by the end of the campaign.

U.S. Senate Sinks Bill on Child Care

WASHINGTON (AP)—By declining Friday to restrict debate, the Senate effectively ended and chance for action this year on a broad legislative package intended to benefit families by providing child-care assistance, parental job leaves and a crackdown on child pornographers. With adjournment expected next week, there is insufficient time to

Senator Christopher J. Dodd, Democrat of Connecticut, accused his colleagues of "a filibuster by silence; nine days of stalling; nine days of

total inertia." He said the action meant that the business community, the chief opponent of the parental leave section, had prevailed.

Mr. Dodd had first submitted a bill requiring employers of more than use to offer workers at least 10 weeks of unpaid, job-protected leave when they had newborn, namely adopted or sick children or had serious, medical problems themselves. The Senate added a measure creating new analysis and the properties of those processing calling or distributing child pornovapunishments for those possessing, selling or distributing child pornogra-phy. The bill later acquired a third section that would have helped lowing.

ome parents pay for child care. **U.S.-Greek Negotiations to Continue**:

ATHENS (AP) — Greek and American negotiators have completed artifold fround of talks on a new agreement on U.S. bases and will meet again. next month in Washington, a government spokesman said Friday.

The spokesman, Sotiris Kostopoulos, said American military aid to 7 Greece had been among the issues discussed but that a Greek demand for the the closure of the U.S. Air Force base at the Athens airport had not been 'specially touched upon." Greece is insisting that Hellenikon Air Base, J where 1,400 American servicemen are stationed, be closed after the

current agreement expires in December. Greece receives more than \$430 million in U.S. military credits as a it form of rent for the bases. The government also is eager to ensure that and long-standing 7-to-10 ratio in American military aid to Greece and Turkey is maintained. In addition, Greece is understood to be seeking. 4 U.S. backing for its positions in disputes with Turkey over military;

College in Paris Becomes University

PARIS (IHT) — The American College in Paris has changed its name to the American University of Paris, the institution has announced. It said the change was made in keeping with "the outstanding growth and development which the university has experienced in recent years."

The university, founded in 1962, has about 1,000 students. Half are the properties of the parisons 15 percent are French and 15 percent Americans, 15 percent are French and the others come from 65 countries.

The full-time and part-time faculty numbers 120. The university grants bachelor's degrees in eight fields and is looking "very closely" at beginning a graduate program, a spokeswoman said.

David McGovern, a Paris-based senior partner in the American law. David McGovern, a rans-based semon partial and a chairman of the "university board of trustees. Mr. Salinger, ABC's chief foreign correspondent has moved to London

For the Record

Moslem leaders in Beirut rejected on Friday a French proposal that the United Nations should supervise a presidential election in Lebanon toresolve the country's political crisis, officials said. Diplomatic sources and Foreign Minister Roland Dumas of France suggested to the otherpermanent members of the Security Council that UN troops should a safeguard an election.

(Reuters)

TRAVEL UPDATE

Strike Disrupting Italian Air Traffic

ROME (Reuters) — Italian pilots, air traffic controllers and air stewards called a six-hour strike for Saturday that was expected to cause.

widespread delays and cancellations.

The state airline, Alitalia, warned domestic and international passengers to expect cancellations during the 8 A.M to 2 P.M. strike period, saying only flights to the islands of Sicily and Sardinia would be

Algeria's national carrier, Air Algerie, has cancelled all international and domestic flights until further notice, but other companies are stills operating out of the capital, Algiers, where rioting broke out this week. airline workers said Friday. No official reason has been given for the suspension of Air Algèrie flights, but airline staff members said there were difficulties in assembling flight crews because of the state of siege's and a nighttime curfew.

2 Baltic States Accept Ethnic Languages

MOSCOW - The parliaments of Latvia and Lithuania have voted to give official status to the lansuages of their republics, in an apparent concession to a resurgence of national feeling in the Sovier Baltic region.

The two parliaments have also formally reinstated their flags. Lithuanian and Latvian journalists said on Friday. It is the first time the flags have been recognized since the republics were absorbed. with neighboring Estonia, into the Soviet Union in 1940.

mass rally Friday in the Latvian capital. Riga before the founding congress this weekend of a new mass movement called the Latvian The official Soviet news agency

Tass, in a hrief report from Riga,

confirmed that Latvian had been

The moves came just before a

adopted as the official language hy the republic's parliament on Thursday. It did not mention the approval of the republic's white and red small majority in Latvia and Estonia, have complained that their language and culture are threatened by mass immigration from Russia day. It did not mention the approv-al of the republic's white and red

striped flag.
A Lithuanian journalist contacted by telephone from the capital. Vilnius, said that the Lithuanian parliament, ton, had passed resolutions on Thursday that approved the use of the language and official use of its flag.

The yellow, green and red Lithu-anian flag was hoisted in front of a cheering crowd of 100,000 people in central Vilnius on Friday morning he said. Language and the national flag

are potent symbols in the Baltic republics where the Kremlin's policy of glasnost, or openness, has allowed increasing demands for democracy and expression of national feelings against Russification.

The ethnic people of the three

The Latvian movement has said it will present its own parliamenta-Soviet Baltic republics, who form a

and other parts of the Soviet

The Estonian language bas not yet been made official but its parliament is working on legislation likely to be adopted later this year. The elevation of Latvian in an

official language has been one of the central demands of the Latvian Fopular Front. Previously, only the Soviet
Transcaucasian republics had official languages that were not Ruse

ry candidates.

creation in April, held a congress in its capital, Tallinn, last weekend, In Estinia, where the governing Communist Party appears to have taken democratization further than elsewhere in the country, the flag was given national status in June. In a two-day session broadcast live across the republic, the con-gress voted in contest parliamentaelections and it called for an end in immigration from other Soviet

A similar group, Lithuanian Movement for Perestroika, will hold its founding congress in Vilni-

in the growth of the new mass

■ Crowds Rally in Latvia

an.

The Latvian movement has said will present its own parliamenta
Agence France-Presse reported

Pretoria Chides Cuba on Troops The Popular Front of Estonia,

which appears in have led the way JOHANNESBURG - Sonthe movements in the Baltic since its Africa said on Friday that a buildup of Cuban troops in Angola had-become intolerable and accused. Havana of wrecking efforts to bring peace in the region.

The official state radio launched one of its strongest attacks on Cuba, shortly before Angolan peace talks were to resume in New

South Africa, Angola and Cuba-are taking part in the U.S.-mediat-ed negotiations.

Pretoria refuses to grant independence to South-West Africa until Cuban forces pull out of Angola.

Cnha is not only stalling on an acceptable timetable for the with drawal of her troops from Angola. the radio said, but is continuing with a massive buildup of troops in that country."



tugged in more directions than Mr.

Bush because his assured Electoral

What makes it all the harder is

the realization on both sides that

the swing vote is stubbornly un-

committed. "They are soft on Bush

and on Dukakis," said Linda

Ashendorf of Charlotte, a Demo-

cratic National Committee mem-

ber. "Whoever has the best ads and

College hase is smaller.

Tax Code For Dukakis Camp, Risky Betting on Middleweight States

Beyond the dollars, Beyond the dollars, and the Rocky Mountain West fallBeyond the dollar Deputies Fight of 'Errors'

Min Piner Ministe: 1 11:00 the stone to a procession. in the water of the state of th

hreatens a Boycottof with however talks with the was the return.

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Cube on Tang

Alcole 55

University College, would be freed. For still unexplained reasons, Mr. Singh was released rather than either of the others. The third P. Shultz in New York and allowed

structors like Mr. Singh at Beirut president.

Studied

By Dale Russakoff

4 ushington Post Service

correct scores of unintended errors

in the Tax Reform Act of 1986 also

contains a provision that would grant \$1.7 billion in tax relief for a

handful of the nation's largest mul-

The relief measure, which passed

the House and is now on the Senate

flage, is drawing attention because it is the most costly provision in the

House bill and because companies

advocating it have given more than

\$500,000 in campaign contribu-

tions in the last two years to mem-

bers of the House Ways and Means

and Senate Finance committees,

The bill has taken on urgency

because companies favoring it -

including such corporate giants as

International Business Machines,

TRW Inc., EL du Pout de Ne-

mours & Co., Monsanto Co., Bech-

tel Group Inc. and others - have

linked it to American economic

competitiveness. They have warned

that unless Congress acts, the tax

code will be discouraging the na-tion's leading multinational firms

from doing research in the United

A congressional staff analysis concluded that 50 to 70 companies

would have their tax bills reduced by an average of \$18 million to \$27

million over the next three years.

Jr., an Arkansas Democrat who has

championed the companies' posi-

tion, said in letters to fellow Ways

and Means members earlier this

year that passing the provision has become critical."

\$19,000 in campaign contributions

in the last two years from companies in a coalition supporting the legislation, according to his fitings with the Federal Elections Com-

mission. Representative Sam M.

Gibbons, Democrat of Florida, a senior Ways and Means Commit-

tee member, has received \$14,500. Representative Charles B. Rangel, Democrat of New York, another

senior panel member, has received

In the Senate, the chairman of

the Finance Committee, Lloyd

Bentsen of Texas, the Democratic

vice presidential nominee, led the

panel with \$51,250 in contributions

Republicans otherwise outdid

Democrats on the Sevate panel.

Bentsen were all Republicans:

John C. Danforth of Missouri, who

got \$44,200; Malcolm Wallop of

Wyoming, \$35,780; John Heinz of

Pennsylvania, \$35,050; John H. Chafee of Rhode Island, \$31,900;

William V. Roth Jr. of Delaware,

26,700; and David F. Durenberger of Minnesota, \$26,000.

At issue is a long-running debate over how much multinational cor-

porations should be allowed to de-duct on their U.S. tax returns for

research that benefits foreign as

The companies concede that ac-

cording to pure tax theory, they

should not take tax deductions in

the United States for research that

produces foreign income. The the-

ory is that research leading to in-come in, say, France should be de-

ducted against income in France.

that most research is too basic to relate directly to a product whose

sales can be measured. Moreover,

foreign tax systems reject the U.S.

argument that research conducted in the United States can be deducted there.

The issue has been in limbo since

1977, when the Treasury Depart-

ment proposed that companies deduct 30 percent of all U.S. research

expenses in the United States, di-

viding the remainder between U.S.

and foreign tax returns based on the ratio of U.S. to foreign income

or sales. The companies vociferous ly opposed this. Congress has pre-

vented the regulations from taking

(Continued from Page 1)

tional with a U.S. permanent alien

Syria, however, is believed to be

even more anxious than Iran to

please the Reagan administration because of its desire to secure U.S.

Syrian-U.S. cooperation over the

The United States came only strongly behind the Syrian choice

for president of Lebanon, a little-

known member of Parliament, Mi-

chael Daher, even though he was

strongly opposed by anti-Syrian Christian factions in Lebanon.

Significantly, it was the Syrian

foreign minister, Farouk Shara,

who announced in New York on

Monday that an American hostage

was about to be released. U.S. offi-

cials were told by the Syrian au-thorities to expect that either Alann

past six months over Lebanon.

effect with a series of temporary

The problem with the theory is

well as domestic sales.

from the affected companies.

Mr. Anthony has received

Representative Beryl Anthony

which write tax measures.

tinational corporations.

RALEIGH, North Carolina in the poker game of presidential politics, North Carolina represents a particularly intriguing challenge to Governor Michael S. Dukakis's U.S. Corporations Would Get Relief

Would Get Relief

Would Get Relief

This is one of a half-dozen midsize states, ranking just behind the closely contested Electoral College WASHINGTON - A bill to giants like California, Pennsylvania, Illinois, Michigan and Ohio, where Mr. Dukakis remains in serious contention against the Republican nominee, Vice President George Bush

As Election Day draws nearer, the costs of staying in the game rise. Get-out-the-vote operations, direct mail and especially purchases of

By Julie Johnson

Reagan, in a campaign swing to America's antomobile manufactur-

ing capital and its conservative eth-nic suburbs, joined efforts Friday to neutralize damage after the vice

In four separate appearances Friday, Mr. Reagan went out of his

way to mention Senator Dan

Quayle, something he has rarely

done in his stump speeches for Vice President George Bush.

Speaking at a fund-raising din-

"After watching the debate the

other night, I know the Bush-Quayle ticket will continue the pol-icies of peace and prosperity that have, as Dan said, made this great nation 'the envy of the world'."

For Mr. Reagan, whose 1980 ap-

pearance in this city at the Republi-

can National Convention was

largely a coronation, this trip un-

derscored the importance of the

state to Republicans in November. In Michigan, a state with 20 elec-toral votes, opinion surveys give

Racism Case

N.Y. as Hoax

New York Times Service

the bands of a gang of racist white

faking a transmatized daze.

this condition having been self-in-

cials who had been implicated by

Abrams, the special prosecutor in the case, said he had asked state

judicial disciplinary authorities to investigate the conduct of Miss

Brawley's lawyers, Alton H. Mad-

With a 10-page letter detailing acts of "irresponsible behavior," ranging from "spreading lies"

about the case to advising their

clients to withhold cooperation

with law enforcement authorities,

Mr. Abrams began a process that could lead to the lawyers' suspen-

The grand jury did not criticize

Miss Brawley or her family and

cording to Lebanese and U.S.

sources, may have been the intense

their respective intelligence services, for control and disposition of

Sheikh Mohammed Hussein

foreign intelligence services in Leb-

anon for complicating the release of the hostages. He also predicted that there would be no further re-

leases until after the U.S. presiden-

The first word that Islamic lihad

for the Liberation of Palestine was interested in releasing one or more

of the four bostages in its posses-

sion came on Sept. 15 and was clearly orchestrated for the visit to

Damascus and Beirut of Assistant

Secretary of State Richard W. Murphy, who was then seeking to avert

the American hostages.

tial election.

rivalry between Syria and Iran, and

sion or disbarment.

SYRIA: Link to Hostage's Release

support for its dominant role in Lebanon, increasingly being con-Lebanon, increasingly being constructed by Iran. There has been close group Hezbollah, this past week Syrian-U.S. cooperation over the publicly blamed the rivalry among

Steen or Robert Polhill, both in- a crisis in Lebanon over its next

dox Jr. and C. Vernon Mason.

Attorney General Robert

flicted," the report concluded.

the girl's advisers.

men last year.

Rejected in

presidential debates.

ner, Mr. Reagan said:

New York Times Service
DETROIT — President Ronald

And there is no reward for finishing a close second. If he loses, he loses all of North Carolina's electoral votes, whether the margin is the two points by which President Jimmy Carter was beaten here in 1980 or the 24 points by which Walter F. Mondale was blown away in 1984.

This past week, as the odds got tougher, the Dukakis forces raised their bets. Democratic tracking polls in the state mirrored the results of a Bush campaign survey that showed the vice president opening his first clear lead — six or seven points - over the Massachusetts governor before the vice presidential dehate was held on Wednesday. The Dukakis response was to announce an increase in the

chael S. Dukakis.

were undecided.

some more."

tions on defense.

Dukakis's 43 percent.

A recent statewide poll, conduct-

Seven percent of the voters sam-

Without mentioning Mr. Duka-

Democrat, crime and defense, and

sought to raise doubts in the middle

class about the Massachusetts gov-

want to help the American middle

class." Mr. Reagan said.
"What they're planning to do for the American middle class is to tax

them and tax them and tax them

Earlier, in a brief huncheon ap-

pearance in the Detroit suburh of

Sterling Heights, Mr. Reagan

opened fire on the governor's eco-

nomic record and assailed his posi-

The liberals are saying they

kis by name, Mr. Reagan ham-mered away at what Republicans ed beside the tank, perceive as the weaknesses of the Rush Pushes

ed by the Detroit News, showed Mr. Bush with 50 percent to Mr.

When Mr. Dukakis's state campaign manager, Paul Sullivan, put out word of the moves. Steve Schwartz, the Virginia political opcrative who came in to run the state campaign for Mr. Bush, said, "I'm delighted. We've got eight on our payroll, and I know what their 90 are costing them."

William T. Graham, state bank-ing commissioner and Mr. Bush's state campaign chairman, added. "The more they spend here, the better. In the end, they can't sell Dukakis in North Carolina, but I'm

happy to see them try."

Privately, a number of current and past Democratic officeholders

Heights riding in a tank, Mr. Rea-gan said: "When I see our tanks I

think of the defense of the Free World. Of course other people now

look at our tanks and think of what

This was a reference to Mr. Du-

meters) in height, appearing dwarf-

Bush Pushes Crime Issue

as the issue on which he is most at

Democratic rival has "an astound-

ing lack of sensitivity" to crime victims, The Associated Press re-

ported from Xenia, Ohio.

the citizen's right to safety."

Mr. Bush cited crime on Friday

a Boston newspaper columnist

them part-timers. At the same time, Graham's statement that Mr. Duthe Republican governor, James G. ing into its normal Republican increasing competition in these fithe campaign purchased its first kakis has "an uphill battle" on his radio ad time and ordered an hands in the state. Still, Mr. Duka-"overlay," an extra-heavy buy, for his is better off here than in most of the current national television ads. the South, as the Bush forces know. the South, as the Bush forces know.

"We've done a good job of sell-ing the message that Dukakis is a liberal," Mr. Graham said, "and if we can't sell peace and prosperity. we don't deserve to win. But this is a more moderate state than the Deep South. Bush won't get all the Reagan Democrats and there is a time-for-a-change psychology."

ime-for-a-change psychology." faces tougher choices in North Car-in 1986, former Democratic clina and similar states than does and large chunks of television mon-Governor Terry Sanford built an exceptional degree of party unity behind his successful Senate campaign. And that has carried over to 1988. Until the latest private polls, Mr. Dukakis was running more strongly against Mr. Bush than

Reagan Pitches In to Repair the Damage Mr. Bush a lead over his opponent
In criticizing Mr. Dukakis, who kis "still clings to a discredited libfor the presidency. Governor Milast month was filmed in Sterling eral ideology that blinds him to the

true causes of crime." Mr. Dukakis, he said, only amended his state's prison furlough law this year "under the bright spotlight of the national presidential campaign."

The furlough program was created in 1972 by Governor Francis W. Sargent, a Republican.

kakis, who is 5 feet, 8 inches (1.72 Mr. Bush said Mr. Dukakis should have apologized to a La Plata, Maryland, couple, Clifford and Angela Barnes, who were savagely attacked by a convicted murderer, Willie Horton, in 1986. Mr. odds with Mr. Dukakis, saying his Horton had been granted a weekend furlough.

Mr. and Mrs. Barnes have agreed to tape radio ads in behalf of the vice president's campaign.

Mr. Bush said Mr. Dukakis had "I'm not going out there to cam-paign for Bush," Mr. Barnes said before he left for California, adding presided over a criminal justice sysiem in Massachusetts that is "completely out of whack: a Twilight that "the facts speak for themworld where prisoners' right selves. to privacy had more weight than

The Dukakis campaign has criti-In remarks to law enforcement cized the opposition for exploiting officials, Mr. Bush said Mr. Duka- a "tragedy."

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silver collection at approxi-mately 50 % off retail prices. We specialize in used flatware and hollowere, all reconditioned.

icoking as new.
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with a careful appraisal
for maximum value. PETER KROG Estate silver exchange Bradgaria - 1260 Coperin Tal.: 45-1-124555 - CC hang Represented in the United States by Bente Arquin Ct. (203) 744-3933 SOVTRANSAVTO - for International road transporta-

Martin, an almost unprecedented

third in the North Carolina prima-

ry, he has drawn into his campaign

both the conservative Democrats

who lined up behind Senator Al-bert Gore Jr. of Tennessee and the

blacks who backed Jesse L. Jack-

son. One-quarter of the campaign

Still, the Dukakis campaign

Mr. Bush. With much of the South

Although Mr. Dukakis finished

situation.

tion of cargoes and passengers. SOVTRANSAVTO - for traffic between the USSR and countries of Europe and Asia. SOVTRANSAVTO - 23 regular line groupage services in international traffic.

base of secure Electoral College time. Here again, Mr. Dukakis is

SOVTRANSAVTO - for transit of cargoes from WEST EUROPE to ASIA.

SOVTRANSAVTO - accepting for shipment foreign trade cargo, transit loads, exhibition goods, diplomatic cargo, personal belongings and luggage.

SOVTRANSAVTO IS ALWAYS AT YOUR DISPOSAL

alignment. Mr. Bush has a larger

votes going into the final four weeks than Mr. Dukakis can claim.

ford to invest more in the North

Carolinas of the country, figuring

that if one does not pay off in victory, another might. Mr. Duka-kis, spread more thinly over more

battlegrounds, can ill afford strate-

gie misjudgments that cost him

valuable campaign time, workers

Needing less, Mr. Bush can af-



THE HUSTINGS

pled in the poll, which had a 5 him, not me — called Pee-Wee's percent margin of error, stated they armored adventure."

A Dukakis Fumble on Foreign Trade

WELLSTON, Missouri (AP) — Governor Michael S. Dukakis criticized the Reagan administration Friday for standing by while foreigners are "buying up America," but he mistakenly told workers at a plant owned by Italians that they were "survivors" in the international trade

By Robert D. McFadden The Democratic presidential nominee used the Moog Antomotive Co. plant as the backdrop for a campaign speech criticizing a statement by NEW YORK - Concluding a Dan Quayle, the Republican vice presidential candidate, that he wel-comed foreign investment in U.S. factories, business and real estate. seven-month investigation, a New York state grand jury has released a detailed report of evidence that Tawana Brawley, a black teco-ager.

In his speech, Mr. Dukakis referred to the company as one of the "few survivors" of the anto parts industry's battle with foreign competitors. But the Moog family sold the company more than 10 years ago to the American subsidiary of IFL a Turin commany owned by the American had fabricated her nightmarish tale of abduction and sexual assault at family, which controls Fist.

Tax Break Gains for Savings Bonds The report, issued Thursday,

WASHINGTON (WP) — The Schate, taking up a popular election-year cause, voted unanimously Thursday to provide a tax exemption on interest from U.S. Savings Bonds bought to help defray the costs of documents an array of medical, scientific and evidence of witnesses indicating that Miss Brawley had concocted the degrading condition in which she was found in Wap-Under the proposal, interest on a savings bond purchased after

ningers Falls, New York, on Nov. 28 by smearing herself with feces, writing racial sturs on her body and enactment and turned over to a college or post-high school vocational institution would not be counted as part of a family's taxable income. The program was approved, 94 to 0, as part of an omnibus tax bill that faces uncertain prospects as Congress pushes to adjourn by this weekend.

The report portrayed Miss Braw-ley's story as little more than a girl's Low Environment Rating for Quayle escapede puffed up for the political

WASHINGTON (NYT) - The Republican vice presidential candiand racial agendas of her advisors. There is nothing in regard to date, Schator Dan Quayle, who claimed "a very strong environmental record" in the debate with the Democratic candidate Wednesday night, Tawana Brawley's appearance on Nov. 28 that is inconsistent with received 20 ont of a possible 100 percent in a "scorecard" on congressional action on environmental issues issued Thursday by the League of Conservation Voters. Senator Lloyd Bentsen, the Democratic candidate. It said there was no cover-up by the police and cleared several offiscored 40 percent. The average for Senate Democrats is 56 percent; for Senate Republicans, 37 percent.

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American educator is Dr. Jesse the Syrian official to make the announcement, a timing that ap-One possible explanation, ac- peared not to be pure coincidence.

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ALGIERS:

Rioters Killed (Continued from Page 1)

en in some 50 wounded youngsters since Tuesday evening. Exiled former President Ahmed

Ben Bella said in Switzerland on Friday that rioting had spread to the western port of Oran and the provincial cities of Batna, Msila, Mostaganem and Setif.

"Oran has joined the protest movement," Mr. Ben Bella told Reuters by telephone. "People have been killed and others wounded in all these cities."

Mr. Ben Bella was president of Algeria from independence in 1962 until he was overthrown in a military coup in 1965.

Youngsters angered by falling living standards took to the streets on Tuesday evening. On Wednesday, they rampaged through the center of the city, looting shops and setting fire to government cars and buildings.

The disturbances have disrupted traffic at Algiers airport and have led to shortages of bread and other foodstuffs.

A witness to Thursday's street fighting in Algiers said on Friday that she saw army armored personnel carriers firing on crowds oo one of the capital's suburban highways.

"All the young boys were throwing stones," she said. "Then we heard the army open fire, and the crowd fell back in response, with some of them falling oo the



PAPAL BARRIERS — Soldiers erecting fences at the Strasbourg stadium where Pope John Paul II will say Mass on the first day of a four-day visit to Alsace, which begins Saturday.

Guards' Strike Prevents Sri Lanka Declares an Emergency

Agence France-Presse

COLOMBO, Sri Lanka -- The government iovoked sweepiog emergency regulations Friday, including the takeover of private businesses, in a bid to break a planned anti-government strike by Sinhalese militants.

The measures take effect Saturday giving wider powers to troops to force open businesses and requisition private buses responding to strike calls.

known as the JVP or People's Liberation Front, called a general strike for Monday, a day after a

port from southern Sri Lanka where the majority Sinhalese community lives. The group is violently opposed to the Indian-Sri Lankan peace accord of July 1987 aimed at ending a bloody Tamil separatist

The front has been accused of

SDI: Space Shield Cut

(Continued from Page 1)

realization in the Pentagon that it could not afford a more expensive

plan oow that military spending in general is being cut.

But the plan also represents an effort by the program's most ardent supporters to preserve their goal of deploying a missile shield, com-plete with weapons in space, as soon as possible.

That goal is President Ronald Reagan's highest military priority, but one that has been subject to criticism from its inception. Its future is uncertain as his administration comes to a close.

At the hearing, some lawmakers expressed skepticism at the latest cost estimates of the program and mentioned political obstacles to the plan's completion, including the fact that it would require abrogat-ing the Anti-Ballistic Missile Treaty of 1972.

In presenting details of the changes in the plan to lawmakers for the first time, senior Pentagon officials said that the performance requirements set by the Joint Chiefs of Staff for the initial defensive system had not been changed.

The goal is reportedly to build a system capable of intercepting a third of the warheads in a Soviet missile attack, including half of the warheads from the powerful SS-18

The military purpose of the initial phase is not to provide a leakproof defense of the entire United States, although that remains the ultimate goal. Instead, the first phase would put into space a shield that would intercept enough missiles to discourage a first strike.

But the weapons to accomplish these goals have not yet been designed and the performance specifications are considered very diffi-

The Pentagon, describing the

changes in the design of the initial phase, said the program would also maintain the option to develop a limited protection system." That was a reference to suggestions that the military should proceed with a much smaller, ground-based defense to protect only a few crucial military sites against missile attack.

ASSESS: Debates Put Flagging Democratic Ticket Back in the Race

(Continued from Page 1)

Quayle about John F. Kennedy — "You're no Jack Kennedy" — was mean.

To make this point, the Republicans rolled out their biggest gun, President Ronald Rea-gan himself. "I thought that remark was a cheap shot and unbecoming to a senator of the United States," Mr. Reagan said.

The president's comment reflected the importance of that exchange - the most dramatic since then Ronald Reagan leveled President Jimmy Carter with his dismissive "there yon go again" in their 1980 debate - and also showed how worried Republicans are about how the debate would play.

The public, which was divided in its view of the Bush-Dukakis debate, seemed to have few doubts about this one. In a CBS News Poll of debate watchers conducted Wednesday night, the popular verdict was overwhelming: 50 percent said Mr. Bentsen had done better or won; only 27 percent said Mr. Quayle had won. Even among Mr. Bush's supporters, only 44 percent rated Mr. Quayle the winner. None of this means that Mr. Dukakis and Mr. Bentsen are now cruising to victory. The

polls also included some positive news for Mr. Quayle. For example, before the debate, only 37 percent of those who watched the debate said Mr. Quayle was qualified to serve as president; afterward, 47 percent said so. But 48

percent said they were still worried about his capacities. Before the debate, 42 percent said Mr. Quayle "understands the complicated problems a president has to deal with"; afterward, 54 percent said this.

The problem is that on both these counts, Mr. Bentsen also increased his standing with the public, and it remained much higher than Mr. Quayle's. Even before the debate, 64 percent of those who watched the encounter thought Mr. Bentsen was qualified for the presidency; afterward, 78 percent did. Before the debate, 78 percent thought Mr. Bentsen understood the complicated problems that confront a president; afterward, 84 percent

The result is that while Mr. Quayle reassured some voters, Mr. Bentsen did so well that he actually widened his advantage over the Indiana senator in at least some respects. Mr. Bush's aides were quick to point out that the vice presidency is important to only a minority of voters in helping them to decide which ticket to vote for. It is thus even less likely that a single vice presidential debate

But this view ignores the danger the Demo-cratic ticket faced before the debates and how badly they needed a boost at this point in the

will foom as important on Election Day, Nov.

For Mr. Dukakis, who has been trailing in

the polls since the Republican convention in August and has seen his unfavorable ratings rise sharply, the problem is that the voters are now moving toward making a decision. If Mr. Dukakis had not halted his slide now, he might never have got a chance to do so.

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"At the time of the conventions, the public mood was like newly poured concrete - it was so soft you could write in it with your finger," said Peter D. Hart, a Democratic poll taker. "Now, it's getting harder and to move it, you need a shovel. In two weeks, it will be hard enough that to break it at all, you'll need a jackhammer.

In Mr. Hart's formulation, the debates served as the Dukakis-Bentsen ticket's shovel, but he and other Democrats cautioned that the performances could only be seen as a

This is because the other lesson of the campaign so far is that if the Democrats manage to rise to the big occasions - the conventions, the selection of a vice president, the debates - they are consistently outmaneuvered by the Republicans in the more

mundane, day-to-day work of campaigning.
The Bush campaign managers still believe that theirs is the stronger position, in part because they think that Mr. Bush's strength in the Southern and Rocky Mountain states is rapidly putting anywhere from 150 to 200 electoral votes — 270 are needed to win out of Mr. Dukakis's reach.

Trial of Leftists in Paris

Agence France-Presse PARIS — The murder trial of four members of the leftist group Action Directe was postponed Friday until next year because of a prison warders' strike, court officials said. The guards have been preventing inmates from leaving

Two women, Nathalie Menigon, 31, and Joëlle Aubron, 28, are accused of killing Georges Besse, president of Renault, in November 1986. Two men, Jean-Marc Rouillan, 36, and Georges Cipriani, 38, have been charged as accomplices.

ruling party convention. The front draws much of its sup-

campaign by giving greater autonomy to the island's Tamil minority.

The announcement was made as killing more than 400 government the anti-government militant Sin- supporters, security personnel and halese Janatha Vimukti Peramuna, leftists backing the accord.

CORRUPT: Uzbek Socialist Heroes Lived Like Lords CHILE: Galumov, who dared to confront leadership recognized the republic Mr. Rashidov and the party with for the week it was and began the inflated figures and the signs of discussions, tentative at first, about

(Continued from Page 1)

lessional killers when angered, say, by a farm director who would not inflate his cotton quota.

The cotton scandal was rooted in Mr. Brezhnev's own vanity and in-difference. Uzbek officials said in interviews that Mr. Rashidov, in an effort to ingratiate himself with the corrupt leadership in Moscow, would inflate the republic's cotton production by thousands of tons each year. Mr. Rashidov's mafia kept the extra money paid for the nonexistent cotton and be won a position on the Politburo and favor with Mr. Brezhnev, who apparently

al reports. The prosecutors who investigated the case have estimated that over the years, cotton magnates and politicians in Uzbekistan stole a total of 4 billion rubles (nearly \$6.5 billion) through their pricing scams, In addition, elaborate "protection" rackets and outright thievery were rampant throughout the republic. Positions in universities. institutes and government all had

was content with the glowing annu-

Uzbek officials are willing to admit to a hazy sense of something being amiss, but profess to have no grasp of any, possibly self-incriminating details.

"Of course, we didn't know how that something wrong was going on," said Lazis Kayumov, a member of the republic's legislature and editor in chief of Soviet Uzbekistan. "Social justice had broken down.

There were a few academics and zavali Mukhamadjanov and Rasul Communist takeover.

came Thursday, when the confer-

leadership motion that would have

allowed a future Labor government

to chiminate Britain's ouclear weap-

year policy review.

corruption, but they were quickly, and efficiently, silenced - sent to distant posts.

"This was in 1979 and the oewspapers couldn't print such things," Mr. Kayumov said. "Their only 'hope' was to address the party bodies." And while Mr. Brezhnev and Mr. Rashidov lived, that got them oowhere.

But after Mr. Brezhnev and Mr. Rashidov died, the Uzbek party's

A Corrupt Official Is Jailed in China

BEIJING — A high-ranking mil-itary official in southwestern China has been imprisoned for six years for accepting bribes, womanizing during interrogations Mr. Adylov and gluttony, the official press re-ported Friday, as a national anticorruption campaign gathered

The army newspaper, Jiefangjun Bao, said that Ning Yinghai, a political secretary in the Chengda Military Region, had taken bribes of cash and furniture in return for political favors; had kept a fullbad the situation was, but we felt with married women and watched pornographic videotapes; and had frequently held bage banquets at public expense.

The state-controlled press this week is printing a barrage of attacks on official corruption, state moved the grave out of Tashthought by many Chinese to be at kent to a remote village that no one politicians in the area, such as Mir- its most widespread since the 1949

the corruption. With Konstantin U. Chernenko in power, the republic's Central Committee denounced the pilfering of state funds and "hoodwinking." But their language was pallid and their measures inci-

Mr. Gorbachev's Kremlin has been far tougher, sending teams of prosecutors from Moscow. In Tashkent and other Central Asian cities, they set up huge offices that resembled small military opera-

The senior investigator, Telman Glydan, and others have been threateoed with assassination many times while working in Uzbekistan, and they soon took to wearing bulletproof vests.

The malia men thought they were untouchable. Prosecutor Sultan Salautdinov told the press that was defiant and expected the mafia to rescue him. "You'll put us behind bars now. So what?" he told Mr. Salautdinov, "Fifteen years from now we'll put you all away and destroy your children. I'll find millions of rubles to do it."

Mr. Adylov is now in jail in Moscow, as are hundreds of others. Many others in the party apparatus time mistress, had illicit affairs committed suicide before the prosecutors closed in on them.

Mr. Rashidov was buried in the center of Tashkent, near the Lenin Museum. For years, people brought mounds of roses and carnations to the tomb. Finally, the seems to know - the town where Mr. Rashidov was born.

No Early Election (Continued from Page 1)

ishness, with a patriotic feeling and all the sacrifice that it implies."
Earlier Thursday, after his defeat was made public, his entire cabinet, resigned. Later Thursday evening. however, the government declared that he had rejected all the resignations and that he continued to have

faith in his ministers. This action was expected to cause consternation among opposition leaders, who had wanted him to replace those dealing with political matters as a conciliatory gesture to the opposition, which was led in the campaign by the Christian Democratic Party and a moderate Socialist faction. A long road lies ahead in negotiations between the two sides.

The opposition, suprisingly united during the monthslong plebiscite campaign, began the much harder task of trying to stay togeth er for the elections that General Pinochet must call at the end of next year.

Opposition leaders have spoken for months about the need for a consensus candidate in the coming elections. But the differences in ideology among the coalition parties are bound to make the choice of a single candidate difficult, if not impossible.

The opposition hopes to negotiate with the armed forces for changes in the 1980 constitution. But before they begin to negotiate, opposition leaders must agree on just what it is they want.

Oregon Inmates Grew Marijuana

The Associated Press LABOR: Party Fails to Benefit From Thatcher's Slide TILLAMOOK, Oregon — Nine prison inmates who grew marijua-na while on work details in a forest were caught trying to samggle 31 pounds of it into a state prison

work camp, the police said Friday, The inmates had been cultivating the marijuana in an area where they were supposed to be planting trees, the police said. A state prison work vehicle carrying them was return-ing from a work area when it was stopped late Tuesday outside the South Fork Prison Camp by police acting on a tip. Inside the vehicle they found two duffle bags con-taining 31 pounds of marijuana.

One prisoner tried to swallow "his stash" and had to be taken to a hospital for removal of marijuana that had lodged in his throat.

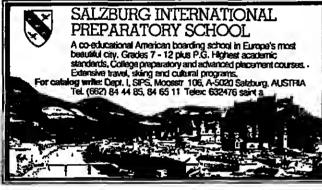
South Africa Is Hesitant To Arrest Archbishop

PRETORIA - The South African government said Friday it was not about to arrest the Anglican archbishop, Desmond M. Tutu, and other churchmen for illegally campaigning against forthcoming municipal elections. The black cleric has publicly de

fied emergency measures outlawing calls to boycott the racially segregated polls.

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ons by "unilateral, bilateral or mul-tilateral ocgotiations." The motion was part of a comprehensive, twoavain. A separate motion, proposed by Backed by daunting demographthe leader of the country's largest ics, those who want to change the direction of the party argue that Britain is a very different country labor union, the Transport and General Workers' Union, which controls 8 percent of the confer-

ment by any Labor government to unilateral dismantling of Britain's nuclear arsenal within its first term. is unlikely to be repeated. Adopted by Labor in 1981, that policy has been rejected by the majority of Britons in opinioo surthose who depend on the state veys and in the voting booth. In supporting it Thursday, the union's providing basic services - have either shrunk or turned against the eneral secretary, Ron Todd, inisted that any attempt by Labor to

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abandon its principles would be seen by the electorate as a ploy to vio votes. In an impassioned and unsucessful plea for defeat of the moion, a former Labor defense minis-

country that we take their security decade, virtually all of the increase seriously. The last time Labor lost a third

ence delegates narrowly defeated a straight election to the Conservatives, in 1959, it bounced back three years later and remained in power throughout most of the 1960s and 1970s. Many party activ-ists believe that by sticking to its beliefs, Labor can do the same

today. They say that unless major ence votes, renewed the commitpolicy changes are made, the experience of nearly three decades ago During the 1980s, the core elements of traditional Labor support - the organized working class and

> The percentage of manual workers within the employed electorate has fallen to 34 percent now from 47 percent in 1951. Union membership has shrunk to 23 percent of working Britons, and only 41 per-

cent of those voted for Labor last

has been in prosperous rural counties and in the southeast, where the Conservatives are strongest and where ioevitable coostitueocy changes will benefit them. More than any other major non-Communist party of the left, the British Labor Party has resisted the

rightward pull that has swept through the West in recent years. Marxism Today, the monthly journal of the British Communist Party, which is widely read and contributed to by the center-left, devoted its entire issue this mouth to the need to change Labor in response to what it called "new

While the left remains profoundly wedded to the past, to 1945, to the old social democratic order," the magazine said in an editorial, "the right has glimpsed the future and run with it. To Mr. Kinnock and his allies,

the future looks bleak. "Those who natives that will gain the support of the British people," he said in his speech to the conference, "those who say they don't want victory at such a price had better ask them-selves this: If they won't pay any price for winning, what price are ter, Denis Healey, argued that year.

Labor would only win power "if we can coovince the people of this creased by 2.5 million in the last they prepared to pay for losing?"

INTERNATIONAL CLASSIFIED (Continued from Back Page)

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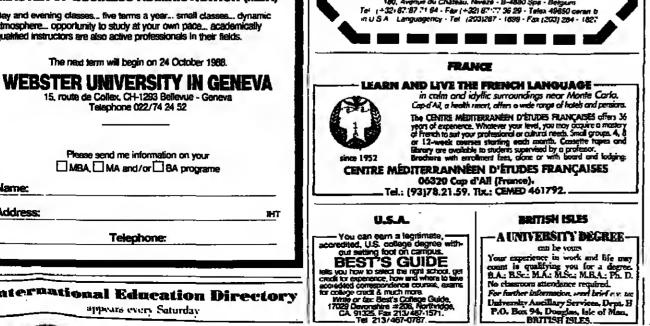
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becues with the neighbors around the swimming pool. No Early Electi When the inspectors attended a recent symphonic concert in Salt Lake City, the conductor (Contumed from Park spinor and the state of the sta announced their presence, and they got a standing ovation. At intermission, they were be-sieged by well-wishers. One of testand in the same of the sam the inspectors finally took the stage to thank the crowd in an powers in the same emotional message of interna-tional good will. that he had a second

"It is something we had never expected," said Colonel Anatoli Samarin, head of the inspection team. "It is something we will remember the rest of our lives."

AMERICAN

TOPICS

30 Soviet Inspectors

Enjoy Stateside Life

The 30 Soviet inspectors who

monitor the Hercules missile factory at Magna, Utah, under terms of the U.S.-Soviet inter-

mediate-range ouclear forces treaty, have been welcomed

with a warmth and affection

that has left them a little over-

whelmed," The New York.

Times reports. They have been

invited to dinner, sports events, nature outings, civic meetings,

The inspectors remain in the

United States for 60 days on a

rotatiog basis, then return home. Although they cannot travel beyond a 31-mile (50-ki-

lometer) limit or even leave their apartment compound

without a Pentagon escort, the

Soviet team has quickly made

itself at home in an American world of condominiums, satel-

lite television and weekend bar-

school classes and church.

Short Takes

Chrysler Corp., obliged to buy back 400 cars under New York state's "lemon law," allowed dealers to resell them without warning the new buyers about past problems, the state attorney general. Robert Abrams, has charged. A car is considered defective if a problem persists after four attempts to correct it, or if it spends 30 days or more undergoing reirs, during its first 18 months. A Chrysler spokesman blamed

"inadvertent human error." In August, Chrysler agreed to reimburse an estimated 39,500 people who had bought Chrysler cars that had been test-driven with disconnected odome-

Haff a century ago each justice of the U.S. Supreme Court had one law clerk. Today, to handle the expanding caseload, each justice has four clerks, ex-cept for Chief Justice William H. Rehnquist, who makes do with three, and Justice John Paul Stevens, who gets along with two. The 33 clerks — 23 men and 10 women - are chosen from the top graduates of leading law schools. During their year of clerking, they often work seven-day, 90-hour weeks for a gross salary of \$31,619. But then they move into jobs with starting salaries of op to \$110,000 a year. Former clerks constitute a Who's Who of the

legal profession, including three current Supreme Court justices.

A U.S. Air Force Academy cadet who lost part of his right leg in a traffic accident this summer will not be allowed to return to the academy. Air Force Secretary Edward C. Aldridge Jr. said it would not be right for the taxpayers to pay for the remaining three years of Dan Korshind's undergraduate education, because the military do not accept people who have missing limbs. Senator William L Armstrong, Republican of Colorado, has appealed to President Ronald Reagan, who has agreed to review the case.

Shorter Takes: A study spon-sored by Condé Nast Publications found that 81 percent of women like to cook and 84 percent accept it as one of their responsibilities, but 56 percent dislike cooking every day and three-quarters want to get it done as fast as possible. • The Burlington, Vermont, home of Ethan Allen, the Revolutionary War figure, has been privately restored and opened to the public. • The Los Angeles Times reports a hand-lettered sign in the back of a Jeep being driven by a young woman in Manhat-tan Beach, California: "Im new at this stick shift stuff - stay 10 feet behind."

Arthur Highee

Effective and Admired, Gurkhas Face an Uncertain Future

By Michael Richardson .

SINGAPORE - Gurkha servicemen recruited from Nepal have for years patrolled Hong Kong's border with China, guarded vital oil installations in Brunei and acted as a reserve force to prevent racial conflict in Singapore.

gapore should not employ mercenaries, the covernment says that it is so impressed with the toughness and dependability of its 700 Gurkha police officers that it intends to keep them.

As the date for handing Hong Kong back to China draws closer, however, Britain is being forced to review the future of

Hong Kong reverts to China in 1997.

cision. While some countries in Southeast

Although Gurkhas fought with distincAsia would welcome a continued British tion for Britain in Europe, North Africa keeping the Gurkhas in the British Army, military commitment to the region, sym- and the Middle East in the two World

of foreign soldiers in the area. One option is to move some of the Gurkhas now in Hong Kong to Brunei, a small gency soldiers and very good jungle fightonfliet in Singapore.

Despite opposition allegations that Sinsultanate that shares Borneo with Malaysia
ers." an Australian military official said.
But, he added, "I don't think they would

> "would almost certainly be unhappy at tral front in Europe, which has to be Britthat prospect," said a Singaporean military analyst. Both countries are nonaligned and want to see foreign troops and bases phased out of Southeast Asia.

In London, a British Defense Ministry its 7,000-man Brigade of Gurkhas, most of spokesman would say only that it had whom are stationed in Hong Kong and started preliminary studies to determine re size and deployment of the Gur-The outcome of this review, military an-alysts said, will largely determine whether for more than 170 years.

standing agreement with Nepal, is an inte-Britain, they added, faces a difficult de- gral part of the British Army.

official, and William F. Burns, di-

rector of the Arms Control and

Administration specialists said

that the United States would con-

sider Soviet proposals to dismantle

the radar, or perhaps even convert

But U.S. officials said that it

must be done in such a way as to

deprive the Soviet Union of any advantage, or "lead time," in re-storing the radar for use as an ad-vanced early warning installation.

Mr. Karpov is said to have indi-

cated in his meeting with Mr. Burns

that Moscow appreciated that U.S.

The administration, an over-

helming majority of the Congress,

and Governor Michael S. Dukakis

of Massachusetts, the Democratie

candidate for president, have said

that the radar violated the 1972

ABM Treaty because it is not on

the periphery of Soviet territory

concern.

Disarmament Agency.

considered to be most effective in Asia. "Gurkhas are excellent counterinsur-

However, Indooesia and Malaysia be regarded as being as useful on the cenain's priority today."

Western officials said that one option

favored by some influential British military planners was to encourage Brunei to join the Five-Power Defense Arrangements, a regional alliance linking Australia, New Zealand Britain, Singapore and Malaysia. Brimei is still considering this sugges-

If the sultanate joins the regional pact, Britain is to continue to have a significant

The Gurkha Brigade, recruited by Brit
"it would provide a broader framework for
military presence in Asia after control of ain from martial hill tribes under a long
Britain to maintain a strategic presence in east Asia, where its trade and investment are growing," a diplomat said.

although without Hong Kong the size of

Naval and land forces in Hong Kong provide the backbooe of Britain's participation in the Five-Power Defense Arrange-

Of the 8,000 soldiers in Hong Kong, more than half are Gurkhas. Three of the five infantry battalions in the Gurkha brigade are based in the territory, where the brigade has had its headquarters since moving from Singapore in 1971.

Only one Gurkha battalioo is io Britain. The fifth is stationed in Brunei under an British-Brunei military agreement signed in 1983. The battalion, which rotates through Brunei from Hong Kong about once every two years, is paid for by the sultanate but remains under British com-

Analysts said that Sultan Muda Hassanal Bolkiah, who is prime minister and plete impartiality when serving in a multi-defense minister of Brunei, regards the racial society," be added.

It could also "provide a rationale for presence of the Gurkhas as an important component of his security forces.

In both Hong Kong and Singapore, the bolized by the Gurkhas, others would have Wars and, most recently, in the Falklands the brigade would probably bave to be Gurkhas have proven to be an effective riot reservations about the long-term stationing War against Argentina in 1982, they are reduced, he added.

In 1967, when China's cultural revolution spilled over into Hong Kong, the Gurkhas protected the territory against Red Guards on the frootier and rioters in the

Gurkhas have been in Singapore since 1949, 10 years before the island state

gained self-government from Britain. Defending the use of Gurkhas, S. Jayakumar, Singapore's minister for Home Af-fairs, told Parliament that Chinese, Malays, lodians and other racial groups know that the Gurkhas will brook oo nonsense from anyone and will side with no one in establishing peace and order."

Their effectiveness, he said, was shown in race riots that erupted in Singapore in the 1950s and 1960s.

The Gurkhas "have a record for com-

U.S. and Russians Plan Talks on Radar Dispute

By Michael R. Gordon

New York Times Service
WASHINGTON — After unpublicized discussions between semor Soviet and American officials, the United States and the Soviet Union are planning a new round of talks on the disputed Soviet radar it into an international space reat Krasnoyarsk in Siberia, U.S. of-search center. ficials said Thursday.

Soviet officials, who suggested the session, reportedly said technical experts from the two sides should review details of a Soviet plan to dismantle or modify the installation so that it cannot function as an early warning radar, which is prohibited by the Anti-Ballistic Missile Treaty. U.S. officials said they did not

know if the Soviet officials intended to present a new plan or merely elaborate on earlier offers that the United States had already rejected.

The United States has agreed in principle to the meeting and has suggested that it be held as early as next week. But there is, as yet, no formal agreement for a meeting.

and oriented outward, as the treaty The U.S. officials said that the suggestion for the meeting was pre-. sented in unannounced talks in Soviet Union has suspended con-New York between Viktor P. Karstruction temporarily.

pov, a senior Soviet arms control The Soviet Union has proposed rendering the transmitter of the Krasnovarsk radar inoperative and replacing it with a far less capable

radar dish. Administration officials have offered different theories about what may motivate the Soviet action.

Some say that it reflects a continning Soviet interest in trying to find a face-saving way out of its quandary over the radar installanon in the Krasnoyarsk region. But other, more skeptical offi-

cials say that it may reflect Soviet efforts to stall for more time.

By Barbara Gamarekian New York Times Service

tioo, they added.

WASHINGTON - First there was the telephone call from Minsk, followed by a telephone call from Pinsk, It was a morning call-in show from the Soviet Union, just another day at the Voice of America.

"What are the odds of getting two calls in one day from Minsk and Pinsk?" asked Gerd von Doemming, head of the Voice's Soviet service, shaking his head at the coincidence of hearing from two cities whose cames once served as comic fodder on the borscht circuit of Jewish theaters and nightclubs in the Catskill Mountains.

More than that, one might ask, what are the odds of the Voice of America, once listened to claudestinely in the Soviet Union, receiving a phone call from anyone in that country?

These days, however, as a result of the efforts of President Mikhail S. Gorbachev to open up the Soviet Union, new and wondrous

things are taking place at the Voice, which was established by the government in 1942 to broadcast news and information worldwide. The agency will soon open a Moscow bureau, and there is talk of dramatic new forms of

Soviets Receiving VOA, Loud and Clear

The Soviet Union stopped jamming Voice broadcasts in May 1987. For the radio octwork's Soviet service, which broadcasts in 10 languages, including English, to an estimated 32 million listeners, the Soviet decision has meant a number of breakthroughs.

The network is now presenting panels and roundtable discussions, with Soviet participants discussing such topics as legal changes in the Soviet Union, and a new weekly call-in show with Soviet young people exchanging views on such topics as Michael Jackson.

"It is really quite remarkable," Mr. von Doemming said of the phone-in program, which was initiated in July. "Even Soviet operators help out in the conversations when we can't quite catch the name of the caller."

Since Soviet listeners on longer have to listen through a curtain of jamming and repeat programing is no longer a necessity. VOA officials are now able to concentrate on

the aesthetics of programming. "We've had many discussions about how we would respond if the Soviets stopped jamming," said Richard Carlson, director of the Voice of America. "Our most important job is supplying what Maestro Rostropovich once described as 'daily bread for people,' and that is what we are doing, intellectually feeding hungry people." He was referring to Mstislav Rostropovich, the exiled Soviet cel-

list and conductor. "Our role is changing in that part of the world, and we consider ourselves more competitive now," he said, "However, we think we have a real influence on the information that is given out by the Soviets. They have come a loog way, but they have come from zero and the Soviet press is still basically a cheerleader for the government there.

Hong Kong Cover-Up Is Suspected

HONG KONG - The interna-

tional aid group Oxfam said Friday that it suspected Hong Kong's pris-The radar is unfinished, and the on service of having covered up beatings of Vietnamese boat people in a detention center.

> An official judicial investigation revealed Thursday that guards from Hong Kong's Correctional Services Department had used "unnecessary force" in quelling a disturbance July 19 at the center.

Hong Kong's governor, Sir Da-vid Wilson, who ordered the judi-cial inquiry, has told the depart-ment to initiate disciplinary proceedings against the officers involved and has asked for an investigation into what the inquiry said

complained that they had been beaten during disturbances over said Friday,

beaten with batons, kicked or food and conditions at Hei Ling punched.

An initial internal investigation by the department said there was no evidence that mards had beaten

On June 16 Hong Kong ended its no evidence that guards had beaten internees, but the report Thursday by two magistrates alleged that guards had used their feet, fists, knees and batons to hit the Viet-

namese "One has to suspect that there has been a cover-up," said Hong Kong's Oxfam director, Chris Bale.

"Things just don't add up." There was no immediate comment from the department on the Blackout to End in Nigeria

suggestion that there had been a COVET-UP.

Reuters

pending repatriation.

Chair an island detention center

used to house Vietnamese boat

open door policy for Vietnamese boat people. The 9,500 who arrived

after that date were classified as

illegal immigrants and placed in

centers where, unless they can

prove they are genuine refugees un-

der UN criteria, they are held

laternational agencies, including power workers who blacked out much of the country for two sinks over for Refugees asserted in

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at the Diamond Club Bldg.

U.S. to Investigate Conditions at Nuclear Weapons Plant enormous government complex plutonium that nearly caused a

WASHINGTON - The Energy Department has announced that it for producing nuclear weapons. will conduct a comprehensive in-

ons plant in South Carolina.

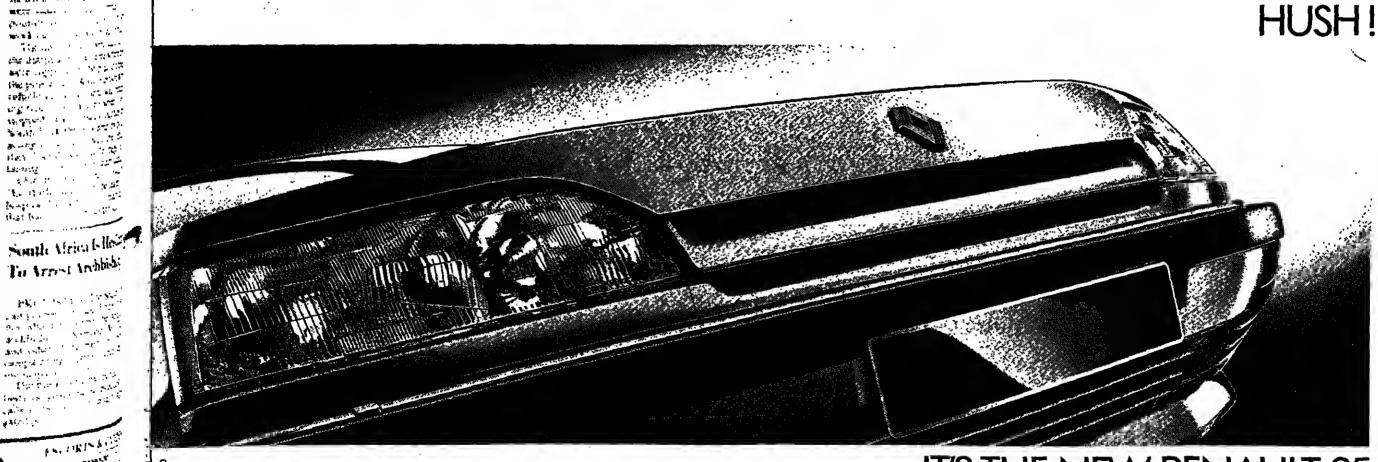
The announcement was made vestigation of conditions at two Thursday as E.I. du Pont Nemours called for investigation of the safeplutonium-processing facilities at & Co., which operates the plant, ty of the plant by an independent the Savannah River nuclear weap-said that from 1954 to 1982 the advisory committee established last plutonium-processing plants expoyear by the Energy Department. The department is already studying conditions at the three reactors at the Savannah River facility, an instead with plutonium, and a leak of cern.

that is part of a national network spontaneous nuclear reaction in the plant

in Congress, several senators

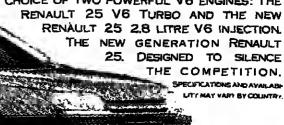
were "very scanty injury reports." were "very scanty injury reports." sioner for Refugees, asserted in have agreed to call off their action.

Ninety-one refugees formally July that Vietnamese had been the national electricity company



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THERE'S MORE TO LIFE WITH RENAULT

A New Season in Chile

By voting Wednesday against eight more years of General Augusto Pinochet, Chil-eans have resoundingly affirmed their democratic traditions. Fifteen years ago a nearwar between the two largest democratic forces, Christian Democrats and Socialists, opened the way to rule by General Pinochet and an era of terror. Learning from past mistakes, those same forces worked together this time to defeat the dictator. Serious obstacles still lie ahead, including a constitutional provision for 17 more months of military rule. But if Chile is to avoid another nightmare, there can he no going back.

Credit is due to Chile's voters, to the Christian Democratic leader Patricio Aylwin, to the Socialist leader Ricardo Lagos, to U.S. Ambassador Harry Barnes and to Assistant Secretary of State Elliott Abrams. Credit will also be due to the armed forces if they now accept the outcome and facilitate the return to democracy. Such professionalism was their pride before the 1973 coup.

Dictators rarely allow themselves to be voted out of office. This one anticipated no such result when he promulgated the pre-sent constitution in 1980. That document extended the general's unelected presidency for nine years, on top of the seven he had

already served. For 1988, it promised not a free election but a yes-no plebiscite on Gen-eral Pinochet. Given chronic opposition di-visions, the regime could scarcely have foreseen the united campaign for the no vote.

Ambassador Barnes helped persuade reluctant democrats to make the most of a
flawed but available opening. He stretched

ton's identification with democracy's cause. When challenged by the Pinochet gov-ernment and by Senator Jesse Helms, Ambassador Barnes got full support from his boss, Assistant Secretary of State Abrams. Mr. Abrams has properly been hlamed for policy failures in Central America. He is

diplomatic norms to press home Washing-

entitled to a full measure of credit in Chile. The greatest credit, however, goes to the Chilean opposition, leaders and rank and file. They have endured, learned the rewards of restraint and pragmatism and pre-vailed. The long months of transition present them with even more difficult tests.

But the season has now turned. Two weeks ago, spring once again burst upon the magnificent Andean landscape. Now, after 15 hard and bleak years, it has returned for the human spirit of Chile as well.

— THE NEW YORK TIMES.

The Omaha Encounter

It Complicated Things

Has there ever been one like this before? We would say no. Other famous political debates have generated argument about which candidate won, ou substance, or profited most, from making a desired impression, but generally the argument has concerned how you scored the overall event, not what actually happened. But the debate Wednesday in Omaha between Senator Dan Quayle and Senator Lloyd Bentsen has produced more diametrically opposed impressions than any we can remember, and often from quarters that could hardly be accused of merely pursuing their own ideology — the conservative columnist George gy — the conservance communication will, for example, pronounced Dan Quayle a disaster, while the liberal Democratic commentator Chris Matthews called Mr. Quayle the hands-down winner.

We thought both senators did what they had to do. Mr. Quayle is getting the heavier rap following the debate. Some of this is odd. It is said, for example, that he was too heavily programmed, though all four candidates in the debates so far have seemed "programmed" within an inch of their lives. programmed" within an inch of their lives. So, for that matter, did the jeering audience, poised to come in relentlessly at the end of an answer. Mr. Quayle was dished the worst of this, and he was certainly in a more hostile journalistic environment than his opponent (who should have been asked the what-would-you-do question, too),

A Test, Not a Debate

When he asked Senator Dan Quayle what Mr. Quayle would do if he suddenly became president, the television newsman Tom Brokaw observed that the question could not simply be brushed aside as hypothetical. "It is, sir, after all, the reason why we are here tonight." He was right. Wednesday's debate between the two vice presidential candidates was not a debate. Nor was it an examination of Dan Quayle's or Senator Lloyd Bentsen's qualifications for the vice presidency, it was an examination of their fitness to be president, and a test of the judgment of the two men who chose them. Mr. Quayle met his handlers' modest goals. He did not stumble or fall. Keeping his exuberant campaign style in check, he delivered rehearsed, measured answers. He also appeared, at least in the early going, to grasp his subject matter. Given many chances, however, he failed to convey depth and vision - a sense of "who I am and what I stand for," which translates into the word "weight." And on these grounds Vice President George Bush's choice seems as mystifying and disappointing today as it did when he unveiled Mr. Quayle in New Orleans.

Mr. Bentsen was no ball of fire, but rather a paradigm of what Governor Michael Dukakis offered in Atlanta: "competence." The

Mr. Quayle had also been told, over the past six weeks, by everyone old enough to work a word processor, that he was the one on trial and one slip and — poof! — that was it . . . for him, for his ticket, for his party. If be hadn't been nervous, wary and

anxions, be would have been crazy.

But we do not feel sorry for him. Life is unfair, and anyone who aspires to the office be is running for cannot be put through too tough an ordeal. And it seemed to us that he was able to move fairly adeptly around the issues and to field quite competently the questions designed to see if there was any-one home. Admittedly on an easier and less unfriendly wicket, Mr. Bentsen handled his challenge skillfully and well. He went from a slow, too grandfatherly, almost crotchety start, to a more confident, impressive finish - though as some have pointed out, he let Mr. Quayle get away with a fair share of unanswered assaults on Michael Dukakis.

From the day the identity of the two vice presidential candidates became known, it has been plain that Lloyd Bentsen had longer and better preparation for the job than Dan Quayle, better qualification, and a better resume. The Bush people argue that so far as the No. 1 place on the ticket is concerned, it is the other way around. Public reaction to the two debates so far suggests that a lot of people share this view. That is why Wednesday's encounter complicates further what was already a hard-to-figure campaign.

— THE WASHINGTON POST.

senator seemed fixated on trade issues, and while he was reassuringly avancular, passion is not his game. He delivered the debate's best line, lifted from his acceptance speech — If you let me write \$200 billion worth of hot checks every year, I could give you an illusion of prosperity, too." He provided the most dramatic moment by challenging Mr. Quayle for comparing himself to President Kennedy — "Senator, you're no Jack Kennedy." Mr. Quayle had overreached; Mr. Bentsen was right to call him on it.

Post-debate polls suggest that voters, by a 2-to-1 margin, thought Mr. Bentsen won. Part of the reason was surely Mr. Quayle's embarrassing inability to deal with the "presidential" question. He opened the debate by offering a polished list of his qualifications. But when asked later how he would actually proceed in office, he returned metronomically to the same pre-pared summary, like a frightened rabbit

heading for a familiar hole. Mr. Bentsen's name does not spring to mind at the phrase "presidential timber." But he seems more presidential now, if only because Mr. Quayle seemed so far out of his depth. Mr. Bush chose Dan Quayle for his youth, his reputation as an aggressive cam-paigner and his conservative views. On the basis of this debate, that is all he got.

-THE NEW YORK TIMES.

Other Comment

The Quayle Factor Remains

Mastering his nerves to the end, [Dan Quayle) avoided the catastrophic error that would have sealed his fate. But one sensed during the latter part of the debate that he was making a considerable effort: The tension was too strong and lasted too long. Deep in the eyes of the "handsome kid," one saw the shadow of a wounded pride. Yet Mr. Quayle was neither brilliant nor ridiculous and, if he remains a problem for the Republicans, it is not necessarily as serious a problem as the Democrais had hoped. - Jan Krauze in Le Monde (Paris).

Mr. Quayle managed to avoid any gaffe

which would significantly alter the course of the campaign. But his presumptuous comparison of his record with President Kennedy's, so magisterially squashed by Mr. Bentsen, serves to reinforce doubts about his maturity, intelligence and judgment. By contrast, the suave and courtly Mr. Bentsen, seen by some as the most convincing potential president around,

remained firmly in control. The Democratic candidate showed the cool intelligence and articulacy which Europeans find reassuring. If the Republicans lose Nov. 8, unlikely though this may seem, the Quayle factor will rightly be high among likely causes. - The Guardian (London).

Mr. Quayle came off much better than expected, but he has two serious problems: He's 41 but looks 21. Would voters accept such a young president, if tragedy struck George Bush? The second problem is that the media have indelibly hammered into the public consciousness Mr. Quayle's evasion of military service and the influence he used to get his law degree,

Mr. Bentsen was a disappointment. He's 67 but looks older. He began with a hoarse voice that suggested frailty. And he made the mistake that has beleaguered the Dukakis campaign: an excess of explanations about complex subjects and an excess of statistics that the public does not understand.

— Folha de São Paulo.

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OPINION

Hard Questions for a Reviving United Nations

Nations and its secretary-general have been at the center of a number of encouraging interna-tional developments. The UN has played a useful role in moving toward resolutions of the conflicts in Afghanistan, the Gulf, Angola, the Western Sahara, Cyprus and Cambodia. All this has led to a new, if belated, enthusiasm for the United Nations, and to much talk of its "renaissance." What is the reality of this new situation?

The United Nations is basically an intergoveromental instrument, not a sovereign entity. If used properly it can be of immense value. If used wrongly or neglected it can be little more than 2 sounding board for disagreement and a useful scapegoat for governments in trouble.

Although the international climate has been unfavorable for much of the time since the UN's creation, the secretary-general and the Security Council have been engaged for 43 years in what Dag Hammarskjöld called the "daily nursing care" of conflicts around the world. This care has included conciliation efforts, cease-fire arrangements, humanitarian aid, preventive diplomacy and peace-keeping operations. In fact, Secretary-General Javier Perez de Cuellar has been engaged in intensive negotiations on all the regional disputes mentioned above for six years or more.

If there is a will to make peace, the intermedi-ary, honest-broker role of the secretary-general can be particularly valuable for governments in conflict. No government loses face or shows

weakness by cooperating with the secretary-general, who is the impartial elected servant of all governments. The same applies to cooperation with the UN's peace-keeping operations.

The international climate and the way governments use the organization are the essential determinants of its performance. If governments wish to use the United Natious predominantly as a forum for confrontation, it will remain sterile. If

By Brian Urquhart

they wish to use it for cooperating to resolve dangerous problems — to be, in the words of the UN Charter, "a center for harmonizing the actions of nations" — it can be of decisive value.

There can be no question that the improvement of relations between East and West, and especially between the Soviet Union and the United States, has had a dramatic effect on the international climate. It is not simply a question of example or

Can a collective approach to security work today?

of the relaxing of major tensions. The improved relationship removes the possibility for lesser powers to play the nuclear superpowers against each other. It also releases the great political and diplomatic influence that great powers can exert jointly ou difficult regional questions.

The new climate also enables the five perma-

nent members of the Security Council to provide leadership on important international problems (Resolution 598 on the Iran-Iraq war was one of the first fruits of the new climate). It even seems possible that the Security Council may become what it was originally intended to be — a collegial body acting for the common security and good of the whole community of nations.

All of this is certainly promising and reflects what appears to be an international outburst of common sense. There is however, still a very

common sense. There is, however, still a very long way to go, and major questions remain unanswered. Will the UN's resurgence as the custodian of international peace be convincing enough to persuade nations to entrust their secu-

rity to the world organization rather than engaging in desperate, and often disastrous, unilateral
efforts? Will the renunciation of force and the
peaceful settlement of disputes — two basic cloments of the Charter — begin to become a reality
in international relations? Will the new climate
make a difference in truly difficult problems such
as the Arab-Israeli-Palestmian question?

There is a larger question. The Charter was based on the conviction that unilateral national security programs led to arms races, which inevitably programs, and that it was thus necessary to create a collective international security system that would make a large degree of national disarmament possible. In 1945, after six years of world war, this proposition seemed quite sensible. Is a collective international security system will the ultimate access to the collective international security system. still the ultimate goal? Is the achievement of the rule of law in international relations another basic objective of the governments of the world?

The world now faces a new and pressing agenda, a variety of global problems that have a vital bearing on the future. The very concept of international security is of necessity being expanded to include the environmental security of the planet. include the environmental security of the planet. To free the energy and resources to tackle these problems successfully will require a major cooperative effort by all governments. If this new international agenda is to be addressed expeditiously, the old problems of regional conflict must become more of a preoccupation for governments.

Clearly, collective international responsibility in many fields of human activity will be the key to a tolerable future on this planet. The current

to a tolerable future on this planet. The current vogue for the United Nations will have long-term significance only if it is a step in this direction.

The writer, a scholar-in-residence at the Ford Foundation, is a former UN undersecretary-general. He contributed this comment to the International Herald Tribune.

All the Rehearsed Hokum Didn't Solve the Dilemma

By A. M. Rosenthal

N EW YORK — It was not a debate. It was not even a good news conference. It was a staged, manipulated, choreographed performance, stilted and artificial. At the end the most important question re-

mained unanswered.

The Dentsen-Quayle whatever showed once more that the Great Campaign of 1988 is really not so much between two sets of candidates but opposing teams of political packagers, scriptwriters, handlers, spin-

ners and sound-bite artists.

The candidates are closely instructed in TV values. Look sincerely at the questioner for a moment, make a smart quarter-turn, start even more sincerely into the camera and give a memorized reply. Danger: Do not risk one spontaneous thought.

Neither the handlers nor the candidates are wise enough to know that the people who come across best on television are exactly those who come across best when there are no cameras around — those who can relax a little, respect the audience and take a

chance on its intelligence.

The United States has become so used to rehearsed hokum that it loses its own sense of reality. After these performances, we Americans Sit around and analyze them in utter scriousness, as if we were judging two men engaged in real intellectual encounter, not contrived contention.

We adopt the false, plastie values of the handlers. If a candidate is human enough to stammer, hesitate, correct himself or, God forbid, sweat, we ridicule him and mark him down as not good enough to represent people like us, who presumably never experience a moment's self-doubt or a bead of perspiration.

Judged as rehearsed performances, both men were terrific on memorization. Senator Dan Quayle did well enough reciting his lines to prove con-clusively that if he is told in advance what to expect and what to say, he can

Perhaps there is more to him than that. But his handlers' high terror of allowing him an inch of leash away from memorized answers prevented us from finding out. He is not yet a skilled actor; we can see his mind furiously riffling through the memory cards. We felt sympathetic embar-rassment, as sometimes when you see

a child forced to tap-dance in public. Mr. Bentsen was disappointing. He so clearly outclasses Mr. Quayle in experience and maturity that there was hope that he would show other qualities we seek in a leader: intellec-

tual daring, political candor. He did not. When a longle question was put to him - such as, if fate made you president suddenly, would you carry out the policies of Michael Dukakis with which you admittedly disagree, or your own beliefs - he simply faced the audience, gave them the old sincere act, and evaded it.

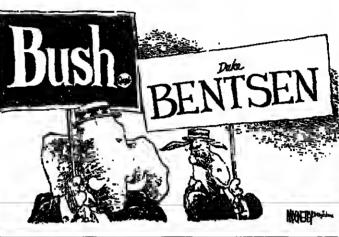
Both were excellent in the evasion department. Mr. Bentsen evaded anowering four questions and Mr. Quayle at least six. Mr. Quayle failed three times to figure out what in heaven's name he would actually do if he found himself president, aside from offering a prayer, in which all America surely would join him. Mr. Bentsen won the battle to get

off the one-liner that would be repeated most often on TV. The swift knife thrust: "You're no Jack Kennedy."
Not quite fair, but who cares? Was it Mr. Bentsen's rapier or his handlers'? Mr. Bentsen "won" the evening

because Mr. Quayle should not be in the same ring with him. Right now the Indiana senator should not be in the same ring with anybody.

The unanswered question is why Mr. Bush picked this man above the many first-rate candidates he could have chosen. Was he naïve enough to think that Mr. Quayle, who is now a political millstone, would be a political asset? Or was it that at convention time Mr. Bush was so insecure and self-absorbed that he could not stand anybody who had a reputation and achievements independent of him? Yes; be thought he could anoint a loyal, malleable cipher as a potential president and get away with it. But he did not. Too many Ameri-

cans see it as an insult and think less of him, though some may wind up voting for him. Mr. Bush's misjudgment be-comes the problem of the millions of voters who lean toward him but shudder at his vice presidential choice. They will have to make up their minds whether a President Bush in the White House is so much better than a President Dukakis that it outweighs the possibility of a President Quayle. The New York Times.



Quayle Did Fine Until the Tapes Ran Out

IFIY minutes into the debate, Dan Quayle had just about banished the

doubts about himself. He had followed his script. He had produced more full sentences than George Bush had no week. He had held his own with Mr. Then came the last 40 minutes. Mr. Quayle fell apart, ensuring that the Quayle issue will remain a millstone for Mr. Bush. With each answer, you could see him struggle while desperately searching his memory for some rehearsed tape to plug in. He was simply incapable of going beyond his script. Either Mr. Quayle is too shallow to have original thoughts—in which case he is intellectually unfit for high office. Or he has thoughts, but is too terrified to risk expressing them—in which case he is emotionally unfit for high office.

— Charles Krauthammer in The Washington Post.

Bentsen Couldn't Score the Knockout

G EORGE Bush's speechwriter, Peggy Noonan, turned to a colleague after the Bentsen-Ouayle "debate" and gleefully declared: "It's over. We won the election!" She's a political professional and may well have been right. If

she was right, however, it was because in a nationally televised show, Dan Quayle had done nothing likely to cause Mr. Bush to lose on Nov. 8.

My impression was that Senator Lloyd Beatsen had the better of the exchange on points of information, maturity, achievement, self-confidence and demonstrated experience — even on the clusive television question of "looking presidential." But the Democratic vice presidential nominee failed to score a knockout. Mr. Quayle was on his feet at the end. Therefore, in this hard professional view, Mr. Bush will not lose the election.

- Tom Wicker in The New York Times.

Television Unmasked This Media Child

I RONICALLY, it was the camera that did in Dan Quayle. In more ways than just age, his debate with Lloyd Bentsen had a father-son quality to it. Like a kid with something to hide, he was obvious when attempting to change the subject or not answer a question. He invariably looked into the camera as

if it — not Mr. Bentsen, not the panel — would believe him.

What was once a mystery has become clearer as the campaign has progressed — as Mr. Bush has indulged himself in a campaign of mostly empty symbolism. Mr. Quayle, too, is a symbol — a campaign prop, much like the nbiquitous American flags of every Bush event. Maturity did not seem to matter to Mr. Bush and, judging by this debate, neither candor nor wit mattered either. What mattered was what Mr. Quayle seemed to represent. He could be packaged - asked to memorize lines and look swell on camera. Alas, the man himself is not up to the script written for him. Asked to come

up with a formative experience that shaped his political philosophy, he quoted a bromide attered by his 97-year-old grandmother: "You can do anything you want to if you just set your mind to it, and go to work." Omaha turned out to be a cruel place. It was here Dan Quayle proved his grandmother wrong. - Richard Cohen in The Washington Post.

Burma: The Army Won't Be Written Out of the Script

PRINCETON, New Jersey — As Rangoon settles under the heavy hand of the military, following General Saw Maurig's takeover, there are lessons to be learned from a comparison of recent events with the 1962 coup and its aftermath. In 1962, U Ne Win brought in

troops from outside the Burmese capital to seize power. He arrested civilian leaders, created a centralized administrative system and pointed the nation down an unmarked road to socialism. While U Ne Win continued to refer

to Burma's form of government as federal, it was, in fact, unitary and the grievances of the non-Burman minorities continued. Within four months, he created a political party, the Burma Socialist Program Party, and, in 1974, he nominally transferred all power to it under a new constitution. But then, as now, be remained the real leader of Burma, while the army was the backbone of the party. Its presence was felt everywhere.

To hold the army together and re-tain his officers' loyalty, U Ne Win allowed them special privileges in housing, consumer goods and travel while ignoring their corruption.

The military created many myths about itself. U Ne Win and his officers saw themselves as the leaders of the nationalist struggle for independence, people who had earned the right to displace the elected government, which, they asserted, no longer fol-lowed the course chartered by the nationalist movement's founders.

er goods. The economy declined as a result of bad management, incompe-

But under military leadership, the people suffered. There were growing shortages of basic loods and consumBy Josef Silverstein

tence and corrupt practices, and the people paid the price. In 1987, Burma asked the United Nations to declare it a least-developed nation to secure debt relief and special aid.

As soldiers, the military took pride in their professionalism. They drew heavily on Burma's dwindling funds to pursue an endless and inconclusive war against the minorities, whom they labeled bandits and opium traders. Mounting furious campaigns, they disregarded decency and human rights. A report this year from Amnesty International, the respected human rights organization, that cited Burmese violations was denigrated by Rangoon officials as meddling. Burmese Buddhists have always

But this year the burden became too much. Protests and revolts broke out in the capital and elsewhere. The government offered to hold elections on the question of modifying the political system and bringing in new leaders, and U Ne Win resigned after laying out his program for change. But he also warned peo-

ple that the military had shoot-to-kill

elieved that man was born to suffer.

orders if anyone interfered. In the face of persistent protests, U Ne Win honored his promise. The hard-liner U Sein Lwin succeeded him, and used the military to force people hack into line. But despite the murder of thousands of protesters, he failed. U Ne Win then shifted to a softer line, replacing U Sein Lwin with a civilian loyalist, U Maung Maung, who promised to hold elections and make constitutional changes once order was restored.

and the second second

But the people demanded an inter-im government free of the military and its party. They intensified resistance. Their ranks grew as police, civil servents and even soldiers joined them. This alarmed the armed forces.

U Saw Maung, then defense minis ter, warned protesters not to try to break up the military. The people seemed ou the verge of victory and it was unclear what the military's future would be in the new order. Seeing a desperate need to preserve military unity and predominance, U Saw Maung ordered his soldiers to restore order. The killings in the streets finally forced the people into retreat.

U Saw Maung ended party rule, dissolved all elected bodies and transferred all local anthority to the nine regional military commanders. He created a ruling clique with himself in charge of three key offices: prime minister, defense and foreign affairs. The goals of his coup, unlike those of U Ne Win in 1962, were to restore order and hold elections. But he gave no hint of what role the military would play in

a new political system. What lies ahead for Burma? Clearly, the armed forces are unlikely to surrender power except on their own terms. U Saw Maung has positioned the military to be able to assert its authority and protect its interests. The armed forces do appear willing to change the system, but only if they retain control. And they will fight any move that threatens the military by weakening its command or unity.

The Burmese armed forces will retire to their barracks only if they know they will not lose their veto ou

And so long as U Ne Win remains in Burna, he will be the real leader, holding the loyalty of senior officers. He will carefully monitor political changes to ensure that they do not unravel the military's hold on power.

The writer, a professor of political science at Ruigers University, is the author of several books on Burma. He contributed this comment to the Inter-national Herald Tribune.

100, 75 AND 50 YEARS AGO

C Los Angeles Times Syndione

1888: Socialist Arrested

BRUSSELS - M. Chauvière, Conseiller Municipal de Paris, who came to Belgium to organize the "Internationale," and to make speeches in favor of Socialism, was arrested today the moment he arrived at the Belgian frontier, and conducted between two gendarmes to French territory. About fifteen hundred Socialist workmen who awaited him at the railway station of Gimey yelled and howled with rage when they heard that M. Chanviere had been arrested.

1913: New Income Tax

WASHINGTON - Under the new Income Tax law, every person (citizen or foreign resident) whose annual income exceeds \$3,000, and every married person with an income above \$4,000, is expected to report his or her receipt in detail each year. The estimate of Oct. 4 indicates that the income tax will produce \$82,298,000 from the 425,000 persons taxed. Pres-

ident Wilson, the Federal judges the Supreme and inferior courts now holding office, and employees of a State or any political subdivision thereof," are the only persons specifically exempted from the tax.

1938: A Thorny Bouquet BERLIN - Chancellor Hitler was

slightly injured when a bouquet thrown at his car struck his face today [Oct. 7] as he was driving from Ned-stadt to Jaegernsdorf in occupied Sedeten territory. As a result the following order by Rudolf Hess, Deputy Leader of the Nazi party, was issued. Despite repeated warnings against the throwing of flowers and other of jects into the car of the Führer and suite, flowers have been thrown during the last few days. To put a stop to the practice, all party leaders are ordered to remove all bouquets held in the hand by spectators along the rough where the February passes. Local group leaders will be held responsible by the execution of the protes. the execution of this order."

An Old Test For the New Gorbachev

By William Pfaff

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ADVERTISING

P ARIS — If the structure of Sovier power were the problem, Mikhail, Gorbachev — President Gorbachev — has solved it. It is not the problem though. The Soviet problem is how to reverse the torpor, if not the decline of a society that for 70 years has been, abused, colossally misruled, deprived of incentive to work or change, systematically repressed, and been kept, in isolation from the rest of the world while constantly lied to. while constantly lied to.

Mr. Gorbachev now has positionally in his hands. What can be do with it to solve, say, the nationalities issue? Nationalism in Armenia has now become an urgent matter. The now become an urgent matter. The army has been sent there to attempt to contain popular demonstrations that have continued, with brief pauses, since early this year. Arme, nia's capital, Yerevan, is under whas amounts to military occupation.

The demonstrations began in a delymand for the separation of the Armand for the separation of the Armand.

mand for the separation of the Armemand for the separation of the rither nian-populated enclave of Nagornov Karahakh from neighboring Azerbaijan. This cause brought him, dreds of thousands into the streets in February — Armenians, but also Azerbaijanis opposing such a change — ending in violence and death mostly of Armenians.

mostly of Armenians.

A general strike followed, the firing of the Communist Party leadership of both republics, open conflict between the governments of the two, a crisis decision in Moscow in June to defend the status quo, a new general strike in Armenia, new clashes with police a new decision by the president in Mos. cow in mid-July to keep things as they are — and since then continuing mass demonstrations that increasingly have taken on an anti-Soviet character.

People now are demanding nation? al independence. One of the leaders of the protests, asked by a French reporter if the demonstrations will not eventually wear themselves out, replied: "I think not, and Moscow should not count on that—the oppo-"The longer this has gone on the

larger and despet the movement be become. In February we talked only of Nagorno-Karahakh. Since then n come to be a question of our national identity, linked to the issues of pollution, the lack of Armenian schools and generally, the lack of democracy. He went on: "There can only be one of two outcomes from this. Either we get what we want or there will be violent repression of our movement. The first is reasonable to expect, we think, because we are persuaded that a bloodbath would be a catastrophe for the Soviet Union and a terrible personal blow to Gorbachev. This has been our analysis since the start.
It's a gamble. We'll see."

It's a gamble. We'll see."

Last weekend in Estonia, one of
the Baltic republics, a "Popular
Front" was organized by an officially
condoned meeting of 3,000 delegates

from across the country. It will it says, nonnuate can to run against the Communists in par-liamentary elections. It intends to "change the mechanism of power is Estonia," according to a member d the ruling committee. Its aim is a deniocratic, autonomous, free-market Estonia with only a security link to the Soviet Union. An Estonian Communist official says, gamely, "This is what we call socialist phuralism."

Mr. Gorbachev and his people have dealt very coolly with all this. But if they satisfy the Armenians they will have the Azerbaijanis at their throats. If Estonia becomes autonomous, what about the other Soviet republics Repression means trouble, with un-

foreseable consequences.

The Soviet "union" is much more recent, and perhaps more fragile, than most people on the outside recogniza.

Much of what now is Soviet Asia was brought under Russian domination only in the late 19th century.

During the civil war that followed the 1917 Revolution, the Baltic na tions, the Ukraine, Belorussia, George gia, Azerbaijan and Armenia all de-clared independence. The Baltic states successfully defended it, until they were forcibly reannexed on the eve of World War II. The others were retak-en by military conquest in 1920-21. The Armenians have been a distinct nation, if usually an overrum and abused one, since the 8th century B.C., claiming descent from Neah Armetel.

abused one, since the our century is. Caiming descent from Noah. Azerbajan, now Moslem, acquired independent standing under one of Alexander the Great's generals, in the 4th century B.C. Mr. Gorbachev today intends to sort out this rivalry and accommodale both sides' national feelings, and those of all the rest. Or forcibly suppress them. He has to do one or the other. to survive. Good luck to him.

International Herald Tribune.

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(47 A) 105113 Automobiles / Positioning for the Future

Tariffs and Taxes Mar Visions of Unity

The future of Europe's auto Industry will be fought over mostly within Europe. European manufacturers are not doing much to prepare for a new auto world beyond attempts to im-prove their products, lower their costs and develop their sales within Europe. They can only guess what the united market of tomorrow will mean to them. Mostly, they aspire just to protect themselves from the outside world, and walt and see.

"What we are witnessing at present," says Renault chairman Raymond Levy, "is not the making of Europe; it is the development of civil war in Europe."

He was referring to the various new barriers being raised to further separate Europe's car markets. Despite the

Autos: 20 percent of the EC/Japan trade deficit

urgent need for increased technical harmonization, European governments are still drifting apart on subjects such as emission regulations, and some - including several German Länder - have initiated special rulings of their own. Harmony seems farther away than ever.

EC authorities in Brussels are expected to handle some 350 proposals this year to help the car industry move closer to an integrated market. But insiders feel it will be a long time before major Issues are settled. Among their questions:

When and how will a country like Belgium stop blocking car tariffs? At present, cars are regularly reimported from Belgium Into markets such as the United Kingdom, France and Italy, and still end up being cheaper than the same cars at the local selling

When and how will VAT rates be

harmonized sufficiently to insure fair competition? While numerous countries have a VAT rate of around 30 percent, in Denmark and Greece the

level of tax is close to 200 percent. Other European nations levy rates of between 10 and 15 percent and France, which lowered its own VAT on cars from 33 percent to 28 percent last year, is still charging double the rate

of Germany. When and how will local legislation be harmonized enough to allow sufficient commonality in business practice within Europe?

"I hope," says Mercedes Benz chairman Edzard Reuter, "that Europe will at least take a first step in 1992. There should be some adaptation of national regulations, but Europe will not come about just through a series of political decisions. Bureaucrats will have to learn how to intervene less, unions will have to adapt to wider dimensions, and managers will have to accept that people do not reason the same way everywhere. All in all, I am afraid we won't have a truly unified European market before the end of the century."

Most automotive executives are just as skeptical, even though they are convinced that competition within Europe is bound to become tougher. Home markets will not be protected any longer; manufacturers such as Flat in Italy, Renault and PSA in France, Ford and the Rover Group in the United Kingdom, Volkswagen in Germany, will not be able to determine market price forever, Some of those, mainly the Fiat group, are bound to be less prosperous at home, and therefore possibly less aggressive on neighboring markets. Certainly the integrated market will

not modify everything; frontiers, may

See Tariffs, page III





60 20

The Integration Gap

A high VAT rate is just as misleading as a low one. What counts is the overall post-tax price, Italy and Spain, for example, charge high VAT rates but levy no car purchase tax. Greece charges the lowest VAT rates, yet a Special Consumption Tax can exceed 300 percent of the retail price. Result: a BMW in Greece costs nearly four times a BMW in Luxembourg.

Interview / Umberto Agnelli, Vice Chairman of Fiat

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L D I B F GB NL E IRL P DK GR

Tough Transitions and Social Shock Absorbers

Umberto Agnelii, vice chairman of the Flat industrial group and of the Roundtable of European Industrialists, outlined his views on the world automobile industry, Europe's future, East-West relations, Italy, and other issues. The interview, which took place in Turin, was conducted by Axel Krause, corporate editor of the International Herald Tribune. Following are excepts from the interview:

Eastern Europe is again looming as a major, new market for Western Europe. Do you agree?

Hungary, Poland, Romania and East Germany have a basic culture similar to ours. And clearly if they commit themselves to growth and consumer goods, such as cars, then I do see a market. A potentially enormous market.

For years, the Fiat group has developed its business interests in East Germany, Yugoslavia, Hungary, Poland and Bulgaria. Where is the action for you there today?

The only big thing is Poland, where we go back to the 1920s. We are renewing a longstanding licensing agreement there for a small car - the 126, which is mainly for their internal market, though some have been imported into our market. Exports, however, have been limited in the new

building a bigger, medium-sized mod-el. It is not a joint venture, it is also a licensing agreement. How about the Soviet Union?

As Westerners, we must hope that 'perestroika" will work, and we should do all we can to help them move in that direction. That means identifying joint ventures with them. If in the automobile sector, for example, we can buy products from them at acceptable quality and sell them not only technology but our finished prod-

ucts, then things could change.
If Fiat were to help the Soviets build another large car plant, similar to what

you did at Tolgiattigrad on the Volga in the 1960s, would COCOM present an obstacle?

Source: DRI International Automotive Services

Post-tax price DM '000

In the auto sector, there is very little on the list. There are obstacles with regard to machine tools. Until now, we have been very respectful of the CO-COM list. But we are not really doing blg business. We are trying to see if there are conditions for doing good, sound business - for them, and for

How do you assess the Soviet Union's repeated statements about

See Transition, page V

The lines rational Healt Istine is honored to welcome these world-renowned companies as sponsors of its 1992 series.















On the roads of a unified Europe.



Some facts about NOKIA:

- NOKIA is a major force in electronics in Europe. NOKIA-MOBIRA is one of the world's leading manufacturers of cellular mobile telephones. The company supplies mobile telephones for all major standards operating in Europe, including R2000 in France, TACS in Great Britain, and Netz C in Germany.
- NOKIA-MOBIRA mobile telephones are marketed in France by MATRA NOKIA RADIOMOBILES. which had a nearly 50% market share in 1987.

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and Chemicals . Rubber and Floorings

The process of harmonizing European controls on car pollutants began in 1968. Twenty years later, it has suddenly accelerated as awareness of the link between car pollution and

forest damage has grown.
But it will take at least until 1992, and probably longer, before EC pollution controls equal those already in force in the United States, Japan, Switzerland and Austria or those soon to be adopted in Sweden and Finland. The question consumers, environmentalists and European Parliamentarians are asking European car manufacturers is this: If you can build to meet American and Swiss standards

American restrictions are far tighter than Europe's

and specifications for export, why do you resist the same standards in the Community?

Over the past nine months, the European Community has tightened controls somewhat, and on December 3, 1987, the EC Environment Council agreed on tighter standards for reductions in pollution from medlum-sized and large (1.4 to 2 liter and above 2 liter capacity engine) cars, but left aside the touchier issue of small (under 1.4 litter) cars. Setting new standards for small cars is vital to controlling air pollution, because they make up 60 percent of the EC car fleet and account for over one-half of total distance driven. They also produce more than 45 percent of automotive NO2, much of that In extra-urban driving, which is not taken into account in

current emissions testing. In June 1988, German Environment **Emissions**/European Control

Cleaner Cars for 1992: Will EC Standards Rise?

dent of the Council of Ministers, secured a common political position on the Commission's proposal of a limit of 30 grams/test for carbon monoxide and 8 grams/test for combined nitrogen oxides and hydrocarbons. Countries wanting to go all the way to meet American standards by reducing HC and NO₂ emissions to 5 grams/test, including West Germany, the Netherlands, Greece and Denmark, agreed on condition that the Community would consider and possibly impose further reductions on pollutant emissions in 1991.

The French government backed away from the agreement in July, obviously under pressure from Jacques Calvet, head of the Peugeot-Citroen group. Negotiations this autumn are focusing on preventing Germany and the Netherlands from expanding or introducing new systems of tax breaks for buyers of cleaner cars. "They are making the necessary investments now for 1992, but they can't accept the pressure from the countries pro-viding financial incentives for cleaner cars," a well-placed European Commission offical comments.

The European Parliament refused to go along with the other EC institutions, and, on September 15, 1988, rejected by a vote of 243 to 67 the proposed EC controls on pollutants from small-engine cars as too weak. "If we look at all motor vehicle emissions in Europe and growth rates of mofor vehicle use between now and the year 2000, the proposed EC stan-



Promoting unleaded fuel is one way to protect Europe's ecology.

lutant emissions at all," argues Micheel Walsh, an international consultant on motor vehicles emissions controls in Washington, D.C.

"A major political price being paid by the European Community as a whole is the souring of perceptions of Europe in Germany, the Netherlands and Denmark," says Dr. Wolfgang Hager, partner at European Research Associates, a Brussels-based eco-nomic affairs consultancy.

Because cars and trucks are "mobile sources" of air pollutants, as the U.S. Environmental Protection Agency likes to term them, and produce different levels of pollution depending on their construction, age, mainte-nance and use, politicians are at a loss to quantify the health and environmental gains from tighter exhaust controls. Instead, countries have chosen "state of the art" in control technology as a means of regulation.

Environmentalists, along with the governments of West Germany, the Netherlands, Denmark and Greece, say that EC standards should be the same as those in the United States. The "state of the art," they say, should be what is possible, not what is technically easy and financially painless to motor vehicle manufacturers. By allowing European manufacturers to do less, the European Community has "condemned Europe to more air pollution caused by cars than is necessary," said the European Environmental Bureau (EEB).

The problem from the European car manufacturer's point of view is cost. The proposed EC standards could be met by the installation of a three-way catalytic converter or a lean-burn engine, but would add about 4 to 5 percent to the price of a bottom-of-theline small car. The total cost of installing a three-way catalytic converter adds up to at least ECU 340, according to Industry estimates, Although the technology is simple, no European company is currently selling a small car equipped with a leanburn engine: Toyota is alone with its 1.6-liter Carina.

"Since a decrease in pollution is intangible, we are skeptical about any sudden Increase in price for a benefit the consumer cannot actually see. We are afraid of the consumer's reaction," says Carlo Cucchi, secretaryadioInt of the Committee of Common Market Automobile Constructors (CCMC) in Brussels.

EC standards have always been part of what is known as "voluntary harmonization." Member states may not refuse the import and sale on their territory of vehicles meeting EC certification standards but may set their own different standards for domestic manufacturers, and a number of them have done so. A French manufacturer can sell a model in Germany only if it meets EC standards, but a model sold

in France need not. To further complicate the situation, these harmonized standards do not originate with the European Community, but at the International level of the United Nations Economic Commission for Europe. This Genevabased body handles certain East-West political issues, in particular trans-boundary ones, including acid rain and motor vehicle pollution.

Harmonization of pollution controls on European Community cars thus means, first, harmonization between Eastern and Western Europe and the United States; then, a repeat performance by the 12-member European Community; and finally, voluntary national application to domestic manufacturers by the individual EC member states. EC harmonization of automobile pollution controls will continue at its own pace after 1992, according to

many observers. Although Japanese imports will pose a mighty threat to EC manufacturers after 1992, few industry representatives in France, Italy or the United Kingdom think that the availability of cleaner Japanese cars will make much difference in the mar-

Other observers, including key consumer groups, think differently. "European producers are profiting from the politicians' weakness," argues François Lamy, who is responsible for energy, health, and consumer product safety at the Office of the European Consumers Union (BEUC) in Brussels. "Particularly the French and Italian producers are resting tranquilly behind the barriers keeping out Japanese cars, while in West Germany the economy and the environment serve each other dynamically, forcing production of the cleaner, more competitive cars consumers prefer."

The countries most threatened by Japanese imports are exactly the countries that are most backward on environmental protection. The attractiveness of Japanese cars, which will be delivered at low cost and equipped with catalytic converters, makes the threat much more dangerous," Dr. Hager believes. His view is sup-ported by the EC government's pushing for stronger controls.

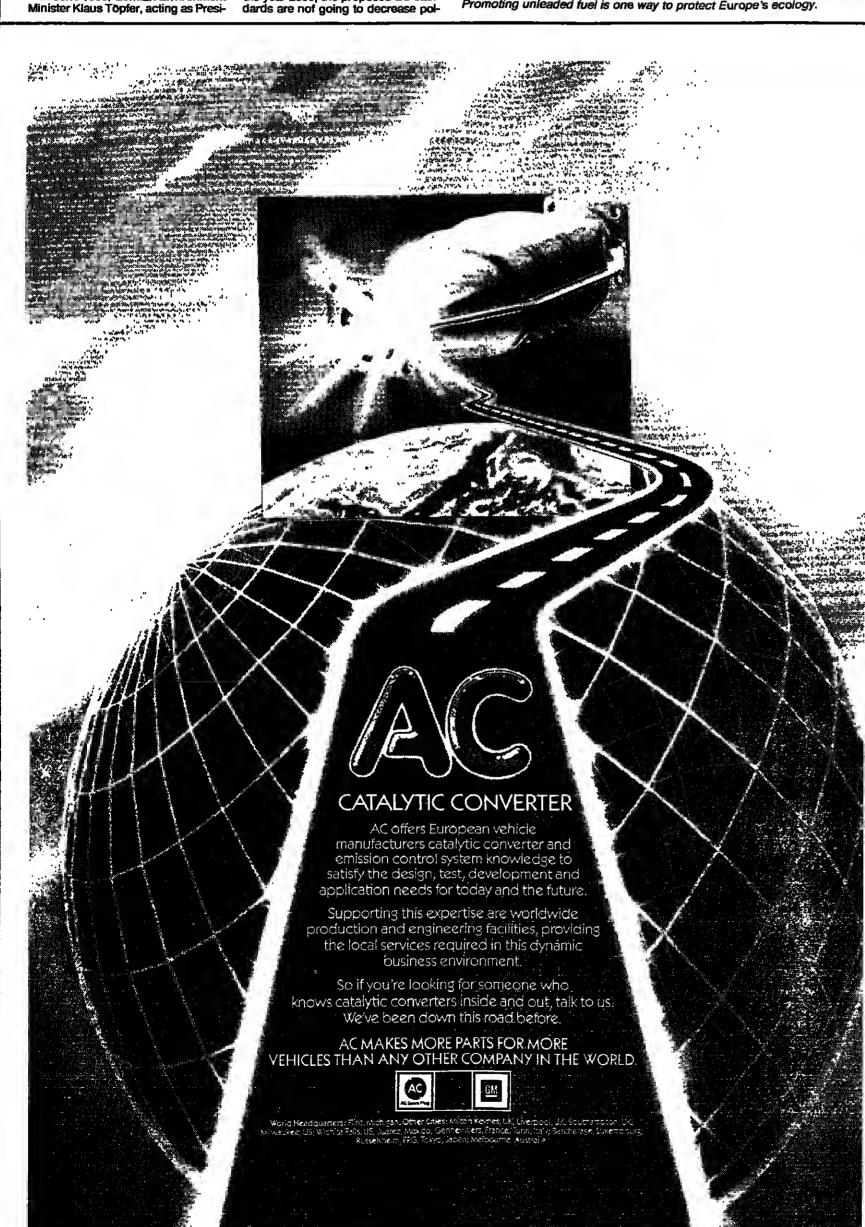
1992 could bring the replacement of the voluntary EC-type certification scheme with a mandatory scheme, possibly including pollution controls. A Commission "white paper" on motor vehicle regulation has been circulating for well over a year, and may finally be issued within a month, but the Commission services are still divided on the question of mandatory environmental standards. Such standards are inevitable, representatives of the automobile industry believe. As of last July, any new, harmonized en-vironmental standard affecting the Common Market must "take as a base a high level of protection." according to the new article 100A of the Treaty of Rome, the European Community's constitution. But it also explicitly allows the member states to go beyond the Community standards to protect public health of the environment.

The West Germans and the Dutch are giving other European manufacturers a headache by offering substantial tax advantages to purchasers of cars with catalytic converters, and almost all of the 11 German states have adopted smog-control regulations that limit the use of more pollut-Ing vehicles in certain atmospheric situations. The European Commission believes that tax breaks violate the Common Market and has introduced infringement proceedings against the German government, and will do so shortly against the Dutch. Some European car manufacturers see the antismog regulations as a barrier against trade in their cars, which do not meet American standards.

The Commission's complaints may run smack into article 100 and the mid-September decision of the European Court of Justice, allowing Denmark to impose national deposit and recycling requirements on beverage containers for reasons of environmental protection. These developments give the environmentally progressive states reason to hope that their higher standards can prevail alone, if nof together, and in the process may be turning EC product-related environmental standards into an isolated valley, penetrated and surrounded by the higher standards of its

member states and neighbors. Ultimately it will be up to European consumers to decide, as these governments and associations believe they are ready to do, whether they are willing to pay a little extra for technology that will serve to protect their health, agricultural crops and forests, as well as reduce wear and tear on their cars.

Cynthia Whitehead





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ADVERTISING SECTION

19 The World's Remainder with Europe

Imports / Setting Limits

Managing Free Trade and Complying with Quotas

Import curbs on automobiles are arguably one of the thornlest problems to be resolved on the 1992 agenda. The sensitivity of this issue is matched only its complexity. It concerns many non-EC countries - and

not just Japan - and touches upon a wide variety of policies and practices.
In theory the objective is for cars to enter the European Community at will, as well as to be distributed freely among the 12 member countries, but not everyone believes the ultimate goal will be met. "There will be no free trade in cars," asserts Paul Capella, an analyst with the consultant DRI Europe inc. "Absolute agreements don't work. The motor industry will not be allowed to go the way of cameras, so it is e question of 'managing' a free trade."

Meanwhile the hunt is on for an official interim solution to give the Eu-

Taxes range from 12 to 300 percent across the EC

ropean auto industry time to prepare for the full brunt of open competition. This would ease the transition from national restrictions to a free market in line with the General Agreement on Tariffs and Trade (GATT), according to Hanns Giatz, secretary-general of the Motor Industry Liaison Committee, or CLCA.

One of the many obstacles is the disagreement between the European Commission and the industry on when import limits should be lifted, Mr. Glatz says. The commission thinks their removal should go hand in hand with export stabilization. But the CCMC, the carmakers' lobby in Brussels, wants e Europe-wide quota of 1.05 million Japanese cars and light commercial vehicles, about 15 percent below forecast imports for 1988. François Perrin-Pelletier, CCMC secretary-general, said manufacturers believe the ceiling should remain until Europe's vehicle sales in Japan rise from 120,000 this year to between 250,000 and 500,000 a year.

Willy De Clercq, EC commissioner for external affairs, says, "The industry is extremely important economically and socially in Europe, as it employs 12 million people directly and indirectly." But despite the rationalization carried out in recent years, the sector is "still vulnerable." Any solution, he says, will have to take into account three elements: the community's determination to open up to the outside. to provide legitimate protection inside, and to give an adequate response to Europe's trading partners. The commission is drawing up proposals on import curbs and other auto industry issues facing the single market, and hopes to present them to the Council of Ministers before the end of the year, Mr. De Clerco adds. This will be a crucial item for Mr. De Clerco's successor when the new EC commission takes over next January.

Five of the 12 EC countries now limit Japanese vehicle imports in one way or another. Restrictions range from a quota of about 3,000 cars e year in Italy to a 3 percent share in France and 11 percent in the United Kingdom, Spain and Portugal renegotiate their quotas each year, and even though West Germany has no controls in theory, it advises the Japanese to cool the pace when it gets too fast, Mr. Capelle says.

Though imports may increasingly come through countries with no manufacturing facilities (e.g. Belgium and the Netherlands), DRI thinks the over-all number of Japanese cars sold in Europe will not change that much. "The questions are where they will be sold, how high their value is and who they will compete with," a recent DRI report stated. A controlled expansion in Europe's four most rigid markets could cost Italy's Flat and France's Renault and PSA (Peugeot) 240,000 units of lost production.

The United States and Japan both condemn the idea of a pan-Europe quota, "We are greatly troubled by reports that the community is considering EC-wide auto restraints in conjunction with its internal market," U.S. Trade Representative Clayton Yeutter said in a specially prepared statement. "We have been repeatedly assured that the creation of the internal market would not turn into a protectionist exercise. We hope that will be the case." All import quotas should be abolished



EC Commissioner for External Affairs Willy De Clercq: the car industry is ''vulnerable.''

as early as possible, says e spokes-man for the Japanese Embassy in Paris. The Japanese say reciprocity suits them fine but call for trade to be measured in value instead of units. "It is impossible to compare the small cars Japan exports to Europe with the large, expensive models Europe ships to Japan," comments Moriharu Shizume, director-general of the Paris office of the Japanese Automobile Manufacturers Association. "The value of European car exports to Japan will be about half that of Japanese exports to Europe this year in yen terms," he adds.

Japanese carmakers are the obvious target of concern, but little has been said about the South Koreans. nor about the potential threat from the Americans. The Taiwanese and East Europeans have been virtually ig-

nored so far, Then there is the open question of local content. The French government consider that 80 percent of a car's value must be of local origin for it to be deemed locally-built, whereas the British believe 60 percent is enough. Matters at the end of September came to a head a the first Britishmade Nissan Bluebird passenger cars were starting to arrive in Continental Europe. No decision has been reached on whether the cars will

come within the French 3 percent limit or not. Britain has lodged e formal protest with the European Commission and the French government and, if no solution is found, the case could end up at the European Court of Justice. An agreement on percentages would, however, still leave unanswered the question of how the value of local content should be costed.

Hard negociating still has to be done on various other automotive issues that continue to divide the community. The CLCA's Mr. Glatz says there are differences in sales and registration taxes, emissions standards and government subsidies. Taxes range from 12 percent in Luxembourg to 200 percent in Denmark and Greece in practice, and 300 percent in theory.

Whatever the outcome of the auto trade debate, the Organization for Economic Cooperation and Development in Paris believes import restrictions are a bad idea. A study on the United States, Canada, the United Kingdom and France, published earlier this year, concluded emphatically that the cost to consumers far outweighed the value of lobs saved and other benefits created by Import

Barbara Casassus

Automobiles / Positioning for the Future

Tariffs and Taxes

Continued from page i

fall, but the language barriers seem certain to remain.

Certainly the integrated market will not modify everything; frontiers may fall, but the language barriers seem certain to remain.

"We will keep specific advertising and promotion teams at work for the various countries," says the head of one leading importer, "but independent import subsidiaries of major manufacturers might become regional branches of e central office. A common European currency would speed up such developments." "We will not just make Europe for

Europe," says Peugeot-Citroen chairman Jacques Calvet. "If we are to succeed, we will make it against someone."

Of course, the major competitor, if not "enemy." in this case is Japan. Europe imported 1,180,000 cars from lapan last year, while exporting only 88,825 in exchange, with German vehicles accounting for over three-quarters of this total. The automobile branch alone is responsible for about 20 percent of the huge trade deficit between the EC and Japan. The MITI Japan's powerful foreign trade

ministry — is thought to be ready to Instruct Japanese manufacturers to limit their exports to 11 percent of total European registrations. While this might please some European registrations, others are hostile to such a compromise,

An "open Europe" is bound to spread Japanese sales more evenly over the continent. This is without counting Japanese cars to be produced in Europe (Nissan, for one, will manufacture about 200,000 of its own cars in the United Kingdom by 1990), and imports of Japanese products manufactured in areas such as North America, where Nippon production is to exceed 2 million units by 1990.

The Common Market Constructors' Commission (CMCC) believes Ja-pan's exports to the EC should not exceed more than double the number of cars the EC sells in Japan, Many, of course, feel that this is no more than wishful thinking. While German manufacturers - the only ones who took truly positive steps to increase their penetration of Japan - officially

share the CMCC's stand, they also admit that it has little chance of bearing any truit, instead, they are working hard at developing their sales in Japan (which by now absorb over 5 percent of BMW's and Daimler Benz's total output) and are initiating modest joint ventures with Japanese manufacturers: Mercedes with Mitsubishi Volkswagen with Tokyo.

They are still e iong way from the major common projects initiated by America's manufacturers (General Motors with Isuzu and Suzuki and Korea's Daewoo; Ford with Mazda, Nissan and Kia; Chrysler with Mitsubishi) or even the British Rover Group with Honda, but they are also way ahead of their Latin competitors on this path.

European menufecturers heve more than defensive measures on their agendas. All are busy reducing their break-even points, lowering production costs through Increased robotization and reduced personnel. The Fiat Tipo, one of the most spectacular novelties on the market, is e good example of what rationalization can bring about. Many add content to their cars, as Renault did with the '19", a heavier, possibly more durable and better finished product.

On the other hand, only two -Daimler Benz and Fiat - have diversified beyond cars and trucks. The majority center their action on vehicle production while getting rid of nonautomotive subsidiaries and reducing their activity in parts making.

Also, there are two only who plan to increase their capacity: the Volkswagen group, mainly through the purchase of Spain's SEAT, and PSA (Peugeot-Citroen), who intend to increase their production potential from 2.1 units to 2.5 million units within the next four years.

Noteworthy is the fact that no European manufacturer produces cars in North America since Renault sold AMC to Chrysler and Volkswagen closed its U.S. plant in Westmoreland. Europeans keep exporting their cars - mostly iuxury products - to the United States, but none proves able to overcome the obstacles of a weak dollar and all - Daimler Benz, BMW, Porsche, Volvo, Jaguar - are iosing ground there to the Japanese.

Edouard Seldler

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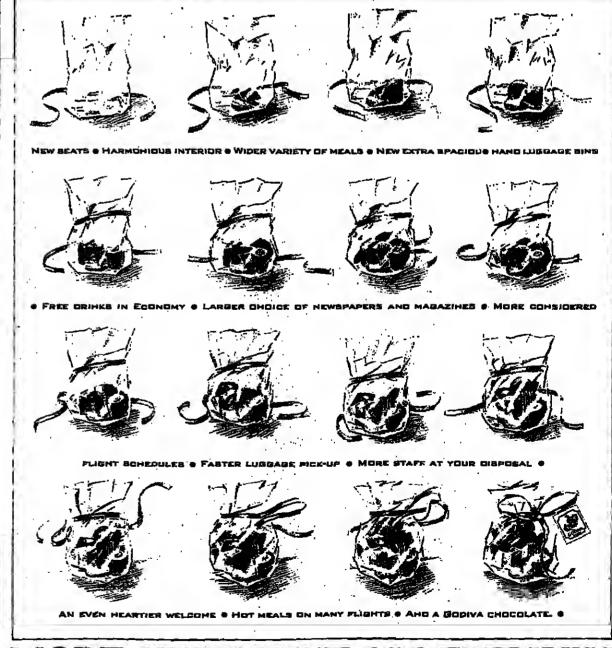
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1992 Rendezvous With Edward

Nissan in England / A Case Study

East Meets West In British Subsidiary

Nissan Motor Manufacturing (UK) Ltd., a wholly owned subsidiary, is determined to shed the label of a Japanese company. Instead, it wants to be a British and European company - over the objections of some com-

The taxi driver could not contain himself when he found out his passenger was going to tour the Nissan auto plant near Sundarland, in northeast England

"Pardon me, sir, but I feel I must speak," Maurice Bewick, the driver, said In the heavy Geordie accent of tha Newcastle area. "Nissan has been terribly important to this area. Nissar has imbued this area with a new spirit, new hope for our future."

In the last few years, 22 Japanese companies have opened plants in northeast England, e traditional

France wants local content set at 80 percent

smokestack area that was hard hit by the demise of the shipping, coal and steel industries and still suffers some of tha highest unemployment rates in the country.

Among the 22, Nissan is clearly the biggest and most Important Japanese plant in the area. With a capital investment of \$600 million - to reach \$1 billion by 1992 - the plant is the largest single Japanese investment ever in Europe.

lan Gibson, the Briton who was hired away from Ford Europe to serve as deputy managing director of the Nissan plant, welcomes visitors in his office - the only other private office in the open-plan plant belongs to Toshiaki Tsuchiya, the managing director - wearing the same blue uniform as workers on the production lines. The jacket even has his name sewn on it, along with little corporate patches like those worn by tennis players,

He said Nissan, the second-largest Japanese carmaker and the one with the most sales in Europe, decided to open a British manufacturing subsidiary long before the European Community began taking serious steps toward creating a single market.

"English was the most convenient European language," he said. "It's a cosmopolitan place, more used to foreigners than some other places in Europe. And it's traditionally been Nissan's biggest European market, with near 6 percent of the total U.K. auto market.

Nissan and the British government opened negotiations in 1981, and the subsidiary was formed in 1984 after the Sunderland site was chosen. Over the years it has been widely reported that Prime Minister Margaret Thatcher made the Nissan plant a personal prionty in order to inject Japanese management techniques and efficiency into the British euto industry.

"I don't know about that, how much sha was personally involved," Gibson said. "But it was clearly e big decision for Nissan and a big decision for the U.K. government. I would expect any decision on that scale would be e Cabinet issue." Gibson said Nissan found northeast England appealing because of its history as an industrial center; at the same time, he said, the absence of automotive plants in the area in the past meant that workers would not have to "unlearn" the ways of other British carmakers.

There was a strong engineering tradition in the area, but no motor industry tradition," Gibson said. "We wanted to create an industrial atmosphere that was different. Wa set out to run our business entirely differently from the rest of the British motor in-

More than 25,000 people were Interviewed for the first 470 jobs at the plant, and applications continue to pour in at e rate of up to 100 a day as the work force grows from its current 1,800 to 3,500 by 1992. Nissan executives said they have

tried for an "East meets West" workplace. Only 40 of the plant's current employees are Japanese, and they are "technical advisers" rather than production workers. Among the British staff, about 250 have been to Japan for training.

There are no pre-work exercises or company songs, but workers do meet in teams of 20 at the start of each shift to discuss their assignments, Everyone shares the same parking lot, and



The team meeting area at Nissan's northeast England plant. The subsidiary produced 50,000 Bluebirds this year.

the company directors stand in the same cafeteria lines as the broompushers. Their blue uniforms are even the same, whereas in Japan different colors often are issued for different ranks. The plant has a single-union agreement with the Amalgamated Engineering Union; strikes are not prohibited in the contract, but neither are workers required to join the union. Shop-floor wages in 1988 range from \$13,300 to nearly \$40,000.

Construction on the plant began in 1985 and Thatchar opened it in September 1986. In its agreement with the British government, the particulars of which remain confidential, Nissan received a variety of government grants estimated at more than \$120 million. In exchange, the company made assurences on Investment, hiring, spending and "local content" - the percentage of its production costs that come from firms within the EC rather than from Japan, "Local content and investment are the heart of the agreement: what we'll spend and how," Gibson said.

The Nissan plant began production In 1986 with 5,000 Bluebird autos compact four-door, four-cylinder models that are scaled-down versions of the V-6 Maxima that Nissan makes at its U.S. plant in Smyrna, Tennessee. The local content of those first Bluebirds, all sold in Britain, was 40 percent. Last year, when 29,000 Bluebirds rolled off the Sundarland assembly line, e second production shift was added e year ahead of schedule and local content was up to 60 percent. That qualified the Bluebird as e "European" car under the EC's informal guidelines, and meant it was no longer subject to the quotas and tariffs imposed by EC countries on foreign automotive imports.

In Britain, Sunderland-produced Bluebirds are now counted as Britishmade cars instead of falling within the import quotas that limit Japanesemada cars to 11 percent of tha newcar market. The plant's 1988 goal is 55,000 cars and a 70 percent local content; by 1993, 80 percent local content for the scheduled 200,000 Bluebirds and 100,000 Micra models for e new, smaller line to be aimed at southern Europe. In early October, the plant began shipping cars from Britain to the continent. Eventually, half the cars made at the Sunderland plant will be exported to other EC countries. Some of Nissan's European competitors, notably Renault and Peugeot, have expressed concern about the Bluebird's status as a "European" car that can be sold any-

where in the EC's single market. The French government, which limits Japanese imports to 3 percent of its auto market, has protested that the

Bluebird is still technically e Japanese, not a European car, and wants the local-content requirements set at 80 percent. Talks began last summer in which the British government is trying to convince the French that the Bluebird is indeed a European car a conflict that is likely to become common between EC countries that get new Japanese auto plants and EC countries where those cars are ex-

Gibson said that he is not worried about meeting local content requirements, even if France persuades the entire EC to raise the limit to 80 percent for qualification as a European car. He said Inspectors and auditors from Britain's Department of Trade and industry tour the plant and examine its books twice a year to make sure Nissan is keeping its part of the localcontent bargain.

Gibson said the only major compo-nent of the Bluebird that will definitely continue to be imported from Japan is the transmission, which accounts for about 8 percent of the production costs for most cars made in Europe. If and when production reeches 300,000 cars a year, ha said, it may become more economical for Nissan to make transmissions in Britain rather than import them from Japan.

Briefs / People and Places

Restricting **Advertising**

 A senior executive of a leading U.S. advertising agency has warned that new proposed regulations affecting pan-Europeen television have turned into "a buraaucratic nightmare." Speaking in Amsterdam October 4, at e marketing conterence jointly sponsored by the International Herald Tribune and the Leo Burnett advertising group, Kerry Rubie, the agency's director for Europe and the Middle East, said the new convention being drafted by the 21-nation Council of Europe could become "a detailed instrument for restricting the legitimate use of elevision as an advertising medium." Mr. Rubie cited a provision in the convention that would restrict future advertising to 15 percent of airtime daily and no more than 20 percent in any hour. 'There is no need for the time limit," Rubie said, "and no point to it except to satisfy e craving for control - tha prevailing motive of bureau-crats everywhere."

 Similarly, at the same conference,
 Michael Horst, EC director for Philip Morris, the U.S. tobacco group, predicted: "Implementing the vision of a simple Europe will require that more power be given to European Community officials in Brussels and to the European Parliament in Strasbourg. And where there is a concentration of power, there is also an inviting target for pressure groups - I mean people who want to control what companies say, and how they say it."

· Mrs. Thatcher's widely quoted speech in Bruges, Belglum on September 20 was interpreted as "Gauli-Ist" for its nationalist, anti-Europeanovertones regarding political sovereignty, and her insistence that individual European countries maintain their identities. Commenting on her speech and the reference to Charles de Gaulie's policy of the early 1960s, Lord Cockfield, the outspoken EC Commissioner criticized by Mrs. Thatcher for being "too European," told the Swiss Institute for International Studies In Zurich October 3: "De Gaulle's concept of a 'Europe des Patries' is nothing but a fig. leaf to disguise total opposition to the whole

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Portofino, the "advanced conception" luxury car created jointly by Chrysler and Lamborghini.

Luxury/A Booming Industry

New Competitors Enter Lucrative Sector

Today, Europe is the world's chief producer of luxury cars. As Japan and the United States try to edge into this lucrative market, Europe will have to fight to maintain its position.

Automotive industry experts and analysts engage in considerable and frustrating research attempting to define luxury cars and their users. For consumers, the answer is much easier. Whether they are American, European or Japanese, they will define luxury cars by naming brands that are mostly European.

The European image dominates even in the United States, despite the nearly one-million cars classified as "luxury" produced by the American industry. Americans buy high-quality. expensive American cars - such as Cadillacs and Continentals - while still apparently accepting that true lux-

American makers learning luxury is more than size

urv resides in European brands such as Mercedes and Jaguar. This anomaly results partly from the American Industry's definition of a luxury car as a very large vehicle.

European luxury car manufacturers not only have the best Image, they also produce the most: 1.5 to 1.7 million units a year. They are their own best customers, consuming 1.1 million units at home. These factors. combined with exports-to-the United States and Japan, have consistently made this sector highly profitable.

Changes in the EC related to 1992 could either interfere with or improve the success of the European luxury car industry. In addition to the increased competition resulting from the internally free market, the final agreement to harmonize Value Added Tax (VAT) and excise tax will be important. If, for example, a moderate VAT rate such as the German 14 percent is chosen, this could promote demand in those European markets with currently higher rates. Conversely, a high choice would hurt the lucrative German market and bring no oth-

er European growth. Soon European luxury car manufacturers will not be alone in this jucrative market - non-luxury car producers are edging into it. Some American manufacturers are no longer content to provide luxury in size alone, but are examining ways of competing more directly with European automakers. The Japanese, who currently produce very few luxury cars, have also decided to have their own offerings. So far, they have created specialty cars with very high quality and performance, in Germany, these Japanese cars have met German brands head on. This is not the case in the United States, where American brands are still behind European

Within Europe, the six volume manufacturers - Volkswagen, Renault, Peugeot, Flat, Ford, General Motors already have products that purport to compete with the core luxury products, and some Fiat Lancias and Volkswagen Audis obviousty are In

the luxury sector. Although the other four manufacturers have not significantly penetrated the luxury sector.

they may have created a new market. The movement to attack the core luxury market is encouraged by two major forces. First, the world demand for automobiles is generally forecast to grow at only 1 to 1.5 percent annually in new units. And, secondly, the consumer rate of growth in outlays for new cars is vastly outstripping unit growth, as consumers buy more options and accessories, better perfor-

mance and, unique styling.

Recognizing the diminished market outlook for units, and in order to cash in on consumer outlays, volume producers have developed more differentiation throughout their ranges. The Japanese are probably the leaders in this; they generally have more complex products than either their American or European competitors. This strategy often leads to improved margins on the incremental revenue and an emphasis on value added versus units or share. Restrictions and quotas on Japanese Imports into the United States and Europe are encouraging the Japanese to emphasize this kind of strategy.

In Europe, the U.S. and Japan, the luxury industry is nich and growing; having survived the oil shocks and various recessions, it is now extraordinarily resilient and competitive and growing more so. But Europe will have to struggle to keep its leadership position in-what has become one of the most lucrative automobile sectors.

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industry.

Donald L Kress

interview / Umberto Agnelli, Vice Chairman of Fiat

Transitions and Shock Absorbers

Continued from page 1

willingness to joint the IMF, GATT and

other international bodies? I believe that there is, basically, a political idea behind this. Soviet leaders realize that if they don't open themselves up in the next 10-15 years, and move away from spending so much on the military sector, others will become more influential - China. India, for example.

Looking at Western Europe and 1992, how Important to you is realization of EC tax harmonization and a common currency?

tt is fundamental. Otherwise, I don't see the possibility of having a real integrated European industry.

But the recent statements by Mrs. Thatcher and Michel Rocard indicate it's going to be politically difficult, if not impossible.

I'm used to hearing these flamboy-ant declarations. They are mainly done with a view to negotiating. But the recent steps taken toward unifying the European market are really big. I would say irreversible.

I notice that the European Roundtable has avoided taking a stand on political integration and sovereignly when talking about 1992. Why?

We have a rule at the Roundtable we must reach unanimity before we come out with a statement. So I'm afraid we'll remain prudent.

What do European industrialists think about political integration?

The great majority of industrialists would like the united market to be the first step toward a more politically integrated Europe. That means a European defense policy and, of course, a European procurement policy which is fundamental. And a European foreign policy.

·How do you react to new talk about the dangers of a social explosion in Europe caused by worsening unemployment? We will have to continue finding

social shock absorbers. It's going to cost a lot, something we don't speak about very much when discussing a united Europe.

How do unions fit in?

This is probably going to be the most important problem to deal with. Yet it is very difficult getting them involved, because they are afraid of losing power. They should identify themselves with problems of training and

education. Fine, but many union European

leaders still warn that 1992 means more unemployment. Yes, there has been unemployment.

And it is a dramatic problem. Luckily. there hasn't been poverty. Unemployment in the 1930s meant poverty. Today unemployment is trying to find jobs you don't particularly like.

What is the future of profit-sharing plans, considering that Europeanbased auto companies in Europe are doing so well financially?

One has to be careful how they work, to take account of a downturn in a bad cycle. But the time, the atmosphere is ripe for profit-sharing plans in Europe, because things are going



well. The French already have a few

companies doing profit-sharing. There is regular talk about big, cross-border mergers among European automakers, but nothing ever happens. What's the outlook?

The general outlook for the automobile industry is change, and many things are going to happen fast in the area of components. They are 60 percent of the added value of a motor car. Yet I wouldn't exclude something happening at the level of final assemblers. Remember, our business is act-

ing in a different way today.

Are you suggesting joint ventures between you and your competitors?

We've got some joint ventures with Peugeot. We make a van with them here in Italy in a 50-50 venture. Why not have other projects of that kind? It doesn't mean merger. There may be other solutions. The important point is getting economies of scale.

How do you explain talk of other moves planned by Fiat, specifically into insurance and services?

Let us not confuse Fiat and IFI, the (Agnelli-controlled) holding company. But we definitely do have an interest in financial services, because services go with, and complement industry. We are taking some little steps in that direction.

Does all the talk about a Fortress Europe mean that, in effect, European industry is seeking a transition period

to prepare itself? Yes. It is going to be a tough period. What is your reaction to Senator Packwood's warning at the Aspen Institute conference in Canisy that he would not accept a transition period

for Europe unless it contained guarantees to end at some point?. I think he is right. You also must define what a transition period is. But I think it is very difficult to come up with an answer today. We still don't know what the EC fiscal laws are going to be what kind of currency we will have, or how much unitication will cost.

What is the future of high-speed European railroads?

There is space for both airways and trains. What is really important are the costs. Today in Italy the income of the state railways covers only 17 percent of its expenses. Yes, people think about going by train from Paris to London in 21/2 hours. But it's going to cost more. Look at Japan and what the trains cost there. Before proceeding too far, people should know that they are going have to pay for it. I also agree that national air traffic control is a disaster, although with European air traffic control, things should improve a lot.

How is public opinion in Italy reacting to 1992?

Italian public opinion has always been very pro-Europe, even before the others. You may find some people who are very scared about the Integrated market, mainly in the services area - banking, insurance, customs. I believe there are 70,000 people employed in the customs/border service in Italy. Therefore, you cannot say there is total support for 1992. But there is a big majority supporting it in the country as a whole.

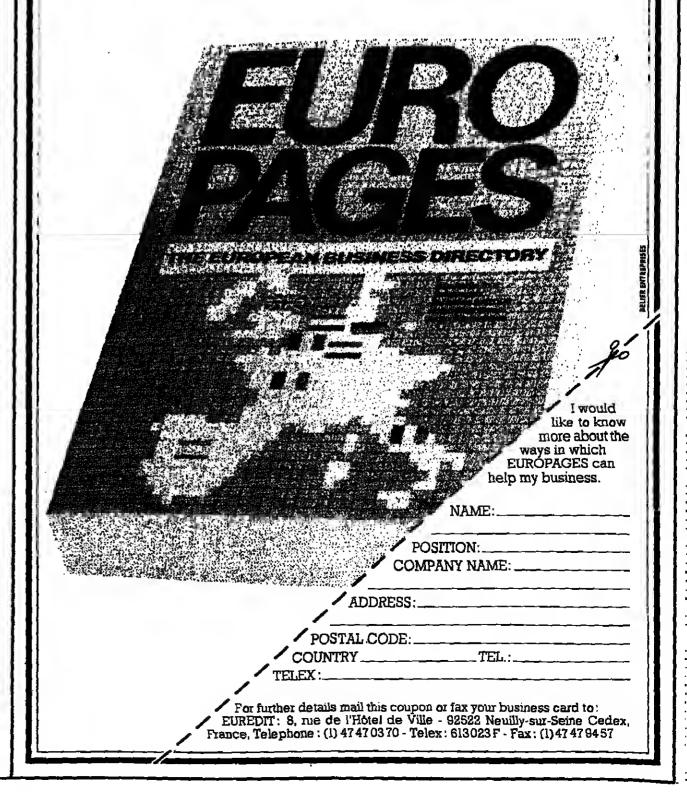
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Perestroika / Difficulties Are Daunting

Changing Priorities Of Soviet Industry

gear up for consumer demands that have been ignored for decades, huge possibilities should open up in the next few years for collaboration with the European Community, but there are problems.

in Yelabuga, a small town east of Gorki on the Kama river, industrial managers were drawing up plans to build yet another heavy tractor and

The non-convertible ruble remains a problem

buildozer factory when the word came down from above. Man cannot live by tractors alone. Go build something thet people really need. So, the tractor plant is being transformed into a fac-tory for electric cars for the handicapped. Officials point to Yelabuga as evidence that perestroika is genuinely changing the priorities of the Soviet economy.

Enhanced industrial cooperation with the European Community tallies neatly with another of Mr. Gorbachev's pet themes, the need for a "common European house," or united Europe. Though it is not expressed

European automotive components

suppliers are driving toward the pot of

gold they perceive the next decade

will bring. Now worth \$70 billion per

year, the automotive components in-

dustry will be worth \$100 billion be-

fore the end of the century. But the

move to a real European market and

to genuine global competition is tak-

ket cause new entrants from the elec-

tronics and materials industry as well

as overseas competitors to eye It avid-

ly. They're encouraged by what they

see: an industry with a fragmented,

"Balkanized" structure. In Britain, for

example, seven companies compete

in the radiator business for a total

turnover of \$80 millior and nine for

orders for seats worth only \$30 million

The size and profitability of the mar-

ing place simultaneously.

A move toward global

competition is likely

a year.

As Moscow's clunky industries overtry, there is a palpable hostility ear up for consumer demands that when Soviet diplomats speak of 1992, a clear suspicion that more unity in Western Europe will mean less concern with Ostpolitik, less interest in Central European sentiments of cultural identity, in short, exclusion.
"The problem of 1992 is both eco-

nomic and political," says Victor Favorine, a technical counselor in the Paris Embassy. "It'e not possible to create two separate markets in Europe." Some problems, like crossborder pollution, demand common solutions; others would benefit from a pooling of resources, Favorine argues, painting an idyllic world in which communist East and capitalist West overlook their differences to work together for mutual benefit.

Certainly there is scope for good deals. Soviet car production, creaking along at about 1.3 million vehicles e year, is barely larger than Belglum's and smaller than Spain's. Total East European car production, at less than 2.4 million last year, was ahead of Italy but behind France'a 3 million, to say nothing of West Germany's 4.4 million. According to an Economist study in April, an average Muscovite faces an eight-year wait to buy e car - by which time, even on an average Soviet salary, he will have been able to afford it twice over. But, strapped as they are for hard currency, the governments of the Council for Mutual Economic Assistance (COMECON) prefer talking to buying.

Take Yelabuga: it was the only concrete example cited by officials seeking to illustrate the prospects for East-West cooperation in the auto industry yet it appears to offer no such prospects whatever. With the Soviet market for five-ton electric cars soon to be fully covered by domestic production, what other enticements can Eastern Europe offer EC automakers in the 1990s?

Auto companies say the Soviet mar-ket holds unlimited prospects, or none, depending on whether you look at its vast reservoir of pent-up demand, or its ability to pay. Citroën, which has done e variety of technical cooperation, plant building and component manufacturing deals in the past with Romania, East Germany and Yugoslavia, is currently battling italy's Fiat and others for e potentially major engine manufacturing contract with Czechoslovakia. "There's a super market to go for," the Citroën official says. "it could be fabulous if it ever opens up. Trouble is, nobody knows if

or when it will." Typically, the Czech negotiations to set up a factory making 400,000 modern 1.5-liter engines a year for Skoda, have been running two years and look set to continue forever.

"We talk, but nothing happens," comments an official at Renault on the state-owned French group'a efforts to develop its existing links with Moskvitch. "There's not much to say about prospects because we can't fix any long-term strategic plan. We don't set the rules of the game."

Trua, admit rueful Soviet officials. In fact the rules of the game are set by circumstance, in the form of the nonconvertible ruble. Because the ruble is not e convertible currency, imports and technology purchases have to be paid for from export earnings which have been hit by two years of depressed prices for Russia's main exports, oil and gas. Moscow's new generation of managers and economists have started to talk about making the ruble convertible. But the difficulties are daunting and will take years to resolve, Soviet diplomats say.

Meantime, for all the problems, deals do sometimes get done. Italy's Fiat, long a leader in tha field, announced early in September it had been chosen by Warsaw for a Polish car building project, its second in e

Brian Childs



M. Gorbachev visiting a Lada plant: the Soviet car industry is changing.

Components / The Lucrative Battleground

Disorder and Potential Of a Crucial Industry

The average European car has electronic systems built into it worth \$300, whereas the figure in the United States and Japan is \$900, With some very notable exceptions, the European components industry lags five to six years behind the United States and Japan in electronics.

There are companies which are already moving quickly toward e more focused and consolidated position. Valeo has absorbed Chausson, Magnetti Marelli has absorbed Matra, Lucas has restructured itself to recognize new business opportunities.

A single European market should encourage economias of scale that will enable local suppliers to catch up technologically. But a single market is a two-edged sword: it will also encourage American, Japanese, South Kore-

an and other components companias to set up shop. In the vehicle manufacturing industry, the strength of brand names will prevent e radical industry restructuring, but there is no such constraint among suppliers.

In the United States, where the industry has always enjoyed the benefits of a unified market, many of the traditional components players have failed to recognize the move toward global competition. The result in certain components sectors the Japanese have gained as much as 25 percent of the American market. The European industry faces a similar future if it cannot meet the challenge of the coming decade.

Will history repeat itself? Not necessarily, if the European vehicle and components incustry accelerates its reaction to a new environment. European unification will profoundly Influence car sales, retail and after-sale conditions, and vehicle regulations. These changes will affect all players in the eutomotive business, and the suppliers are a critical part of this business. Within the supply chain to the car buyer, the components industry adds more value than the vehicle manufacturing process itself. Yet the suppliers are often seen as the "poor relations" of the manufacturers. Many buyers do not realize that components suppliers rather than vehicle assemblers have led to such innovations

as anti-lock braking and fuel injection. Most suppliers have seen themselves as just that: suppliers in the vehicla assembly Industry rather than prime movers. That is understandable in economic terms: there are many suppliers, but there are few powerful

assemblers, who are in some cases e key part of their national economy.

The European components industry has a number of strengths that, if harnessed, will enable it to compete vigorously in the markets of the future. Among those strengths are design and engineering skills and e proven ability to efficiently adapt components to market demands. Can European automotive suppliers compete, however, not only in their own markets, but also in the rest of the world? The Japanese have proved that they can; the jury is still out on many of tha

If the European components industry is to compete, the vehicle manufacturers will have to help, They should develop a pan-European version of the Japanese "Just in lime" supplier strategy; cooperate with key

suppliers to share technologies; divest themselves of their own components subsidiaries when outsourcing (industry jargon for buying from independent suppliers) makes more economic sense; seek alliances, joint ventures or mergers with component makers; reduce the number of suppliers, but work with those that remain to develop and strengthen them,

In short, vehicle manufacturers and suppliers must work more as a single industry. If they do - and it is a big if

 everyone in Europe will benefit. The existing suppliers will become more competitive and profitable. The new suppliers entering from Japan, and from the electronics and materials industry, will find stronger partners among the existing players with which to build alliances. The vehicle manufacturers will receive e better service on product development and component supply. Just as important as any of these, the customer will end up with a better product.

Mark Snowdon

1984 - "Best car of the world" 1985 - "Best car of the world" 1986 - "Best car of the world" "Best car of the world" "Best car of the world" *

Mazda 626 – Imported Medium Range Car Category

*As voted by readers of Auto Motor und Sport Magazine

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a Mazda. People every bit as enthusiastic and knowledgeable about outos as the people of the above four countries. They have yet to experience the precise cornering. Exhilarating and reassuring "footwork." Or innovations like our speed-sensing 4-wheel steering, and advanced suspension systems.

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making. While enabling us to adapt even more to the demanding European marketplace.

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o The World's Rendezvous With

American Manufacturers / Insiders and Outsiders

Japanese Market Share Concerns U.S. Companies

Ford and General Motors do not tike to be told they are American car manufacturers in Europe. They feel more European than the Europeans. Also, despite the absence of a national base, they may be better placed to profit from 1992 than other big-volume manufacturers such as Flat, Peugeot, Renault and Volkswagen.

Discussions about nationality may seem unnecessary. But in the light of the new one-market Europe and arrival en masse of Japanese rivals, there

Ford and GM both have 1992 study groups

are clearly outsiders and insiders, and no one is more aware of this than American / European manufacturers, who know what Japanese competition means in the home market.

"We never really wake up in the morning and say that we're American," says Walter Hayes, the British vice chairman of Ford Europe. He lists a few key facts: Ford has major manufacturing operations in Belgium, Spain, France, Portugal and Britain. We are the fifth largest exporter from Britain, and the largest exporter from

Spain. Our plant in Bordeaux in France exports more in value terms than the entire Bordeaux wine industry." Ford, which has been consistently profitable in Europe, sold 1.5 million cars last year.

General Motors, with its two main operating units, Adam Opel AG of West Germany and Vauxhall Motors Ltd. of the United Kingdom, is now over 80 years old in Europe. With 10.7 percent of the European market, trailing Ford's 12.6 percent, GM sold 1.3 million new cars in Europe in 1987, turning in e profit for the first time in years thanks to selective cost-cutting and rationalization.

Further gains are expected from the launch of the new Opel Vectra, now rolling out across Europe."We call ourselves a European car company of U.S. parentage," says Rudolph Beger, Swiss director of government rela-tions at General Motors headquarters in Zurich.

Of the American Big Three, Chrysler has been the most absent from the scene, particularly after the forced sale of its European network to Peugeot in 1979 when bankruptcy threatened. In April, Chrysler opened 180 dealerships in Europe to sell Ameri-



American cars like Chrysler's Jeep are entering Europe's market.

can-made jeeps and other cars, but its return as a European manufacturer is not for the near future. Lee lacocca, the feisty head of Chrysler Corp., said at the recent Paris Auto Show that Chrysler does not plan to "do much about Investment in production" in

Europe. Despite their claims to be European, American car companies have often been perceived in Europe as foreign. In France, under President

Giscard d'Estaing, American companies were refused permission to build factories in Lorraine. This was an example of protectionism at its most brutal. More recently, Mrs. Thatcher's government called General Motors to order, complaining that the propor-tion of national content in compo-

nents was not satisfactory.

Today, rivalry between the United States and Europe pales in compari-son to the threat of the Japanese. The Big Six European volume manufacturers - Volkswagen, Renault, Peugeot, Fiat, Ford and General Motors - are united in their concern about the Japanese thrust in 1993.

Roger Smith, chairman of General Motors in the United States, told e Zurich audience that Japan's share of European car sales could soon rise from 11 percent to 30 percent. He said that this could threaten ten major assembly plants and 300,000 jobs.

The basic position of American manufacturers in Europe regarding Japan is to demand reciprocity of trade. Two months ago, Opel was given the green light to export its German-made car to Japan through Isuzu Motors Ltd., a GM ally. "This is e good start but it's too early to draw conclu-sions," says Mr. Beger. Also, the new Nissan-Ford venture in the United States could eventually have Europe-

Ford and GM are clearly accepted by the European Community as bona fide Europeans when it comes to 1992 plenning. Both have 1992 study groups actively working with Brussels authorities. Both have planning staffs developing strategies for what Mr. Beger at GM calls "a changed world." A one-market Europe will offer them many advantages.
The cost of transporting goods and

the time involved will decrease. The current 50 hours from Milan to Stuttgart to transport a component includes border delays of some 20 hours. Setting up a more effective

pan-European manufacturing strategy will be possible only if delays are reduced or eliminated. Ford and GM, with their European manufacturing,

can expect to make good gains. They also stand to benefit from their aler networks, which are spread wider than their rivals' Networks becoma increasingly more effective

when borders are more transparent. On the other hand, Mr. Beger at GM worries about planned tax harmonization proposals for Value Added Tax (VAT) and excise duties alone. The commission, he says, is ignoring tax-es such as car registration, user taxes and road taxes, which add 276 percent to the cost of a car in Portugal, and nearly as much in Greece and

At Ford, Walter Hayes cautions that changes in the automobile business can't happen overnight. "We need tha Commission to understand that it takes more than nine months for us to

have e baby," he joked. One common car standard, instead of five, clearly makes sense, he says, but he predicts that the countries of Europe will want to keep some sustainable differences; "Fiscal and taxation difficulties will probably endure

for some time." Mr. Beger is more optimistic: "We may be skeptical about the 1992 deadline. But what matters is that the progress anticipated is really being made. We now believe the world will change for us in the next decade." Carolyn Plaff

Integration / Conference News

Political Fallout



 Lord Jenkins, former President of the EC Commission, warned Britain's Prime Minister Margaret Thatcher that her recent sharp attacks on the EC Commission and plans for EC integration would isolate Britain and solit her own conservative party. Jerkins, addressing a marketing conference in Amsterdam October 4, co-sponsored by the International Herald Tribune and the Leo Burnett advertising agency, said it was "not possible" to have economic integration without also using the "lubricant" of political integration, meaning the strengthening of EC institutions. "We need a political goal," said Jenkins, who is chancellor of Oxford University and leader in the House of Lords of the Social and Liberal Democrats. While agreeing that Western Europe would never evolve into the "United States of Europe," he said that "holding, freezing Europe and rejecting the idealism of a united Europe is ludicrously unfair. He described 1992 as a train leaving the station, gathering momentum, "a train we do not want to miss again."

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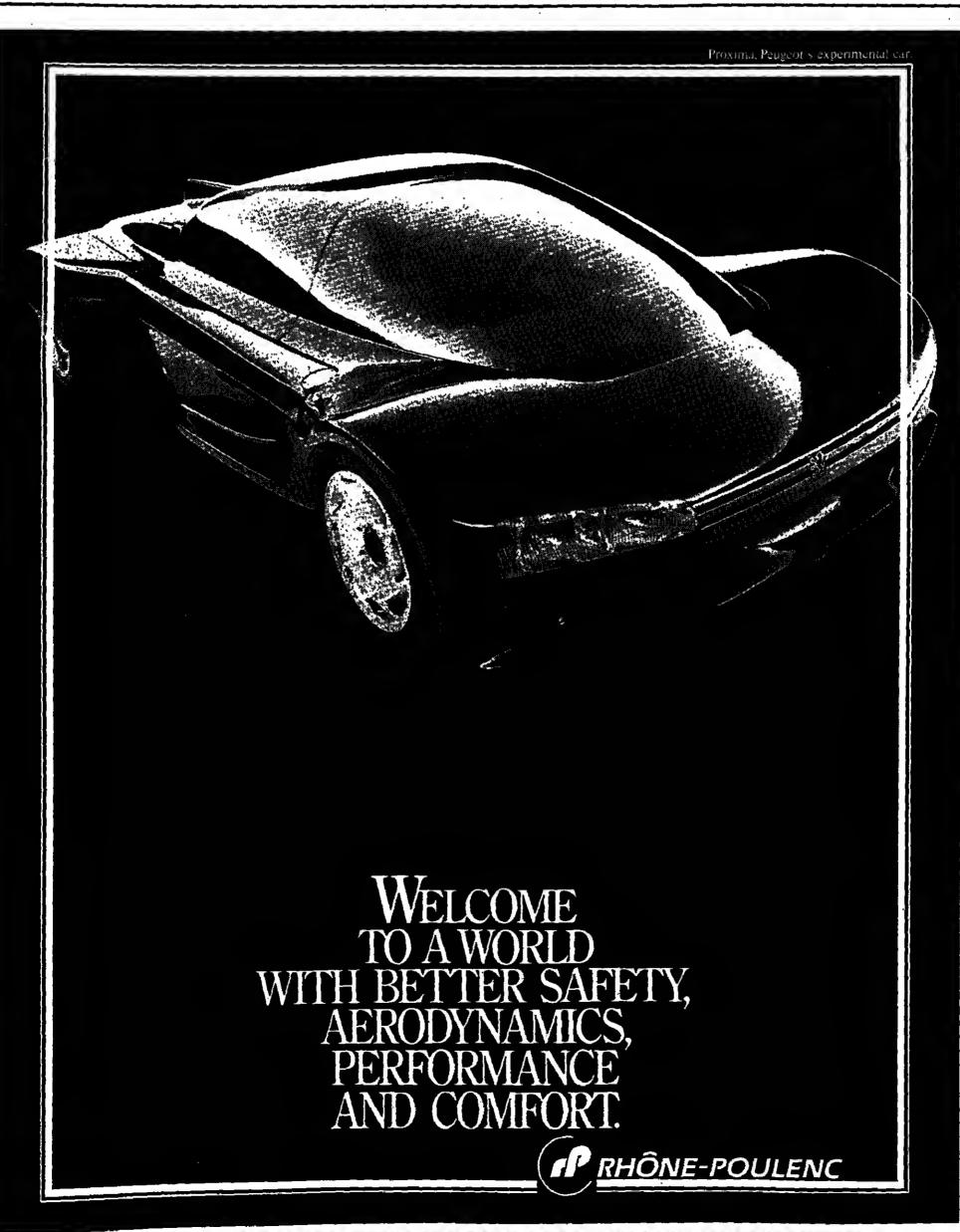
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Automation / Just-In-Time Production

Computer Control

Intense competitive pressures and improved cheaper technology have become strong driving forces behind investments in factory automation that will ensure the production capability necessary to reap the benefits of the 1992 Euromarket. The common goal le computer-integrated manufacturing (CIM), a system for complete computer control of the production process from product design through manufacture and dispatch.

This is the most highly automated car manufacturing plant in the world." claims Richard Gadeselli, head of cor-

System incompatibility is major stumbling block

porate communicatione for Flat, of its new Tipo assembly plant at Cassino, Southern Italy. Stripped and rebuilt at a cost of \$2 billion, the plant has been crammed with over 400 robots, 500 automated guided vehicles and exten-

sive networks of computer controls. Computers automatically manage manufacture, production quality and materials flow through the tactory. The car body press line is fully automatic; we've completely de-manned the paint spraying lines," says Gadeselli, adding that advanced technology guarantees a reliable product.

Computer integration will provide flexible supply to the customer, value for money and product guarentee." say Fiat executives. They are not alone in this view. Ford and Volkswagen, Renault and Volvo - all the European car makers are beginning to gear up to the challenge of the 1992



Computerized production in action at Fiat's Cassino plant.

Euromarket with ambitious multi-million-dollar plans for highly flexible, computer-controlled factories with a

The idea behind developing e CIM system is to supply all machines and people in a company with information from a single database. This links the work of management and engineering with sales and distribution. Activity or change in one part of the business operation dominoes across the computer system to inform and affect all the other processes.

Computer-aided designs pass automatically to the shop floor for production, while purchasing is alerted to ers to amend an order directly, to meet changing customer requirements. The system is to be extended to give dealers e direct parts-ordering facility. British car makers are also fine-tun-

times and order status." It allows deal-

ing their operations. "We are aiming to cut production inventories by up to half." explains Ron Aspinall, production control director of Austin-Rover, which is using an approach of total just-in-time (JIT) manufacturing at its UK Longbridge and Gowley assembly plants. An extensive program of rationatization is underway which involves setting up a base of preferred qualityassured parts supplers, rebuilding unloading docks and rearranging pro-duction line layouts.

Ford of Europe, which pays some 55 billion a year to its European com-ponent suppliers, has similar plans. Starting with its Saarlouis assembly plant in West Germany, the company has begun to assess just how its sup-plies, schedules and production methods can best be find together. methods can best be tied together. "it's going to take us probably five years to get Just-in-time across Europe," Vice President for Supply Alan Spencer has said.

A prerequisite for JIT is to achieve timely deliveries of high quality parts, which as a matter of necessity pushes suppliers closer to their customers. This is no more than it should be, in the view of Lawrence Williams, chairman of Geneva-based Caterpillar Overseas, a market leader of high horsepower engines with worldwide contracts with Mercedes, Ford, and other major companies. Mr. Williams predicts e resultant shake-out in the supplier markets during the run-in to 1992: "Suppliers must be able to pass the quality hurdles, become JIT oriented and work closely with their customers in a value added way," adding



Peugeot's Oxia.

that otherwise they would go to the wall. Caterpillar is itself planning e multi-million-dollar "plant with e future" program of low risk investment in proven technology.

If CIM offers the production flexibility for building e lot of different versions of the same model to target markets more precisely, it also demands investment in manufacturing systems that are less regimented than the assembly lines of yesteryear. Fac-tories need to be primed. As if to prove the point, Ford along with General Motors and Chrysler broke new ground recently with a joint venture to pool research afforts into the use of reinforced plastic, the adoption of which would revolutionize manufacturing processes.

These corporate moves will have serious Implications for the manager of the factory of the future. If like Volkswagen you have 46 different makes of computer-alded design systems in use, data transfer between companies and even across sites becomes e real headache. The problems were highlighted by General Motor's decision last month to standardize on three corporate-wide computer de-

sign systems. GM has been the driving force behind the development of one solution to the problems of computer incompatibility, called the Man-ufacturing Automation Protocol (MAF). A "machine esperanto," MAF will enable all the machines in a factory to be plugged along a single communications cable, regardless of make or type. Away from the factory floor, however, this level of sophisticated data communication between companies, and even across different sites, is still a long way off.

Some view the use of manufacturing technology as the ultimate key to future competitiveness, but it is becoming clear that this technology will only be unlocked by managements who negotiate successfully with the trade unions.

The strike last April by workers at Ford's main engine plant in the United Kingdom affected production on its West Germany Just-in-time assembly lines after only two days, while early Industrial ection at Volvo highlighted the potential repercussions on plants that rely on computer-controlled production systems.

Kevin White

"Synergy," the buzzword in today'e European automotive industry, Is defined by Webster's as "joint work; to work together; combined or cooperative action or force." To automakers diversifying their operations in the wave of recent takeovers and mergers in Europe, synergy simply means success - or, sometimes, survival. Most of the diversification has e dual aim: to insulate the euto compa-

Volvo is Sweden's largest private food industry

ny from the fickleness of both commercial and private vehicles sales, and to acquire the sort of companies (usually aerospace or electronics) that have production techniques familiar to auto plants and may offer the sort of technology required by the cars of the future. Synergy between the companies, in other words.

West Germany's Daimler Benz is the classic example of the long-thriving auto company that suddenly realizes that perhaps cars, no matter how well they are made or how well they sell, should not be its only product if it is going to guarentee long-term growth in competition with multinational conglomerates. The days of the corporate "monoculture" are ending.

Daimler spent, during 1985 and 1986, more than \$1 billion for three other well-known German corporations: AEG AG, the electronics giant; Dornier GmbH, the aircraft and space technology manufacturer, and Mo**Diversification / Survival Tactics**

Automakers Branch Out Into Other Industries

toren-und-Turbinen-Union (MTU), an aircraft engine company. In the autumn of 1987, Daimler also took a small stake in Matra, e French defense and electronics company.

Officials at Daimler, now the largest Industrial company in Germany with 326,000 employees and annual sales of more than \$35 billion, said the other companies were not acquired solely to make a better Mercedes-Benz, but rather to build a stronger, betterrounded group with a "common corporate culture" based on synergy. One of the first signs of this hoped-for cooperation has been turning the AEG research labs near Ulm into a group-wide facility. One of the first projects is to find e way to use AEG technology to build "traffonic" electronic traffic-control systems into

Beyond the nuts and bolts of trying to get automotive designers, computer experts and aerospace engineers to think not only of their own work but each other's, industry analysts see problems for Daimler. Foremost are the digestion difficulties for a company that, with no history of takeovers, suddenly makes three big ones. The 1987 shake-up that saw Edzard Reuter replace Werner Breitschwerdt as chairman was widely regarded as e coup growing out of turmoil on the Daimler board over whether and how new companies should be acquired. "They're trying to integrate the

pears to be giving them a bit more trouble than they expected," said Gavin Launder, a motor industry analyst for Kleinwort Grieveson stockbrokers in London. "The problem is in how they arrange their board of directors," he added. "Before, they just had cars and parts. Now they've got two new divisions. Are they going to enlarge their board or enlarge the responsibilitles of the present board? To the best of my knowledge that's nof really re-solved yet."

changes in inventory levels and sales

is sent confirmation of shipping dates. Ford Vice Chairman and Chief Oper-

ating Officer Harold Polling says it is

"now impossible for mofor makers to

The need for a quick response has

provoked Renault to develop a corpo-

rate Europe-wide communications

network that connects showroom mi-

crocomputers directly with the com-

pany's main production control computers in Paris. This, says Sales Director Eddie Orr, "minimizes report-

ing time delays between factories and

dealer outlets, and so provides us with

greater accuracy on vehicle lead

do everything alone."

He said diversification is not always a good idea, citing Volkswagen's 1979 purchase of Triumph-Adler, a typewriter and computer company it sold in 1986 to Olivetti for a 5 percent stake in the Italian company. "It wasn't big enough to be e completely separate division," Launder said. "There were small benefits they could get from having their own computer company, but it wasn't worth the losses."He noted the West German government's efforts to have BMW take over the 'obvious bait' of German aerospace company Messerschmitt-Boeklow-Biohm (MBB), but he doubts that the motor company will bite. He said BMW might went MBB, but probably wouldn't want its loss-making Airbus work. At the same time, a key to the takeover for the German government, which had earlier reportedly been hoping for an MBB bid by Daimier, is restructuring its commitment to Air-

Launder says companies diversity to avoid the inevitable up-and-down cycles of the auto industry. One example is Fiat, Italy's largest private company. Since it was founded in 1899, the company has a long history of diversification, beginning with autorelated industries such as ironworks. Fiat Aviation was founded in 1908, followed by subsidiaries in automotive finance in the 1920s and civil engineering in the 1930s. Later Fiat expanded into publishing and freight While transport is still the core of

our business, it only accounts for about 50 percent of turnover," said Richard Gadeselli, a Flat spokesman. "In recent years we've been investing in high technology." One acquisition is a company that supplies robotic production lines not only for Flat cars but also for Jaguar, Ford and General Motors. Other subsidiaries make gallium arsenide chips for satellite communications systems, water treatment systems, various components for nuclear power plants, industrial turbines and the propulsors for Ariane rockets.

Flat's biomedical engineering subsidiary makes, among other things, cardiac valves and AIDS and hepatitis diagnostic kits. Gadeselli sald this culture of diversification throughout Europe has helped prepare Fiat for the EC's single market. "For a long time Fiat has had this policy of diversifica-tion," he said. "On the automotive front, all our production is in Italy. All

our other divisions have, if not an intercontinental dimension, certainly e pan-European dimension. Flat is not frightened by the challenges of 1992. We say we've been tracking in e pan-European style for e long while." Like Flat, the big U.S. automakers began diversifying in their early days in order to control more of their operation. Ford, for example, owns its own steel and glass companies.

Most American auto subsidiaries, however, have so far left the diversification to their parents. Martin Watkins, Ford's public affairs manager in London, said the company's only diversification in Britain has been into finance-related subsidiaries such as Ford Motor Credit Co. Ltd., and Ford

Fleeting Financing.
Diversification has come not just among auto companies within the EC. but also non-EC companies selling to the EC. 'What we did was to get into the food industry," said Per Utterback, e spokesman at Volvo's headquarters in Gotenberg. 'We are today Sweden's biggest private food industry. We have a fish industry, mineral water, a Swedish sugar company, biotech-

nics and fast food, too. He said Volvo's diversification into food began in 1982, when the company realized that it was nearing its peak in the personal car market. "We produce to our capacity and we're selling everything we build," he said. "What else can you ask for?" Utterback said Volvo is interested in further acquisitions, especially in expanding in the truck market. "What we need today is to be more independent of passenger cars," he said.

For some carmakers, it has made sense to become part of someone else's diversification program, Rolls-Royce, for example, has been part of the Vickers Group since 1980. Besides the luxury auto division, the Vickers umbrella covers e medical division, a marine engineering business, a company that makes printing plates and one that produces armored cars. "Rolls-Royce is one of five key businesses for us and it's an extremely good fit." said Matthew Butler, a Vickers spokesman, "It fits our strategy criteria perfectly. It's a world leader and it's competing internationally."

For Britain's Rover Group, diversification came in the form of an invited takeover after a casual conversation ham Day, and Roland Smith, the chairman of British Aerospace grew into formal talks this year. Under the agreement reached last spring, BAe would pay £150 million for the 99.8 percent of Rover's shares owned by the British government.

In turn, the British government, anxious to privatize the car company it had bailed out in 1975, agreed to provide an £800 million cash injection later scaled back to £547 after review by the EC. Day said the BAe takeover would stabilize Rover financially, solidify the company's supply lines and open up a two-way street for the movement of technology between BAe and Rover.

Timothy Harper

Automotive Ideas and Product-Developments for a Set Price

Daimler cars.



Articulated bus for the City of Rotterdam, designed by DUVEDEC.

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"The Social Dimension" Will Be A High Priority for Coming Decade

determined effort to broaden the scope of the 1992 program, has made union-worker participation a high priority. "1992 is much more than the creation of an Internal market. It also is directed at improving workers' living and working conditions," he told the annual Trade Union Congress meeting in Britain earlier this month. He said that among the steps being contemplated by the Commission is a provision for worker participation in companies that adopt the proposed European corporate statute. The TUC gave him e warm reception, but Britain's Prime Minister Margaret Thatcher expressed annoyance with the "social dimension" he proposed. UNICE, the Brussels-based confederation of European employers organizations, views it as "a dangerous spreading" of long-established worker participation schemes in West Germany.

Briefs / People and Places

• Edith Cresson, France's Minister for European Affairs, announced the establishment of a high-level committee of French businessmen, government officials and bankers to help the government prepare for 1992. Sectors include agribusiness, transport, energy, communications and audiovisual, regions and social affairs. The committees are likely to establish a new data bank providing on-line information about 1992, and will help the government of Prime Minister Michel Rocard prepare for negotiations as EC integration moves forward. The coordinator of the groups will be Bernard Esembert, chairman of Compagnie Edmond de Rothschild, e French

 Switzerland'e candidacy for EC membership was dealt a major blow by a comprehensive government report on European integration and 1992, published September 13. Prepared under the direction of Jean Pascal Delamuraz and Here Felber, ministers in charge, respectively. If the economy and foreign affairs, the report concluded that the issue of EC membership would

•EC President Jacques Delors, in a betated but immediately face "great difficulties" in toreign etermined effort to broaden the scope of the affairs (Swiss neutrality) internal politics (direct democracy among the 26 cantons), and key sectors of the economy (Swiss agriculture). Swiss officials said that Bern could continue pursing establishment of preferential links with the EC, noting that 45 percent of Swiss investments are directed to EC countries and that the bloc represents about 72 percent of Swiss im-

> •The EC Commission plans to propose a Common strategy for the auto inclustry following intense criticism of profectionist actions by France's trading partners made in July by Jacques Calvet, chairman of the Peugeot auto group. Mr. Calvet had also expressed fears of the growing power of environmental groups in Germany and Italy and flatly opposed plane to reduce exheust emissions of small cars in the community. According to European Business, a Brussels-based newsletter, the commission plans to outline a strategy shortly that will take into account Japanese Imports, shrinking export markets, direct Japanese investment in European assembly plants, takeovers and harmonization of taxes. The plan's goal, the newsletter reported, is to restore the industry's "international competitiveness and consolidate its role as the world's biggest producer."

. Italy'e telecommunications group italtel has resumed talks for a sweeping alliance with one of several European competitors or with AT&T of the United States. The talks, which began earlierthis spring, were halted following the sudden death of Marisa Bellisario, Italtel's chief executive officer, on August 4. The goal is to position the state-owned group for expansion as telecommunications deregulation goes forward between now and the early 1990s. Although AT&T is widely regarded an the invorter, the European firms are fighting hard, including Alcatel of France, Siemens of West Germany and Ericsson

of Sweden. A decision is expected within about a month, Italian officials said. Europe's Travel and Tourism industry looks at

1992 with a mixture of "hope and trepidation," according to a recent report by the Economist Intelligence Unit. Although the effects of a single market on scheduled or charter airlines may ultimately be passed on to European tour operators, Europe's retail agents will be hit hardest. The impact on their business will be profound, and there is little they can do to prepare themselves until there is a clearer idea of how governments and airlines and tour operators are likely to react," the report states. Both the hotel and car rental sectors of the business are "already highly Internationalized and sophisticated," the report said, but most sectors, with the exception of airlines, are "hampered in planning their reaction by having little to go on but speculation." Other conclusions: a uniform level of value-added taxes should benefit the travel business, along with tree movement of labor.

Barbara Casassus is a Paris-based free-lance

Timothy Harper is a London-based American Journalist and lawyer.

Axel Krause, iHT corporate editor, is supervising the 1992 series

Donald L. Kress is an advisor to the automotive industry.

Carolyn Plaff is a Parls-based economic writer. Edouard Seidler is a consultant and editorialist for L'Action Automobile

Mark Snowdon is vice-president of Booz Allen and Hamilton, Paris.

Kevin White is the deputy editor of Industrial Computing magazine, London.

Cynthia Whitehead is the editor of European Envi-

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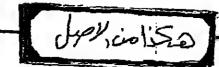
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ARTS/LEISURE

New Sculpture Finds a Place In Paris Market

PARIS — A young auctioneer, 33-year-old Eric Couturier, is carving out a new market in an area the very existence of which is barely known to auction professionals contemporary sculpture from the Paris school. With the help of his friend Roberto Perrazzone, a Dronot expert in 20th century art,

SOUREN MELIKIAN

he goes around to sculptors' studios scattered over a area as far as 30 or 40 miles from the capital, where rents are too high for most artists. The result of his endeavors could be seen Monday at the Drouot anotion house, where he was holding his fourth sculpture sale since he his fourth scripture saw annual started in February last year. In his started in February last year in his started in recruity in the service of the service o the first one that was financially rewarding, he says — he sold 3,339,000 francs (\$525,000) worth of sculpture. The failure rate was

> to buy. Couturier hedges his bets by throwing in a handful of works bearing the household names of 20th century sculpture and each one of these elicited an enthusiastic up did not look absurd in this exaltresponse. Pompon, the animalier ed context. Indeed some of their sculptor of the Art Deco period, best discoveries were bronzes by was represented by a bronze cast of artists working in a figural tradia jaguar he executed in 1925, but tion much influenced by Maillol if

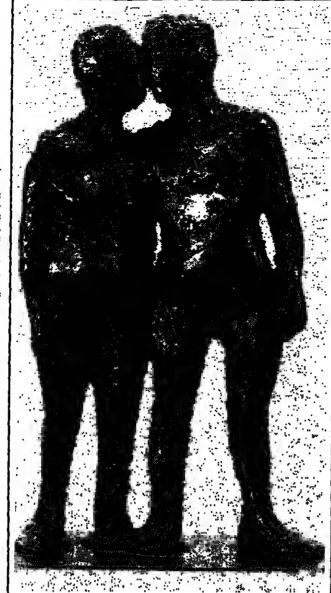
death in 1933. The bronze sold for 21,047 francs.

This was followed shortly by the two biggies in the sale, both carrying Rodin's signature. One was "L'Eternel Printemps," conceived by the artist in 1884 in a style bordering on kitsch—two lovers in the nude are embracing in improbably theatrical postures. The cast, from the Barbedienne foundry, is one of several churned out over the years by the Paris firm that was still using the model in 1914 to advertise its casting skills. A black patina of relatively recent date looks terri-ble and conceals the original green patination, which may or may not be well preserved. This made the piece a gamble, but did not stop it from zooming to a stiff 279,375

By comparison, the other Rodin a real rarity, was not overprized even if 555,980 francs is not exactly cheap for "Danayde," another nude Starte with the company only 11 percent. The attendance in Dronot's long room was in Rudier, from a series of only three times what it had been in February.

The company of the company o

ing to Paris.
It says a lot for the skills of



fame decades ago. Albert Bouquillou, born in Douai in 1908, who
studied at the Ecole des BeauxArts, won the premier Grand Prix

fame decades ago. Albert Bouquillou, born in Douai in 1908, who
studied at the Ecole des Beauxdici. His prolonged exposure to ancient Roman and Greek art shows

Saint-Leu Is Forêt, northeast of Poncet's abstraction titled "ToParis. He does scraggy human figures looking like apparitions from
The 109-centimeter (42.4-inch)
bronze is a reduction of the monuwhich was cast well after the artist's not by Rodin. One of them enjoyed de Rome for sculpture in 1934. He in the production of some of his and a woman standing and kissing mental marble now standing on the

Aristide Patsoglon's "Le Baiser," left, fetched 9,414 francs in Paris auction, and Pompon's jaguar, a bronze cast of his 1925 model, sold for 21,047 francs.

best years. "Suzanne au Bain," a standing unde woman modeled in 1948 and cast in a series of six in 1980, is remarkable for its elegant handling of the body. It sold for 21,048 francs to a Paris buyer who also acquired "La Jennesse," another feminine nude, for 22,180

Lucien Gilbert, who was born in 1904 and died early this year, is another discovery in the Maillol line. Conturier and Perrazzone paid a visit to the artist in his Paris tudio a few weeks before his death. Perrazzone says that the place, filled with some monumental sculptures, was impressive. Gilbert had taken the initiative of calling them. Aware that he was critically ill, which be did not mention, he was eager to test the auction ground to find out about the pubic's reaction to which he had rarely been exposed. The bid of 38,032 francs that bought his bronze fig-ure of a kneeling woman would

Couturier and Perrazzone's most original discoveries were the younger generation. Aristide Patsoglou, a Greek born on the island of Lesbos in 1941 and trained at the Ecole des Beaux-Arts, has a studio in

was made from welded steel as a single piece. A Paris buyer paid 9,414 francs to get it — a good score for an artist whose work had never appeared at auction.

At the other end of the aesthetic

spectrum, an abstractionist trend inspires a whole range of highly diversified styles. Robert Perot's stands somewhere on the borderline separating evocative stylization from pure abstraction. His small bronze "La Petite Vague" can be recognized as a rolling wave once you have heard the title. It went up to 4,462 francs, a lot for an artist first seen at Drouot in Couturier's previous sale last February. Such scores would be unthink-

able in Britain or the United States. where success at auction would require a minimum amount of public exposure through the gallery circuit echoed by reviews. The success enjoyed by Conturier and his artists, even if on a limited financial scale. speaks for the venturesome mood of the French who are willing to trust their eye and try their luck

with the utterly unknown.

The potential of the market is substantial, both in terms of supply and demand, as could be judged from the prices paid for artists with established credentials. Antoine

premises of the Credit Lyonnais in New York. Poncet met Brancusi in 1950 and was Jean Arp's assistant for several years in the mid-1950s, and "Totaime" reminds one of both. That faint impression of deja vu combined with the seal of approval by one of France's leading banks gave it a boost

Previous exposure also contrib-uted to the other success story in contemporary art Monday. Apelles Fenosa, who died early this year at the age of 89, left his hometown of Barcelona for Paris in 1921. He met the Surrealists and became friends with Picasso, who at one point owned about 100 Fenosa bronzes. The 1929 crash drove him back home. He returned to Paris after World War II, but it was not until the 1950s that he developed his truly original manner, blending Surrealist teaching and abstractionist influence in fantastie sculptures balf-vegetal, half-buman.

could be seen in a memorable oneman show at Paul Rosenberg's in October 1961 found their way into Conturier's sale. A Swiss buyer from Fribourg, bidding by tele-phone, paid 91,529 francs for "Feuille de Figuier," a bronze showing the imprint of a feminine body in the middle of a curling leaf. This is a lot of money for a contemporary bronze only 27 centimeters high, Couturier and Perrazzone seem to have hit a jackpot of sorts.

Thirteen of the 30 bronzes that

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Hippy Daze Is Here Again for Young Londoners

LONDON — A decade after the black shrouds of punk and 20 years after swinging London, British street style is letting the sun

Happy faces are the most visible ign of changing times. They come not so much in human form (although sullen aggression is out) but

SUZY MENKES

as mouls and patterns. The surmyside-up badge—a yellow disc with smiles and to see the neo-hippie smiling face—is more than some peacock parade. tiong to patch your blue leans. It is also the symbol of Acid House, the current craze for upbeat, happy-holidays, synthesized disco music. It crept into Britain from Chicago via clubs with a tradition of soul music and is now pulsating through London venues with names like Ecaven, Joy, The Trip, Shoom and

The hippy daze is here again in those clubs. And on the streets, kids, who were not conceived when Afghan coats and mirror embroidered vests were hip in the 1960s, have brought the look back.

. The basic Acid House kit is big ing it." and sloppy - baggy shirts loose pants and anything you can shake about in. With that goes stretch cycle shorts and fancy vests. Colors are as bright as an acid trip, pat-terns are psychedelic and the ban-denna tied every style round the danna, tied gypsy style round the head, is a key accessory. Other spread-a-little happiness ideas are the heavy Doc Marten shoes or Converse All-Star baseball boots inted with the grin motif, or the evitable printed T-shirts.

Behind this cheery fashion scene a shift in young ideas, which suggests that "Thatcher's children," as the tern-age generation is called, are starting to turn their backs on the greed decade that gave us yuppies with business suits and ner Filofaxes. Yet at the same time, they reject the nihilism of punk. A bot-selling track when the music movement took off was called "The Only Way Is Up." It inderlines the new optimism.

The Acid House fashion, like its music, is so far relatively uncommercialized, although a sharp fashion accessory company called Pink

Soda has already switched from the yuppified mock Hermes scarves and Chanel copy-cat chains to
Happy Face fashions.
The mushroom growth of this
new look has sprouted because it

gives an outlet for the natural exp-berance of youth, expressed in such a different form on London's streets by the elaborately painted faces and fantastic Mohican coxcomb hairstyles of punk.

On weekends, London's Camden Lock is a good place to spot the

the clothes, is upbeat.
"I think there's always been a lot of people who wanted to go out and have a good time," said Paul Oa-kenfold, 25, the disk jockey who pioneered Acid House music and played it at the Project Club in Streatham, South London. "But you couldn't really do it, either because the music being played was preaching violence and aggres-sion," be told London's style bible LD. "Or if you went out ran around and jumped up and down, people would say what's wrong with him'. But now everybody's do-

The picture is not entirely rose-tinted. Acid House is supposedly linked to the drug subculture with today's turn-on: the hedonistic Ecstasy, an inhibition-releasing laboratory chemical, rather than mind-expanding LSD. The D.J.'s involved in the young music cults of Rap, House and Acid House vigorously deny the connection, claiming that it is all in the minds of the magic mushroom generation who respond to the word "acid." That was taken from black Chicago slang "acid burning" meaning stealing. It gave the name to the music because sounds were "borrowed" or "stolen" and overlaid on to the basic fast beat of House music — an up-tempo 80s dance music — to become "Acid" House.

Since the 1960 era of sex and rock 'n' roll, young music has been enmeshed with drugs. The Acid House happy face T-shirts certain-ly carry ambivalent messages that read: "Have a great trip" or "Turn on, time in", or "Overdose on hap-

They also say more simply





"Have a nice day." The kids on the Ozbek, who was born in Turkey,

streets look as though they have was trained at St. Martin's College

Margaret Thatcher named as award to Ozbek on Friday at a

British Fashion Designer of the Year, Rifat Ozbek, 36, who specializes in shapely and colorful clothes. of fashion week.

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record-breaking prices.

of Art and worked in Italy, before

setting up his own company five years ago. Thatcher presented the

taken that message to heart.

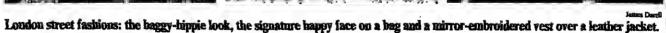
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U.K. Film Fete **Unveils Program**

United Press Inte LONDON — Organizers of the 32d London Film Festival unvitiled on Thursday their 140-movie

program.
When the event begins Nov. 10. 15 percent of the feature films will be by woman directors including female filmmakers from the United States, India, Switzerland, Brazil

and Hong Kong.
Overall the movies will come from 35 countries and were billed a "mix of prize-winning films, brand new finds, restored classics and the widest selection yet of documentary features and shorts in the leading noncompetitive film events

of its kind in the world." A spokeswoman for the festival said: "This year has been a good year for women, a high proportion of films are by women. They are not burning bra movies. They have different points of view and we'll have a seminar on that." The 17-day event opens with a U.S. comedy "Things Change" about a shoemaker who resembles

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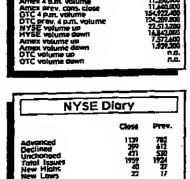
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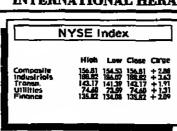
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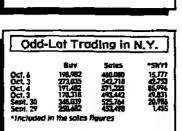
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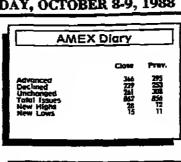
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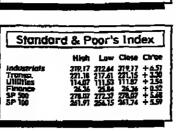






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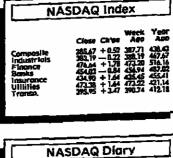


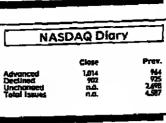
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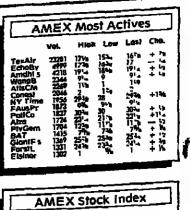




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NYSE Surges on Jobless Data

NEW YORK — Prices on the New York Stock Exchange surged Friday in heavy trading as Wall Street embraced an unemployment re-port that analysts believe could lessen inflation-ary pressures and reduce the need for further

interest rate rises.

The Dow Jones industrial average soared 42.50 points to close at 2,150.25. For the week, the 30-stock average gained 37.34 points, or 1.8

Advances swamped declines by 3 to 1 among the 1,944 issues traded. Volume swelled to 216.4 million shares, up from the 153.6 traded Thurs-

Before the market opened, the Labor Department announced that memployment fell to 5.4 percent in September from 5.6 percent the

However, the report showed that nonfarm payrolls rose by only 255,000, well within market expectations. In addition, the rise in nonfarm employment in August, originally reported at 219,000, was revised downward to 169,000.

"This is a replay of Sept. 2, when the August oumbers were surprisingly soft," said Larry Wachtel, a market analyst with Prudential-Bache Securities Inc., noting that the Dow jumped 52 points after the August report. "The reason the report is so critical, and why

not a lot of hot air," Mr. Wachtel said. "The only thing that matters to the market is interest rates," he added, "When rates rise mon-

it sparks such a reaction, it that it marks the pace of the economy and shows that August was

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ey goes to bonds. When rates fall money goe stocks.	s to
"Anything that suggests a moderation in e	

nomic growth is embraced by the street," he said. The report signals a slowing trend, not necessarily a recession. And under those circumstances, there is no reason for the Fed to

Broad-market indexes also posted sharp gains. The NYSE composite index rose 2.88 to close at 156.81. Standard & Poor's 500-stock index jumped 5.68 to 278.07. The price of an

average share added 61 cents.

Engene Peroni Jr., chief technical analyst with Janney Montgomery Scott Inc. in Philadelphia, said the memployment figures were a plus for the stock market, but he suggested the data reinforced a generally upward trend.

"The stock market has been building momen-tum for the past mouth or so," Mr. Peroni said. The market would have railied no matter what unless the number had been really bad. The die had been cast for a rally whether or oot this number was the propellant."

He said the near-term outlook was "the most favorable that I've seen in months."

Varity was the most active issue, up ¼ to 3. Kroger followed, down ¾ to 58. The company said its board rejected the latest takeover proposals from Kolhberg Kravis Roberts & Co. Pillsbury was third, down 1/8 to 571/2. Prices closed higher in moderate trading on the American Stock Exchange.

The Amex market value index rose 2.68 to close at 303.82. The price of an average share gained 11 cents.

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BUSINESS/FINANCE

economic scene

Foreign Holdings in U.S. **Become Political Issue**

By LEONARD SILK

New York Times Service EW YORK — This week's takeover bid of \$5.23 billion by Grand Metropolitan PLC, the food, drink and retailing group based in Britain, for Pillsbury, the American company that owns Burger King, and sells food ranging from ice cream to frozen vegetables, dramatizes the drive of foreign investors to acquire a bigger stake in the Ameri-

can economy.

Foreign direct investment in the United States rose to an annual rate of \$53.4 billion in the second quarter of this year from \$39.9 billion last year and \$11.5 billion five years ago, according to the calculations of James J. O'Leary, economic consultant to U.S. Trust Co., drawing on data from the Federal Reserve and the Commerce Department.

Outside investment

is \$53.4 billion a

year. It was \$11.5

billion five years ago.

But those figures understate the total dollar value of foreign

acquisitions of American companies, since many are financed with dollars raised right here in the American capital market, which does not affect the balance of international payments.

Roger Kubarych, manager of Henry Kaufman & Co., estimates that foreign mergers

and acquisitions, however they were financed, ran at an annual rate of \$75 billion in the first half of this year and will constitute about one-fourth of total merger and acquisition activity in this

Is this good or bad for the United States?

The issue is moving up on the political agenda. In Wednesday night's debate between the vice presidential candidates, Senator Lloyd Bentsen, discussing the national debt, said: "So we go out and we try to sell our securities every week, and bope that foreigners will buy them, and they do buy them. But every time they do, we lose some of our independence for the future. Now they've turned around and they've bought 10 percent of the manufacturing base of this country. They bought 20 percent of the banks. They own 46 percent of the commercial real estate in Los Angeles. They're buying America on the cheap."

ENATOR DAN QUAYLE, later in the debate, responded that "you have got to see why we are a debtor and what is attracting the foreign investment into our country today, whether it's Japanese or others." He said he would rather have foreigners investing here than going elsewhere, because that created American jobs bere.

"Do you realize that today we are producing Hondas and exporting Hondas to Japan," be added. "We are the envy of the

Why are foreign takeovers of American concerns on the rise? The most common explanation in business and financial circles is the one suggested by Senator Bentsen: that with the dollar so low against foreign currencies, and so many dollars in foreigners' hands because of the U.S. budget and trade deficits, foreigners can buy up American companies at bargain-basement prices. But the cheap-dollar explanation is simplistic.

For while the dollar, even with its recent strengthening, enables foreigners to buy American corporations at low prices relative to assets priced in foreign currencies, the future stream of profits issuing from those acquired American assets will also be acquired in the form of cheap American dollars, yielding low returns when

expressed in foreign currencies. Hence, foreigners appear to be gambling that, down the road, the dollar will come back and investments made "on the cheap" will pay off in appreciated dollars.

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a: Commercial franc; b: To buy one pound: c: To buy one dollar; ": Units of 100; N.Q.; not quoted: N.A.; not available.

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That could be a risky gamble. Many economists, including the See INVEST, Page 13

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Interest Rates

U.S. Jobs **Post Gain** In Month

Figures Spur Rise On Stock Market

> By John M. Berry Washington Post Service

WASHINGTON - The U.S. civilian nnemployment rate last month dropped back to its July level of 5.4 percent, after rising to 5.6 percent in Angust, the Labor Department reported Friday. The proportion of the working age population holding jobs reached a record 62.4 percent.

Financial markets reacted favorably to the report because it eased fears that the economy was overheating. The Dow Jones industrial average closed at 2,150.25, up 42.50, while the yield on 30-year Treasury bonds fell 14 points to 8.81 percent, the lowest level since mid-April

The dollar, however, ended low er in New York and London.

The department also said that payroll employment rose by 255,000 in September. About 140,000 of the jobs were in the

The payroll employment increase in August was revised down-ward to 165,000 from 219,000. The lessened fears of an over-

heating economy also eased con-cerns that the Federal Reserve Board would find it necessary to boost interest rates prior to the U.S. presidential election.

David Wyss, an economist with Data Resources Inc., said the report aided the Republican presidential campaign of George Bush, which has stressed prosperity and job creation. "If George Bush were running the Bureau of Labor Statistics, he couldn't have put down any numbers better than this," Mr. Wyss said.

Governor Michael S. Dukakis of Massachusetts, the Democratic presidential candidate, has blamed the Republicans for continuing economic problems, such as the federal budget deficit and the large U.S. trade deficit. Rising interest rates could have been seen as evidence that U.S. prosperity was not as secure as Mr. Bush maintains.



One of Sears' new in-store appliance and home electronics outlets, known as Brand Central.

Sears Makes a Break With the Past

Tradition Yields to New Approaches, Such as 'McKids'

By Julia Flynn Siler New York Times Service

CHICAGO — Struggling to revitalize its lack-huster general merchandise business, Sears, Roe-buck & Co. is taking a lesson from the specialty

It is hoping for the same success found by such specialty retailers as The Gap, Circuit City Stores, Toys 'R' Us, and The Limited.

For the first time in the company's history, Sears opened the first of a series of in-store appliance and home electronics outlets known as Brand Central, which are offering large numbers of brand-name goods alongside Sears' private-label

Sears has also been acquiring specialty-store chains like the Western Auto Supply Co., Eye Care Centers of America, and Pinstripe Petites, a women's apparel chain,

In most cases it plans to operate them separately from the familiar Sears stores.

In August, it opened the first McKids store for children's apparel and toys as part of a licensing agreement with McDonald's Corp. And it an-tonneed plans to open dozens of these free-standing stores over the next two years. Scars recently created a specialty merchandising

unit and restructured its buying organization to more closely resemble that of a specialty retailer. The changes come at a time when the merchandise group, which provided 42 percent of Sears' net income last year and 58 percent of its revenues, continues to suffer lackluster earnings and falling

The merchandise group earned \$207.5 million on sales of \$13.2 billion in the first half of this year. up 2.7 percent from the period a year earlier. But its domestic retailing profit, excluding tax credits, is about 40 percent below its peak five years ago.
"To arrest their loss of retail market share, Sears

is becoming more like a specialty store," said N. Richard Nelson Jr., an analyst with Duff & Phetps in Chicago. "But I don't know if that addresses the fundamental problem within the stores."

Sears' market share in many categories, including house electronics and appliances, has fallen to 25 percent, from about 40 percent in the early 1980s, analysts estimated. By comparison, the market share of chains like Circuit City Stores and Highland Superstores, has climbed dramatically in that period, to more than 25 percent from 3 per-

While some analysts argue that Sears' new mer-chandising efforts will yield significant results in several years, others contend that they are merely cosmetic, masking management's fundamental in-ability to compete with leaner and more nimble specialty retailers.

Moreover, the group's troubles have led to spec-See SEARS, Page 11

RTZ Sells Stake In Lasmo, Will Focus on Mines

By Warren Getler LONDON -RTZ Corp., a British mining and energy group, dis-posed Friday of a 28 percent stake in London & Scottish Marine Oil PLC in a private placement to insti-tutions valued at about £260 mil-

ion (\$439.4 million). The sale of the 51.85 million Lasmo shares through the London Stock Exchange confirmed RTZ's stated intent to withdraw from the

capital-intensive oil industry.

Analysts said the move did not reflect an urgent need for cash, but was a well-planned move aimed at focusing the group's operations on its core mining husiness.

The analysts estimated RTZ's

profit from the sale at about £100

They said Lasmo, an independent oil and gas group already rumored to be a takeover target, was in play more than ever after the placement of the RTZ stake.

Lasmo has oil and gas assets in the North Sea, Indonesia, North America, Gabon and Australia. There has been speculation that RTZ could make an offer for Con-solidated Gold Fields PLC, which is the target of a takeover an empt by Minerals & Resources Corp., a

South African-controlled investment group based in Luxembourg. RTZ has been mentioned as a possible white knight for Consoli-dated Gold Fields to help fend off Minorco's £2.9 billion takeover at-

"RTZ is not desperate for cash," said Keith Morns, an energy analyst with Kitcat & Aitken. "There's no indication this placement was rushed, it seems to have been planned for weeks:"

He said, "RTZ took a view on

weak oil brices and the huge investment needed to develop its oil assets and decided it was best to take cash and reinvest" in its extensive mining operations.

There's a chance RTZ could be interested in ConsGold, but the funds needed would be stuch more substantial, then those raised by Friday's placement, Mr. Morris

RTZ pushed the Lasmo shares

onto the market in early trading Friday through two London bro-kers, Cazenove & Co, and Klein-wort Grieveson Securities, at a 10 percent discount to the market price of 550 pence per share.

Cazenove and Kleinwort bough the shares at 500 pence each, and then placed them with institutional investors at 505 pence, analysis

The RTZ disposal pushed Lasmo shares sharply lower in hec-tic trading on the London Stock Exchange. The shares shed 30 pence from Thursday to close at

The sale was the second major disposal of oil assets by RTZ this year. In March, the group sold its RTZ Oil & Gas unit to France's Elf Aquitaine for £308 million, RTZ's pension fund is expected to retain a stake of just under 2 percent in

RTZ acquired its holding in Lasmo in late 1985, It traded a 29 percent stake in Enterprise Oil PLC with Lasmo for a 25 percent stake in Lasmo, RTZ later raised its stake to 29.9 percent through market purchases.

Lasmo recently put up for auction its stake in Enterprise. The sale, analysts say, could raise up to £500 million because of the attractiveness of Enterprise's North Sea holdings. It would reduce Lasmo's £120 million indebtedness, provide cash for expansion and, importantly, bolster defenses against hostile takeover bids.

British Gas PLC, the recently privatized utility, is anxious to reium to oil exploration and development and is widely believed to be studying a full takeover bid for Lasmo and, ultimately, for Enter-

British Gas made an unsuccessful raid on Lasmo in mid-September, picking up some 2 million shares, or 1.1 percent.

Other possible contenders for Lasmo, which is capitalized at just over £1 billion, and for Enterprise, capitalized at around £2 billion, are Eli Italiana SpA and Repsol, both of Spain, and several American companies, including Arco Oil &

Kroger, Rejecting 2 Offers. Reaffirms Its Restructuring

rejected Friday two buyout propos-als by Koblberg, Kravis, Roberts & Co. and reaffumed its intent to go shead with a \$4.6 billion corporate restructuring plan

The realignment had prompted the dismissal of 300 headquarters employees, which was announced Thursday.

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Oct. 7

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: The supermarket giant said its directors unanimously rejected the latest unsolicited proposals made Tuesday by Kohlberg, Kravis, which is based in New York. One Kohlberg, Kravis offer was

to acquire Kroger for cash and se-curities valued at \$64 a share if certain conditions, including Kroger not paying a recently de-clared special dividend, were satisf-

The other proposal calls for Kohlberg to acquire Kroger's com-mon stock outstanding for \$13.50 a share if the special dividend totaling \$48 in cash and securities is paid. That offer would be equivaent to \$61.50 a share.

In New York, a spokeswoman, Ruth Pachman, said Kohlberg Kravis bad no comment on

Kroger's response. Kohlberg's latest buyout offer of \$64 a share, or a total \$5.03 billion, represented a sweetened offer from a \$58.50 a share offer Kohlberg made after entering the bidding last

Dart Group Inc., of Landover, Maryland, started the bidding Sept. 19 with an offer of \$55 a share, or \$4.32 billion. Dart has not made another buyout offer.

CINCINNATI — Kroger Co. ingham, said the board again dejected Friday two buyout propos-cided that Kroger's restructuring is preferable to selling the company because it gives shareholders an immediate cash dividend along with equity in a continuing company, although it would be smaller and more highly leveraged. As planned, the restructuring would leave Kroger independent and publicly

> Kroger has said its restructuring would require the layoffs an-nounced Thursday and selling some real estate, supermarkets and convenience stores, as well as distribution and food-processing cen-

"Our program," Mr. Ever-ingham said, "will permit sharebolders to realize substantial immodiate values on their common stock, while retaining the control ling equity interest in a company with a bright future."

Kroger shareholders have filed at least four lawsuits challenging management's decision not to sell

"Kroger's board concluded that both these latest KKR proposals were inadequate and not in the best interests of the company, its shareholders and other constituents," Kroger said in a statement.

"In making its determination," the statement added. "Kroger's board considered various factors. including the opinion of the com-pany's financial adviser, Goldman, Sachs & Co., that both KKR proposals are inadequate."

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MCorp Seeking FDIC Aid With Recapitalization Plan

biggest banking company in Texas not comment on the matter.

and the last of the state's major

At the end of the second quarter, the company's nonperforming ashelp, said Friday it would ask the sets were \$1.774 billion, or 13.73 Federal Deposit Insurance Corp. percent of the loans and other ascanitalization.

The request will suggest that In the second quarter, it reported MCorp raise new capital from private investors, including current cents a share, which resulted mainstockholders, to accompany the ly from the sale of its MTech data-FDIC assistance, a company state- processing operations for \$215.5 ment said.

amount, nature or timing of any state. Oct. 7 403,75 491.67 491.25 491.90 491.25 holders and creditors."

Compiled by Our Staff From Dispetches A spokesman for the FDIC in DALLAS — MCorp, the second Washington said the agency would

for assistance with a proposed re- sets, compared with \$1.616 billion, or 11.93 percent.

"At this time it is not possible to MCorp has 26 banks and 86 determine the ultimate likelihood, banking offices throughout the

FDIC assistance for any recapitalization," the statement said, "nor is cued MCorp's rival, First Republic possible to predict the impact of lic Bank, which lost \$2.25 billion in the transaction on MCorp's stock-

MCorp's stock dropped 50 cents The statement was issued by to hit a low of 75 cents a share Gene H. Bishop, chairman and Tuesday but bounced back to chief executive officer, and John T. \$1.125 on Thursday. Friday's an-Cater, president and chief operating officer. nouncement pushed it down to 87.5 cents. (AP, UP!)

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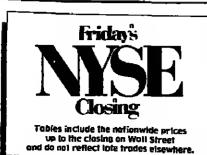
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v — It ading halled.

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oar me Bankrypfty Aci, pr secur parlies, wa — when issued. ww — with warronis. > — ex-distribution. Aw — without warronis. v — ex-distribution. y — sques in luii.

Irving Board Approves Merger With BONY

NEW YORK — The directors of Irving Bank Corp. approved Friday a \$1.5 billion merger with Bank of New York Co., ending a yearlong takeover battle, the two banks announced.

The cash and securities deal was formally recommended to the Irving board by the chairman of Irving Bank, Joseph A. Rice, and the board immediately approved it.

Under the Jerms of the transaction, Bank of New York will swap 1.675 shares of common

New York will swap 1.675 shares of common stock and \$15 cash for each living share. Irving stock and \$15 cash for each irving share. Irving shareholders also will receive a warrant, with a market value of about \$5, entitling them to buy Bank of New York common stock.

The offer is worth about \$80 a share based on the price of Bank of New York's shares Friday on the New York Stock Exchange.

Under the agreement, current Irving directors will be invited to join the board of Bank of

tors will be invited to join the board of Bank of New York. Mr. Rice will retire as chairman of

Irving
Personnel decisions will be made by a committee composed of three Bank of New York directors and two directors from Irving's board. The banks have said Irving employee benefits and severance arrangements will be maintained.

Analysts expect the merger to create about the 10th largest banking company in the United

States, replacing San Francisco-based Wells Fargo & Co. The merged bank would have assets of about \$47.8 billion. At the end of June, Irving was ranked 26th in terms of total bank assets. Bank of New York

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NYSE Highs-Lows

AMEX Highs-Lows

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Ivory Coast Holds Price on Cocoa

Reuters

ABIDJAN, Ivory Coast — Ivory Coast, the world's biggest cocoa producer, has promised to pay its cocoa farmers the same price for another vear, resisting international pressure for a cut.

The government, its revenues slashed by a drop in world cocoa prices, said it would nevertheless continue to pay growers 400 CFA francs (\$1.25) per kilogram for the season that began

President Félix Houpbouët-Boigny blamed "international speculators" for driving down

He bas been under strong pressure from foreign creditors, the International Monetary Fund and World Bank to bring fixed producuon and marketing costs more into line with world markets. Cocoa prices hit their lowest

levels in nearly 13 years this month.

Four million of Ivory Coast's 10 million inhabitants depend on cocoa for much of their living. The crop underpinned the country's economic successes in the 1970s and early 1980s, making the former French colony one of black Africa's richest nations.

But adjustment to the crash in commodity prices has been slow and painful, according to

prices has been slow and painful, according to economists. Per capita income has been cut by more than 50 percent to about \$650 a year since the early 1980s, and foreign debt has soared to

U.S. Futures

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London Metals

Newsweek Plans 10% Cut in Staff

Washington Past Service
WASHINGTON — Newsweek magazine, faced with a shrinking advertising base, will offer early retirement to 100 editorial and noneditorial employees, or about 10 percent of its work force.

The weekly publication, owned by The Washington Post Co., char-acterized the offer as a cost-saving step. The magazine's revenue was up I percent during the first half of 1988, although ad pages in its domestic edition fell 6 percent, to 1,182 pages, from a year earlier, according to the Publisher's Information Percent mation Bureau.

Employees who have been at the magazine for 25 years or more, or those who are 55 or older with 10 years of experience, are eligible for a package that includes enhanced

Alco Health Services **Studies Other Options**

New York Times Service
VALLEY FORGE, Pennsylvania — Alco Health Services Corp. says it is studying new ways to increase shareholder value — standard corporate language for signaling an intent to be acquired or restructured — after its agreement to be acquired by McKesson Corp. was called off.

McKesson, the country's largest drug wholesaler, had agreed to buy Alco for \$508 million after a management-led group bad offered \$440 million for it. But on Tuesday the Federal Trade Commission said it would seek a court order to the seek a court orde prevent McKesson from buying Alco on the grounds that it would discourage competition.

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Such speculation reflect about Sears' Impore I think Sears is a per company, and I have no r fidence in the latest strail lychad many of the othe pursued over the last b sid one t life igo portfoli e, who spoke on the cond he may be named Others have grown 1

is been lower than that other mass merchandiser wal-hart Stores, for mained 27.8 percent on a sear yielded 12.4 percent on the below the industry average percent

A possible breakup in might involve spinning off cations as the merchandic the Albaste Insurance group. and the Coldwell real estate group.

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Grand Met Is Sharpening Its Focus on the Food and Beverage Industries

By Steve Lohr

New York Times Service LONDON -- The last-pured deal-making in recent days by Grand Metropolitan PLC represents the last crucial stage in an aggressive corporate overhaul intended to turn the British conglomerate into one of the world's leading food and beverages

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Grand Met's chief executive officer, Allen J.G. Sheppard, has been pursuing the goal since he took the company's helm two years ago.

The sale last week of its Inter-Continental Hotel chain for \$2.27 billion and subsequent bid Tuesday to acquire Pillsbury Co. for \$5.23 billion reflect Mr. Sheppard's dual strategy of internal growth and acquire

Steps in those directions, notably the \$1.2 billion purchase of the Heublein unit of RJR Nabisco Inc. last year, have made Grand Met one of the largest beverage marketers in the world. It sold an estimated 47.1 million cases of everything from Smirnoff vodka to Bailey's Irish Cream in 1987, according to Impact International, an in-

Now Mr. Sheppard wants Pillsbury to ance," Mr. Sheppard said.

one of the world's leading drinks companies in the 1990s," he said, "but also one of the world's greatest food companies and leading retailing companies."

If Grand Met succeeds in acquiring Pillsbury, it would make the combined company more than 50 percent larger than it is today, with revenue of about \$14.45

billion Mr. Sheppard, said Moscower.

Met's total business would move to 32 small," he explained. The food group would rise to 39 percent gone through a similar series of selective from 23 percent of Grand Met's business, acquisitions and divestitures. led by Pillsbury baking products, Green Among the properties it sold were Quali-

cent from 26 percent.

marked for growth: food and retailing last big step in a series of strategic sales was purchased in 1985 for \$385 million. which includes restaurants.

With Pillsbury, we plan to be oot only de-clutter."

was purchased in 1985 for \$385 million.

"Today, Grand Met is a much more focused company than it was a few years

percent from 51 percent, it has projected. In the United States, the company has

Giant vegetables and Haagen Dazs ice ty Care, a home bealth-care company, cream.

And retailing would edge up to 29 per- and a string of Pepsi-Cola franchises that sold for more than \$700 million.

sold for more than \$700 million. chise, they insist is fundamentally strong.

"It would give us a much better ballein, included a liquor distributor and gies have been inept.

help place Grand Met in a strong position
The sale of Grand Met's Inter-Continenin the other two businesses he has eartal chain, which included 100 hotels, was eyeglass retailer. Pearle, with 1,000 outlets, of Pillsbury's Distron division, which sells

focused company than it was a few years lost \$10 million last year. Pillsbury's overago, said Ian A. Martin, chief executive of all earnings fell 62 percent, to \$62 million.

the company's U.S. operations.
In Pillsbury, Mr. Martin sees the opportunity to "take a company that has been Mr. Martin said, "and we think it is a much languishing and suffering from a crisis of healthier business than many people see it management and turn it around."

Pillsbury's food business, analysts agree, it is today, with revenue of about \$14.45 with Ford Motor Co. and British Leyland, billion, Mr. Sheppard said. Moreover, looked hard at the hotel business. He debringing Pillsbury's businesses into the cided that if Grand Met could not be an international leader in the field, it was best to use its resources elsewhere.

Beverage sales as a portion of Grand Met Co. and British Leyland, is extremely attractive, offering a portfolio of market-leading brands. However, the ability to increase market share and profitting for market-leading brands. However, the ability to increase market share and profitting for market-leading brands. However, the ability to increase market share and profitting for market-leading brands. However, the ability to increase market share and profitting for market-leading brands. However, the ability to increase market share and profitting for market-leading brands. However, the ability to increase market share and profitting for market-leading brands. However, the ability to increase market share and profit-leading brands. However, the ability to increase market share and profit-leading brands. However, the ability to increase market share and profit-leading brands. However, the ability to increase market share and profit-leading brands. However, the ability to increase market share and profit-leading brands. However, the ability to increase market share and profit-leading brands. However, the ability to increase market share and profit-leading brands. However, the ability to increase market share and profit-leading brands. However, the ability to increase market share and profit-leading brands have a structure of market-leading brands. However, the ability to increase market share and profit-leading brands have a structure of market-leading brands. However, the ability to increase market share and profit-leading brands have a structure of market-leading brands. However, the ability to increase market share and profit-leading brands have a structure of market-leading brands have a structur weight of its three core businesses.

to use its resources elsewhere.

Beverage sales as a portion of Grand With 100 hotels, we were still too even dubbed its well-known hamburger "The Flopper."

"Grand Met will be taking on quite a ming more than 30 percent ahead of last little challenge in Burger King," said Eric year, analysts estimate.

Frankis, an analyst for Phillips & Drew, a "We want to take the Pillsbury hrands and market them internationally, just as we London brokerage.

Grand Met executives reply that many industry analysis are overstating Burger King's problems. The Burger King fran-

food and other supplies to Burger King Today, Grand Met is a much more outlets, Distron alone is estimated to have

on sales of \$6.19 billion.
"We've studied Burger King closely."

For its part, Grand Met has shown its

million, on a sales increase of 27 percent, 10 \$9.7 billion. So far this year, profit is running more than 30 percent ahead of last

and market them internationally, just as we have done with our spirits business and other businesses," Mr. Martin said. The global approach to brands is vital if

Grand Met is in achieve its other long-term aim of a broader geographical distribution

Lotus Stock Falls on Program Delay

NEW YORK — The price of stock of Lotus Development Corp. numbled Friday following news the company once again delayed intro-duction of its oext generation spreadsheet software program, confirming fears on Wall Street that the company's problems are more severe than expected, analysts said.

"This is a sign that things are worse than anybody anticipated," said John Maxwell, an analyst for Dillon Read. "Nobody in their wildest nightmares expected a delay until the second quarter of 1989," He said his 1988 estimate for Lotus will be cut to to \$1.25 a share, down from \$1.50 a share. In afternoon trading Friday in

the over-the-counter market, Lotus shares were down \$3.125 at \$16,625. Earlier Friday, Lotus, which is based in Cambridge, Massachusetts, announced that it had de-

layed shipment of an improved versioo of its Lotus 1-2-3 spreadsheet software until the second quarter of 1989 from the fourth quarter of this

Louis did oot guarantee delivery by next June, saying in a release that "shipment is expected to be in the second quarter of 1989,"

It is the second time it has de-layed the software.
"We've added additional time to the schedule to make absolutely sure we deliver a product that meets our standards for quality,

ny's software development group. Mr. King said Lotts had overcome the "major burdles" in development and was working to correct minor errors.

The new program, called Release 3, is oow at least a year late. Lotus announced the updated spread-sheet in April 1987 and scheduled delivery for June 1988. In March, it said the product would not be

ready until the fourth quarter. Despite repeated statements by Lotus that it was on target for a

NTT Share Price At Low for Year

Agence France-Presse TOKYO — Share prices of Nip-pon Telegraph & Telephone, Ja-pan's largest telecommunication company, sank to a 1988 low Fri-

day on the Tokyo Stock Exchange. The stock ended at 2.05 million yen (\$15,350) per share. NTT opened trading at 2.08 million yea, then recovered fractionally to reach 2.09 million yen. But it then lost ground, hitting 2.05 million yen at

NTT's shares came under active selling by investors uncertain about the future of their NTT investments, brokerage sources said.

NTT was privatized in 1985, with part of its shares going public in February and November of 1987. NTT is to release 1.5 million performance, compatibility and 1987. NTT is to release 1.5 million portability;" said Frank King, semior vice president of the compassion of the compassion

fourth-quarter release, industry analysts doubted it would meet the

Some analysts have criocized Lotus for failing to disclose the extent of the difficulties it is having with the product.

The upgrade, which analysis concede is a complex job, will allow Lotus 1-2-3 to run faster, print more sophisticated graphs and link and combine many spreadsheets.
The biggest problem Lotts faces

is adapting the program to run un-der the new OS/2 operating system as well as existing versions of the DOS operating system. "We've fig-ured out how to optimize the code for DOS and OS/2 while remaining fully compatible with current 1-2-3 versions," Mr. King said.

In an effort to prevent defections to rival spreadsheets. Lotus recently announced it would provide free upgrades of Release 3 to customers who purchase the current version.

Lotus 1-2-3 currently runs only

on personal computers made by International Business Machines Corp. or on IBM-compatible computers. Lotus's chief rival, Microsoft Corp., has dominated the market for spreadsheets that run on the by Apple Computer Inc.

lion. In September, Lotus an-counced that sales in the third quarter might fall below the \$122.1 million posted for the second quar-

Mercedes Says Growth Will Slow in U.S.

GROSSE POINTE SHORES, Michigan — Mer-cedes-Benz of North America Inc., a subsidiary of Daimler-Benz AG of West Germany. has said it expects several years of slower growth of its luxury car sales in the United States because of competition from Japanese and European companies.

Erich Krampe, president of the U.S. unit, said Thursday that the company was fore-casting sales of 80,000 to 83,000 cars in the United States in 1989, up slightly from the 80,000 units are expected to be sold in 1988.

He said the company believed it would lose market share to competitors as they increase sales at a faster rate. "Selling 100,000 is not in our vision for, let's say, the next five years," he said.

Moreover, Mr. Krampe said, Mercedes-Benz expects some erosion in its 50 percent share of U.S. sales for cars costing more than \$40,000. He added that the U.S. writ's strategy was to maintain its profitability, which he did oot outline, without exposing itself to extreme swings in the

20th Century-Fox Indicted For 'Block Booking' Films

Los Angeles Times Service LOS ANGELES — A federal grand jury in New York has indicted 20th Century-Fox Film Corp. and one of its Midwestern hranch denies" that it defined to the indictment is the studio said the denies that it defined to the indictment is the studio said that it defined to the indiction of the studio said that it defined to the indiction of the indictio

allegedly "block booking" several of the studio's motion pictures. Block booking is a practice whereby a distributor requires a theater owner to show one or more less popular movies in order to obtain the right to exhibit a highly popular one. It is prohibited by a

1951 consent judgment signed by all the major Hollywood film stu-dios, including 20th Century-Fox. According to the indictment, which was filed in U.S. District Court in Manhattan, the alleged block booking occurred between 1985 and 1987 from 20th Century-Fox's regional office in Chicago.

The indictment alleges that in 1985, the studio required several exhibitors to book the movie "Johnny Daogerously" in exchange for the right to show the more popular "The Flamingo Kid." That same year, the company booked its enormously successful "Cocoon" on the condition that movie theater operations. exhibitors also take "Prizzi's Honor," secording to the indictment.

theater owners only if they also show "Star Wars."

booked "Black Widow," according

lo a statement issued Thursday. the studio said that it "strongly denies" that it defied the 1951 dedistribution managers, charging cree and called the charge unwar-them with criminal contempt for ranted."

"Fox has consistently cooperated with the Department of Justice in all matters, including this invesngation," the statement said. "The facts will show that Fox has taken very seriously its obligations under the decree and has had in place for many years a comprehensive and multifaceted comphance program designed to ensure adherence to the

The consent decree grew out of a tempting to monopolize the pro-duction, distribution and exhibition of motion pictures.

In 1986, the company required charged with violating the decree exhibitors to book the box-office in September 1978, the company pleaded no contest to a single count of contempt for allegedly requiring change for "Aliens," the indictment charges. In 1987, 20th Century-Fox offered "Mannequin" to office alled "The Other Side of Midnight" in exchange for the right to office alleged to contempt for allegedly requiring the contempt of contempt for allegedly requiring the company of contempt for allegedly required the company of contempt for allegedly required to charge the company of contempt for allegedly required to charged with violating the decree.

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SEARS: Chain Leaves Tradition Behind, Moves Into Specialty Retailing

The price of Sears stock was up

simism of some large shareholders

about Sears' future. "I think Sears is a poorly run company, and I have no more confidence in its latest strategy than I've had in any of the others they've pursued over the last 10 years,"

Others have grown impatient with Sears' return oo equity, which has been lower than that of many other mass merchandisers for sev-

equity in 1987.

the Allstate Insurance group, the Dean Witter financial services group, and the Coldwell Banker

real estate group.

Sears' breakup value has been estimated to be as high as \$94.42 a share, a staggering premium over is trading range.

The company would cost an ac-quirer \$14.4 billion at current share But recent takeover battles for

recognized this possibility in May when it voted to adopt its first anti-

dates among the major merchandise companies. It simply doesn't have the cash flow to support its

Some analysis think the ultimate

analyst for Morgan Stanley & Co. At the heart of the retailing prob-

brands that traditionally competed with Sears' Kenmore line had not eroded Kenmore sales, as some an-

and Highland.

department stores.

chain's national manager.

As soon as he joined the compa-

keting professor at Northwestern

He is also testing the concept of free-standing appliance and home-

While some analysts argue that Sears' new merchandising efforts will yield significant results in several years, others contend that they are merely cosmetic, masking management's fundamental

School of Management. "Sears is electronics stores to further com-neither and, as a result, they're in pete with chains like Circuit City reasonably serious trouble."

store home electronic and appli-ance "superstores," dubbed Brand Although other mass merchan-

and Zenith, and this week's anement that it would test Egg head Software Centers in Brand "On a cash-flow basis, Sears, is Central departments, Mr. Bozic is one of the least attractive candihoping to build on the merchandise

ward A. Brennan, to set up a spe-cialty merchandising division. The initial thrust was to broaden the company's distribution channels through acquisitions.

They wooed back Alfred G.

group's traditional strength in the

line of Macintosh computers made For the second quarter, the most recently reported, Lotus profit rose 6 percent from a year earlier to \$17.3 million, or 38 cents a share. Sales rose 30 percent to \$122.1 mil-

"They provide us with an opporpany has not yet determined what it wants the group to be.

"Consumers either want specialty stores with a depth of merchandise, or warchouse stores with low prices," said Louis W. Stern, a market, and larger segment of the market, and larger s

But the group made its largest and most important move last March, when it agreed to pay \$402 million in cash and debt for West-

Sears' earnings this year, adding that tests were under way to combine Sears' auto centers and Westseveral locations.

In late August, Sears opened the first McKids store, a licensing venplanned at Sears' beadquarters in the Sears Tower in Chicago, he

name-brand clothing and toys, the Cutbacks at the tower have been chain is designed to enable Sears to compete with the bounques and partly offset by the addition of part-time sales personnel in many

of Sears' 800 stores. Sears is optimistic about its chil-

> Mr. Bozic also initiated an overhaul of the company's poorly performing catalogue operations, whose revenues fell by 4.4 percent in 1987, to \$3.5 billion. He estab-

Goldstein, a former Sears vice pres-

rald Tribuni Pathological With The New York Times and The Vanhington And

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landmark case in 1938, United States vs. Paramount Pictures Inc. et al., in which the government charged seven of the major Holly-wood movie studios, including 20th Century-Fox, with violating the Sherman Antitrust Act for at-

The case ultimately resulted in the U.S. Supreme Court ordering the studios, in 1948, to sell off their

Thursday's action was not the first time that Fox has been

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87.5 cents in afternoon trading Friday at \$40.375. Farlier in the week, the stock surged \$2.125 on Wednesday, to \$39.75, on takeover and restructuring romors. It fell 25 cents on Thursday. Such speculation reflects the pes-

said one Chicago portfolio manag-er, who spoke on the condition that he not be named.

eral years. Wal-Mart Stores, for example, returned 27.8 percent on investors'

Sears yielded 12.4 percent, well below the industry average of 15.29 A possible breakup of Sears might involve spinning off such op-erations as the merchandise group,

Federated Department Stores and Kroger Co. have shown that size alone may not deter takeover at-Indeed, Sears' board of directors

takeover measures. "Size is no impediment to taking over Sears, but management en-trenchment is," said Edward A. Weller, a retail analyst at Montgomery Securities.

inability to compete.

Sooo after becoming chairman and chief executive of the group in January 1987, Michael C. Bozic, 47, began addressing that problem. in a major restructuring, he took an \$111.4 million write-off, re-duced the full-time staff by 9,232 workers, and began modernizing

the company's antiquated and cost-ly distribution system. We decided not to stand by and watch our market share deteriorate." Mr. Bozic said. The most significant change is the introduction of a series of in-

disers, including its cross-town rival. Montgomery Ward & Co., have pursued similar strategies in recent years, the move is significant for the tradition-bound Sears. With over a third more selling space, the addition of brands like Hoover, Black & Decker, Pioneer,

sale of hard goods. Although he declined to provide

sales figures for the 13 stores where

(Continued from first finance page)
ulation that Sears' \$48 billion retail, financial-services and real-estall empire may be worth more in
parts than as a whole.

performance of the merchandising
group will chart the company's
identification of Sears is dependent on how it does in retailing,
said Walter F. Loeb, a senior retail
brands that traditionally competed

Brand Central has begun, Mr. Bozic said the results had been enstripe Petites, a privately held
women's apparel chain based in
Minneapolis, for an undisclosed women's apparel chain based in Minneapolis, for an undisclosed

ern Auto Supply, a 278-store chain based in Kansas City. Mr. Goldstein maintained that Western Auto could contribute to

ern Auto's Tire America stores in Mr. Bozic announced a major reorganization of the company's beadquarters buying staff in March, Hundreds of jobs have pete with chains like Circuit City been cut and further reductions are

ture with McDonald's. Offering

Taking the cue from successful dren's stores.

"I don't think anyone in the industry has positioned quite this mix," said John Whitehead, the

ny 21 months ago, Mr. Bozic began working with Sears' chairman. Edlished a buying stall separate from The catalogue operation, which has 2,300 sales outlets, has begun taking orders through a toll-free telephone line in some regions.

ident who had left in 1979 to join And there are indications that American Can Co., to head the oew Sears has begun recasting the huge group. 102-year-old of specialty bo Mr. Goldstein's group bought of specialty bo Eye Care Centers of America, a 41- ic customers. 102-year-old catalogue as a family of specialty books, aimed at specif-

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NEW YORK - As grade oil prices has enrante on praces that en-losses to take a serviced ectasts. This gopper to have a

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Dollar Weakens on U.S. Jobs Data Compiled by Our Staff From Dispatche NEW YORK - The dollar closed lower against most major foreign currencies on Friday after U.S. unemployment figures for expression indicated an easing of concerns about inflation. The U.S. Labor Department reported that nonfarm employment rose by only 255,000, well within

market expectations. In addition, the rise in nonfarm payrolls in August, originally reported at 219,000, was revised downward to 169,000. The dollar closed in New York at 1.8628 Dentsche marks, down from 1.8658, and at 133.35 year com-

pared with 133 625 The pound ended at \$1.6985, compared with \$1.6928.

Against the French franc, the dollar fell to 6.3465 from 6.3570, and against the Swiss franc it ended 1.1.5805, compared with 1.5848. Currency analysts said the employment report was disappointing.
I think we've lost the upside

here and the tendency will be to test the dollar's downside now." said Earl Johnson, vice president of Joreign exchange at Harris Bank in

Traders said the market's atten-

NEW YORK — A sharp drop recently in crude oil prices has encouraged U.S. econo-

mists to take a second look at their inflation

"It's going to have a dampening impact on

inflation," said Stacy Kottman, research coordinator at the Economic Forecasting Center at

Georgia State University. "There's no doubt

Mr. Kottman has cut his inflation projection

On Friday, West Texas Intermediate, the

benchmark U.S. crude, climbed 28 cents to

\$12.94 a barrel. But prices fell in spot trading.

to between 3.5 and 4 percent for the six months beginning in October from his previous forecast

of 4 to 4.5 percent.

London Dollar Rates 1,8612 1,8780 1,37.25 1,5795 6,3388

tion will focus on the release next week of U.S. trade figures. In London earlier, the dollar ended at 1.8612 DM, after opening ferently. at 1.8640, and at 133.25 yen against 133.45.

Against the British pound, it was \$1.6980, against \$1.6940.

The dollar also closed at 1.5795 Swiss francs compared with 1.5829 on Thursday, and at 6,3388 French francs, down slightly from 6.3500. humbus Day.

While the U.S. civilian unem-ployment rate for September fell from 5.6 percent to 5.4 percent, dealers chose to stress the fall in manufacturing jobs, by 18,000 to 19,56 million, which was the secand consecutive monthly decline.

"This means the tradeable sector bank said, "The numbers con-will be hurt," said Mark Brown, a firmed the dollar's bearish mood." senior economist at Phillips &

Drop in Crude Price Leads to Lower Inflation Forecasts

where oil is sold to the highest bidder. In spot trading, West Texas Intermediate dropped 5 cents to \$12.75 a barrel.

In London oo Friday, prices for North Sea Brent crude oil rose, reaching \$11.60 a barrel for November delivery against \$11.35 at the opening and \$11.40 at the Thursday close.

Carl Palash, a senior economist at McCarthy, Crisanti & Maffei, estimates that a sustained

\$12.50 price on West Texas Intermediate could

bring fourth-quarter annualized inflation down between one and two points from his current

forecast of 4 to 5 percent.

Drew. "The slowdown in exports is continuing."

He said, however, that other job figures still pointed to a strong U.S. economic growth rate of about 3 percent to 4 percent. The Fed is said to aim at 2 percent to 2.5 percent growth.

"The labor market and economy are still fairly strong" said Mr. Brown. "That could underpin the dollar short-term."

Some dealers, however, felt dif-

"People will be content to sit on chart supports over the weekend, but they will have another bash at it next week, probably as early as Tuesday," said a U.S. bank dealer. U.S. and Japanese markets will

"There is no reason whatsoever to buy the dollar," said another dealer. "U.S. interest rates are not going to go up, people are worried about trade and the central banks

be closed Monday to observe Co-

sit on the upside." A senior dealer at a major U.S.

Profit-Taking Lowers Gold

NEW YORK - Gold futures prices dropped Friday in New York after an early rally in a slow market that was hurt

by profit-taking.
The market acted as expected," said George Nickas of Geldermann Inc., "a busy morning and a dull after-

The early session had Commodity Exchange gold steady on the dollar's downturn, spurred by weaker-than-ex-pected U.S. unemployment

data. Futures drifted lower at the close of the slow session, as traders took profits following this week's string of technically made gains. December gold was off 70 cents at \$407.30 an

In London, the price of gold closed at \$403.25 an ounce in quiet trading on Friday, up slightly from the close of \$403.125 on Thursday, but down from the session's high of \$404.75.

INVEST: Foreigners Gamble on Higher U.S. Dollar

advisers of the presidential candidates, expect the dollar to go lower rather than higher to reduce the trade deficit

Gregg A. Jarrell, professor of economics and finance at the William E. Simon Graduate School of Business Administration of the University of Rochester, contends that many foreign investors do not realize how much of an exchange-rate gamble they are taking but regard the cheap dollar as an extra inducement for a strategic move into the huge, growing and politi-cally stable U.S. market.

Indeed, foreign investors often talk in a way that lends support to the position taken by Senator Quayle: that they are coming to

opportunities offered by the United States - still "the envy of the world" - though many remain critical of current U.S. fiscal poli-

cies and growing foreign debt Nevertheless, Mr. Jarrell notes that many foreigners believe they now have "an unprecedented opportunity" to buy into America, thanks to the relaxed Reagan anti- foreign currencies, rise even furtrust policy and "laissez-faire" am-

tude on husiness takeovers. far more important than political rhetoric to the takeover trend.

If the United States acts decioeed not mean a diminution of for-eign direct investment in the Unit-this country.

(Continued from first finance page) take advantage of real economic ed States, but only of total capital

inflow. Foreigners would be likely to continue to shift from U.S. govern-

ment securities and other debt instruments to real investment io productive assets in this country. Their "gamble" would pay off if the dollar strengthens and American dollar profits, denominated in

ude on business takeovers.

But real economic forces will be policies could breed a widespread

economic catastrophe and a breakdown of foreign investment. Thus, expectations of greater sively to correct its budget and American fiscal responsibility and trade deficits, the oet inflow of foreign capital will contract. That capital movements would spur still Foreigners Buy More Japanese Stocks

Ren:rs TOKYO - Foreign investors were net buyers in September of Japanese stocks on the Tokyo, Osaka and Nagova exchanges, according to exchange figures released Fri-day. It was the first time this

occurred since April.
Foreigners' buying orders exceeded selling orders by 108.08 billion yen (\$809 millioo) from Sept. 5 to Oct. 1.
Buying totaled 1.362 trillion
yen, while selling reached
1.254 trillion yen, Buying by
foreigners also exceeded selling in the week from Sept. 26 to Oct. 1 by 96.07 billion ven.

U.S. Business Leaders Expect Slowdown in 1989

HOT SPRINGS, Virginia — The nation's business leaders, enjoying high profits from the strongest economic growth in four years, said Friday they expect a slowdown in 1989.

Executives ranging from John S. Reed, the chairman of Citicorp, to Roger B. Smith, chairman of General Motors Corp., said their indus-

tries were generating very strong earnings. Nevertheless, members of the Business Council, composed of 62 chief executives of large U.S. corporations, say they would prefer less-robust growth and a "soft landing" oext

year to higher inflation, rising interest rates and finally a recession, or a "hard landing." Mr. Reed, delivering a consensus report of about 20 economists from member corporations, told the executives at their twice-a-year retreat to expect growth, as measured by the gross national product, of 4 percent this year, the best since 1984. GNP measures the total

value of a nation's goods and services, including income from foreign investments.

The panel expects the current economic expansion, now in its 70th month, to continue well into next year, but at a slower rate. It predicted GNP growth of 2.5 percent in 1989 and less than 2 percent in 1990, about in

line with what the Federal Reserve considers "I think probably the general consensus

would be 2.5 to 3 in the longer term may be more bealthy and more sustainable," Mr. Reed deficits.

Mr. Reed noted that the group's economists had forecast slower growth "three times now,

and in each case we have put off for another year the expected slowdown."

Ton much growth, according to economists, leads to shortages of both labor and factory capacity, which in turn leads to higher wages

The sector of the economy expected to slow the most is consumer spending. Increasing sales of U.S. goods abroad and more spending on

new machinery by manufacturers striving to meet the export boom should replace consump-

tion as the "engine" of the economy.

Even executives who depend most heavily oo consumer spending, such as Philip M. Hawley, chairman of Carter Hawley Hale Stores, a ma-

jor department store chain, welcome the shift because it means fewer foreign imports. "Retailers have as large a stake in the longterm health of the economy as the manufactur ing side," Mr. Hawley said. Soaring personal consumption earlier in the 1980s "clearly had

long-range implications for the economy that were oot good," he added. Retail management simply needs to plan for slower growth, he said.

level of about \$150 billion.

They foresee the trade gap declining from \$170 billion last year to \$134 billion this year and to below \$100 billion to 1990. But they say that will require further declines in the value of the dollar from the current level of 133 yea to

Their economic advisers expect almost oo

progress through 1990 in shrinking the budget deficit from the 1987 level, and expected a 1988

120 yen over the oext two years.
Edmund T. Pratt Jr., chairman of Pfizer Inc., said only the continuing confidence of foreigners in the United States, based on the past

rather than the present, has kept the value of the dollar artificially high. "I'm persuaded that our trading partners and our creditors will not tolerate forever the finan-

cial situation we're in," be said. In other predictions, the Business Council's

economists saw:

• Unemployment staying at 6 percent or less through 1990. The rate was 5.4 percent last

month, nearly the lowest in 14 years. Consumer prices rising 4.2 percent this year and 5.1 percent next year, but no return to the double-digit inflation of the late 1970s and

carly 1980s · Average interest rates rising by a bit more



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"If the drop in oil prices sticks, it will lower inflation temporarily," he said. But economists caution that if the price fall turns out to be a brief episode followed by a 36 21 11 36 21 11 144 32 17 20 45 9 1.14 44 9 .12

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fuel prices would put an extra strain on industries already nearing capacity, such as steels, plastics and chemicals. "So you would have extra pressure on those prices as people alter their spending patterns," actually fueing inflation from another side, Mr. Fabbri said.

quick return to discipline by the Organization of Petroleum Exporting Countries, the effects

Brian Fabbri, chief economist at Thomson

McKinnoo Securities, says the odds are no better than 50-50 that oil prices will remain

Even if oil remains at about \$12 a barrel, he

said, the domestic demand created by lower

on inflation will be fleeting.

below \$15 a barrel for long.

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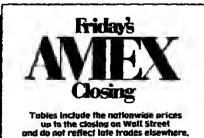
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BOOKS

THE FIRST SALUTE

By Barbara W. Tuchman. 347 pages. \$22.95. Alfred A. Knopf, 201 East 50th Street, New York, N. Y.

Reviewed by N. A. M. Rodger

T HERE has been a good deal of comment recently on I how much — or how little — geography Americans learn in school. Something similar might be said about history, with the difference that the problem is not so much one of simple ignorance as of myths pretending to be facts. In the case of the American Revolution, a justifiable pride in the achievements of their ancestors has obscured for most Americans the extent to which the rebellion survived through the intervention of European powers. Above all, too few Americans realize that the decisive battle of the war — the Battle of Chesapeake Bay - was fought at sea, and that the French Navy made an American victory possible.

It is this ignorance that Barbara Tuchman sets out to correct in her new book, in which she tells the story of how, for their own reasons, the Dutch and the French came to the aid of the struggling rebels: Dutch mer-chants with vital munitions, the French government with troops, money and - in the end the decisive factor - a fleet to win command of the sea on the coasts of America. She does not say much about the considerable contributions of Spain and Russia, or the lesser roles of other European powers.

It was very much to be desired that a writer of Barbara Tuchman's stature should explain the French and Dutch contributions to American independence but, unhappily, the explanation is less clear than it might have been. The narrative line is rambling, sometimes sliding into lengthy irrelevancies, sometimes leaping abruptly to an unconnected subject, continually looping back to repeat or contradict itself.

What is even more distressing in a historian of Tuch-man's known talents is that her sources are extremely inadequate. There can hardly be a subject in history on which more, and often better, books have been written in the last 30 years than the American Revolution, and yet m far too many instances Trichman ignores these in favor of elderly, derivative and superficial works. It is perverse to write the history of the war at sea from Mahan's "The Influence of Sea Power upon History" (published in 1890 and dependent on secondary sources

of 60 years before) instead of Jonathan Dull's excellent modern study. It is characteristic of this book that the verdict quoted from "a modern historian" turns out to be from a book for boys published in 1911.

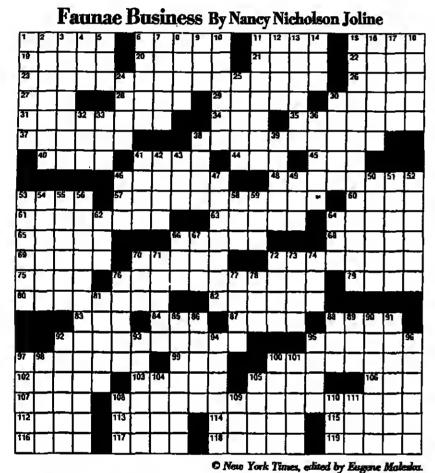
The natural consequence of relying on such sources is inaccuracy, superficiality and the resurrection of old fallacies, all of which are unkindly exposed by the author's weakness for sententious generalization. More-over, in dealing with French and Dutch history (which she takes back to the 16th century, in confusing and surely needless detail), she has used only works in English.

Barbara Tuchman is unfortunately entirely ignorant of everything to do with the sea, and her attempts at explanation will be unintelligible to novice and expert alike. On land she is less admit, but she knows almost nothing about 18th-century politics, about the relation-ships and duties of king, Parliament and ministers in Britain or their equivalents elsewhere, and she confuses the Admiralty and the Navy Board. Alarming errors of fact undermine the reader's failing confidence at every turn. We are told, for instance, that William IV succeeded as stadtholder in the Netherlands in 1702 (45 years before the office was revived, and nine years before he was born). Tuchman apparently does not know who won the battle of Bunker Hill, and still believes the decrepit myth that American backwoodsmen proved superior to British regular troops in open battle — the reader will naturally wonder why, if so, Washington bothered to raise the Continental Army.

Only in the final chapters does Tuchman begin to show how capable a writer she can be. In describing the desperate situation of the rebellion in 1781, the extremely risky plan that Washington and the French adopted as a last resort, and the successive pieces of good luck and good management by which they achieved a crushing victory against all expectations, her narrative has real pace and conveys mounting excitement as events move toward their climax. The whole book could have been like this and the nity is that it seems to fail from lack of like this, and the pity is that it seems to fail from lack of effort rather than ability. This reads like an indulgent first draft of a work which, with plenty of hard work in rewriting and checking, might have become a good tale, well told.

N. A. M. Rodger, an official of the Public Record Office (the British national archives), is the author of "The Wooden World: An Anatomy of the Georgian Nary." He wrose this for The Washington Post.

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108 Canine denial visi1? 112 Stigma

113 Entreat 114 Stale 115 "Ici on français"

116 Spanish painter 117 Editor's

notation 118 Follower of sixth 119 Ledger item

YOU'RE SUPPOSED TO LAND FEET FIRST!

DOWN 18 Emulated

Petruchio 24 Former Hungarian prime minister

30 Bargain 32 Tea, in Tours 33 Rhine feeder 36 Some of Tony's 38 Withered

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51 Opera's Stratas 52 Bonbons 53 Ark's landfall 54 Actor once called The

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DOWN athlete 9 Mountain pass 70 A whale 10 Slanning 11 Oberon's spouse 71 Hold tightly 72 Incite

12 On a pinnacle 73 Saws with the grain 74 Hampshire's navigator 14 Affirmation

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81 A Dr. Kildare

WEATHER

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AFRICA LATIN AMERICA

ASIA

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APPLES ARE GREAT! YOU CAN BAKE EM IN A PIE OR 15 EAT EM ALIVE!

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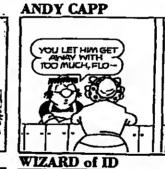
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DO YOU KNOW ANYONE WHO

DOES CONCRETE WORK?



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WHAT'S HIS

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WOULD HAVE TELEPHONE

BEETLE BAILEY BEETLE! 10-8







REX MORGAN



Solution to Friday's Puzzle



DOONESBURY











ast two years and the speed of entions than too, held we lest intensity, with Kaisas Cilv came. go Chargers last wee. against San Conte sire offense 1412 N

YORK

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NEL PREVIE

ne), the league - time of d ever, Jerry Rice 122 c. yards, 21.2 varid in and possibly the Johnson terrer pisted from Ben Olympic sprinter, while gandai, pointed it gain The pistol, which wil at by the police on Th The motorist trial the and the driver pointed notorist furnished the

ohnson. The police sp

Pursche at the time but Separately, the general am Mike Lynn, and

bearing from Johnson's

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vson's Wife The Austrian Pres LOS ANGELIN - K cas is filing for diver syrright champion 3 ber lawyer. Mannan "I plan to file it

deg a restructing or de Iyson, the attorney and Greens an entress who n the ABC series. "Hea that" will eite irrecenci nances for seeking to end kat debt-month mari SCOREBO

HOCKEY ML Standings

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SPORTS

After Losing Killer Instinct, Sign of the Company of the Stability After Losing Killer Instinct, Broncos Search for Stability By Thomas George Most versatile back, Roger Craig, Nevada odds-makers favor the string together we'll get back in I think we can. It's

hat having Betting to NEW YORK - Coach Dan

plan for second was that the straight victories against the 49ers.
"Is that right?" asked Reeves,
"Maybe I remember chuckling. "Maybe I remember two. But, bey, the way things have been going. I can't recall when we won three straight in anything."

That's hard to believe. Reeves, in redship Denver season, is 72-43-

That's hard to believe. Reeves, in his eighth Denver season, is 72-43The Broncos have been the

American Conferent the last two years.

MFL PREV

American Conferent the last two years.

Maybe Recves's derstandable. The the 49ers, 4-1 American Conference champions Maybe Reeves's amnesia is un-

derstandable. The Broncos are 2-3 now, the 49ers, 4-1. They meet Sunday afternoon in Candlestick Park day afternoon in Canada Broncos in San Francisco, with the Broncos still searching for stability. Denver has suffered rare losses at Mile High Stadium this season, to the Seattle Scahawks and to the

the road to Kansas City, unconly victory in five games. Los Angeles Raiders. It has lost on the road to Kansas City, the Chiefs John Elway has thrown more in-terceptions than touchdowns.

Control Annua Real and Annua Processing Personal We lost intensity, especially in the same of the work excited about anything."

Denver's 12-0 win over the San Diego Chargers last week helped. But against San Francisco, the But against San Francisco, the kings' secondary leads the NFL in Broncos tackle the NFL is most exinterceptions, with 12. Tampa Bay plosive offense (412.8 yards a has been outscored, 57-0, in the

Johnson's Pistol Is Seized

United Press International

starter pistol from Ben Johnson's Porsche after a motorist said the Olympic sprinter, who was stripped of his gold medal in a drug-use scandal, pointed a gun at him while driving on a highway. The pistol, which only shoots blanks, was taken from Johnson's

car by the police on Thursday, said Brendan Crawley, the Ontario Provincial Police spokesman. No charges were filed immediately.

and the driver pointed a small handgun and pulled away. The

motorist furnished the license plate, and the police traced it to Johnson. The police spokesman said Johnson admitted driving the

Separately, the general manager of the Minnesota Vikings football team, Mike Lynn, said he would like to give Johnson a tryout after

hearing from Johnson's agent. "As a kick returner, he would scare the hell out of you," Lynn said.

Tyson's Wife Is Said to Seek Divorce

Porsche at the time but denied the motorist's allegation.

LOS ANGELES - Robin Gi- and in the press.

The motorist told the police a black Porsche pulled beside his car

TORONTO - The police said Friday that they had seized a

NATIONAL CONFERENCE

Chicago Bears (4-1) at Detroit Lions (1-4): These teams are as opposite as their records indicate. The Lions haven't lost big. They've simply lost. They seemingly always find a new way to collapse against Chicago — the Bears have woo the last seven in this series. The Bears

catch the Giants, but they've been trying for the last six meetings and have lost each time. Buddy Ryan, the Eagles coach, has never beaten the Giants. More of Randall Cunningham would be a bigger plus. Watch Cunningham throw, but also watch him run with wits. Ea-

gles by 2.

Los Angeles Raus (4-1) at Atlanta Falcons (1-4): Would you believe the Falcons have posted 300-plus yards of offense in each of their last five games? Would you believe in this series that each team has won at home in each of the past three seasons? Do you really believe the

Falcons can keep it up? Rams by 7. Tampa Bay Buccaneers (2-3) at Minnesota Vikings (3-2): Vinny Testaverde has thrown four touchdowns, 12 interceptions. The Viland Browns (3-2): "I told everyone

most versatile back, Roger Craig. Nevada odds-makers favor the 49ers by 6 points. Redskins coach, "but if we pot a string together we'll get back in this thing. I think we can. It's still awfully early." The string Gibbs is trying to avoid is a Redskins third straight loss, and that hasn't happened since his first season (1981). Redskins by 1.

AMERICAN CONFERENCE Indismapolis Colts (I-4) at Buffa-lo Bills (4-1): The Colts have lost Chicago — the Bears have woo the last seven in this series. The Bears lead the league in rushing and are the league's best defending the run. Bears by 7.

N.Y. Giants (3-2) at Philadelphia Eagles (2-3): In this Monday night game, the Eagles have a chance to catch the Giants, but they've been played and Christian Olices and

Palmer and Christian Okoye, and that should work wonders for their running game. Steve DeBerg, the AFC's fourth best pesser, who's tossed for 1,076 yards and eight touchdowns, has the passing game in high gear. Houston leaped to a 16-0 lead against the Eagles last week and then allowed 32 consecutive points. Oilers by 5.
N.Y. Jets (3-1-1) at Cincinnati

ngals (5-0): It's the AFC's No. 1 offense (Bengals) against the con-ference's No. 1 defense (Jets), with Boomer Esiason, the NFL's No. 1 passer, leading the show against the NFL's No. I sack man, Mark Gastineau. But don't overlook Ken O'Brien, the Jets' quarterback. Bengals by 6. Seattle Seahawks (3-2) at Cleve-

2-0 didn't mean a thing," said Chuck Knox, the Seahawks coach, game), the league's most dangerous first quarter. Vikings by 13.
receiver, Jerry Rice (22 catches for 511 yards, 23.2 yard average a carch) and possibly the league's down now," said Joe Gibbs, the forced five turnovers in each of its last two games and is limiting opponents to only 29.2 percent com-pletion of third-down plays. Browns by 3.

INTERCONFERENCE

Miami Dolphius (2-3) at Los Angeles Raiders (2-3): Miami hasu't beaten the Raiders in six straight games. Miami had hardly beaten anyone of notice until it ripped Minnesota last week, 24-6. Not that the Raiders are of particular notice. Jay Schroeder is still learning the Raiders offense. Dan Mari-

lost five straight, 2) Win the toss: the team that has won in all five Patriots by 2.

vens is filing for divorce from In an interview with Barbara Diego Chargers (2-3): The Saints New Orleans Saints (4-1) at San heavyweight champion Mike Tyson, her lawyer, Marvin Mitchelshow a week ago, Givens said her
this season, a prime passer in Bobhusband had an "extremely volatile by Hebert, a solid running game "I plan to file it I will also be temper" and that she had become and a defense that seldom rests. seeking a restraining order" against very afraid of him, but she gave no Saints by 4. indication she wanted to end the

Pittsburgh Steelers (I-4) at Phoenix Cardinals (3-2): It will be Givens, an actress who appears marriage.

Phoenix Cardinals (3-2): It will be in the ABC series "Head of the Miss Givens is in Los Angeles hot in Tempe and even hotter after-Class," will cite irreconcilable dif-filming the series. There was no ward if the Cardinals pull off this ferences for seeking to end the tur-immediate comment from her or victory and remain tied for first in the NFC East. Cardinals by 6.

twice at Shea this season and lost both games, scoring two runs in 17½ innings against him. But they had scored two runs in 13% innings against the young Dave Cone, who was handed his shower slippers in

The Mets are uneasy about his complaints because he is a tenacious, obsessed competitor, and, by

The Mets beat Tudor twice after the Dodgers acquired him from the

200g The Mets led the National League in home runs, and the middie of their order - Darryl Straw-

But the Mets have had some long, puzzling slumps, too. They

Yel, even in that awful streak,

Darling got his 17-9 record by got him three or fewer runs.

dominates people, and you can tell teams don't expect to score many runs. I saw the infield played in to stop a run scoring early in the game more than I'd ever seen it in the past. It was as if they knew if we got

Clemens allowed his first hard-hit ball in the sixth BOSTON - Walt Weiss, known primarily for his when Phillips fouled off two full-count pitches, then laced a fasiball up the gap in left on one skip off the wall for a standup double. But Clemens then struck out the side.

Oakland Wins, Leads 2-0

By Thomas Boswell

Washington Past Service

defense, singled home Ron Hassey from third base with two out in the ninth inning Thursday night, lifting the Oakland Athletics to a 4-3 victory over the

Bostoo Red Sox and a 2-0 lead in the American

Lee Smith and Mark McGwire flied out to center

pefore Tony Phillips singled to right, sending Hassey

to third. Weiss, a shortstop who could be the Al.
rookie of the year, lined an 0-2 pitch to center to make
a winner of Gene Nelson, the third Oakland pitcher.

save of the series. Oakland has defeated Bostoo's top

AL PLAYOFFS: GAME 2

starters, Bruce Hurst and Roger Clemens, to take a

In an easy dozen-pitch first inning, Clemens looked fast, then got faster as he fanned Carney Lansford and

Ron Hassey to end the second - all on fastballs. After

a nine-up, nine-down blitz through the mighty A's order, Clemens looked like a revived pitcher.

each of the first two innings and allowed two line drives that looked like doubles when they left the bat,

yet were caught. Davis rounded to form in the third, fanning Rich Gedman and Wade Boggs.

lo the fourth, Clemens got himself in a jam. On a dribbler to the mound by leadoff speedster Luis Polo-

nia, Clemens rushed his throw and skipped the ball

past Todd Benzinger at first base for a scratch hit and

an error. All Dave Henderson wanted to do was hit

behind the runner with no outs, but Clemens got his

Clemens ended the season this year only 18-12,

Dennis Eckersley pitched the ninth for his second

The Red Sox got their first huge break in the sixth.

Davis walked Dwight Evans, then walked Mike League playoffs.

Hassey singled with one out in the ninth off loser

Davis walked Dwight Evans, then walked Mike
Greenwell. When Jim Rice hit a liner to center. Davis seemed to have escaped. But Henderson bobbled, then dropped his attempt at a knee-high catch for a run-scoring error. That left men at the corners. Burks followed with his third straight hard-hit ball of the night, this one an RBI single to right which went between Rice's legs for a 2-0 Bostoo lead.

The A's struck back instantly. Henderson lined a single to center and Jose Canseco, down 0-2 in the count, unloaded an authoritative two-run, game-tying home run into the left-center field screen.

Before the inning was over, Dave Parker blooped a commanding lead back to Oakland.

Red Sox hopes lay, unequivocally, with Clemens, the best pitcher in baseball during the past three seasons with a 62-25 record and 785 strikeouts. But single to left, Carney Lansford forced him at second on a hotly disputed call, then advanced to third on a balk and a wild pitch. Up atepped McGwire, who had fanned twice. He lashed a line single to left on a fastball, scoring Lansford.

to the seventh, the Red Sox got an important clutch

hit. Some will say Boston got an assist from the A's manager, Tooy LaRussa. After Davis fanned Jody Reed to start the inning, LaRussa played percentages, calling for Graig Cadaret in relief. Davis was pitching a two-hitter and had allowed on earned runs. Clemens' opposite oumber, former Oriole Storm Davis (16-7), followed his normal pattern of late. Get in trouble, then fight out of it. In 202 innings this year, Davis allowed 303 runners. Davis walked a man in

Cadaret's first hitter, Rich Gedman, vanked a home run five rows deep into the right field seats.

■ Fenway Taunts Continue

Chants of "Ster-oids!" and "Just say 0-0, Canse-co" continued in Fenway Park io an attempt by Red Sox fans to upset the concentration of Jose Canseco, The Associated Press reported from Bozton, Canseco smiled when he was asked about the noise.

didn't hear anything," he said,

Canseco is muscular. So some critics, in the aftermath of the Ben Johnson drug scandal at the Olympies, assume he has taken steroids. Canseco has heatedly denied using steroids.

Outcome Back East Rests on Pitching

Jose Canseco slams a two-run homer off Boston's Roger Clemens. fifth strikeout on a fastball down the center

By Richard Justice

Washington Post Service
LOS ANGELES — The National League Championship Series has moved east, after the Los Angeles Dodgers finally proved the New York Mets to be something less than invincible.

Until Game 2 on Wednesday. the Dodgers must have figured the Mets slipped into phone booths and changed into blue tights.

But for once, it was the Dodgers who got the better pitching, and it was the Dodgers who were able to stop a ninth-inning rally and leave

no, the Dophins quarterback, has to take advantage of a still ailing Raiders secondary, Raiders by 2.

New England Patriots (2-3) at Green Bay Packers (0-5): It's getting uglier in Green Bay. Maybe the Pack has two things going for them here: 1) They're from the NFC, to whom New England has lost five straight. 2) Win the toss: four times against the Mets.

One of those defeats was a bonecrusher, that coming in Game when the Mets rallied from a 2-0 ninth-inning deficit against the Dodgers' best starter (Orel Hershiser) and best reliever (Jay How-

"It's a new series," said Mickey Hatcher of the Dodgers. "It shows you what kind of team we have." In Friday night's Game 3, the Dodgers send left-hander John Tu-

dor against Ron Darling. The Mets would occid a threegame sweep to end the series in New York, and that figures to he a tough assignment with Hershiser pitching again, probably Saturday. During his 59-inning shntout streak, Hershiser twice pitched on three days' rest and said: "Some-times, I think I'm actually better on

That means he might go against New York's Sid Fernandez in Game 4. Either way, the Mets must beat both Tudor and Hershiser to

Steve Sax slides under a late tag from the Mets' catcher, Gary Carter, in Game 2. avoid bringing the series back to Cardinals. But he has an 8-6 career stretch between the Fourth of July

Dodger Stadium.

the second-inning of Game 2.

The bigger question for the Dodgers concern Tudor's health. He has pitched most of the last two seasons with a bad knee and sore shoulder but was unable to go in Game 2 because of a sore hip.

his own admission, one who thrives

on negative thinking.

odger Stadium.

The Dodgers have faced Darling

record against them. He also has a and early September.

2.25 carned-num average in four Yet, even in that a playoff starts, and, as the Cardinals manager, Whitey Herzog, said, "If I had to win ooe game, be'd he a

guy I'd want out there."
"I have post-season and World Series experience," Tudor said. "As far as I'm concerned, you can take all that and throw it out the window. It's not going to do you any

berry, Keith Hernandez and Kevin McReynolds - may be the best this side of Oakland.

including 32 times in one 54-game

the Mets had a winning record - got them wer all right - with 100-29-25 — because their pitching is so

"It has been an erratic year," Davey Johnson, the Mets manager, said. "We've won a lot of games late, and a lot of times we do just enough to get by. Our pitching just missing link is that those comments

long, puzzling slumps, too. They one or two runs we were going to scored three or fewer runs 74 times, win. Sometimes that's all we had to

Mets Pitcher Quits His Moonlighting

The Associated Press

NEW YORK - David Cone, the New York Mets pitcher, has apologized in print to Jay Howell and the Los Angeles Dodgers and announced his retirement as a sportswriter after three columns in the New York Daily News.

Cone, who wrote that Howell reminded him of "a high school pitcher" and that Orel Hershiser was "lucky" to sbut out New York for eight innings Tuesday night, also wrote Thursday that ABC television announcers were "sharks" to the way they treated him.

"For the record, I apologize to Jay and the Dodgers," Cooe wrote. I apologize to my family for embarrassing them. And I apologize

Cone also said that a Daily News

reporter, Bob Klapisch, ghosiwrote the Tuesday column. Cooe said his comments were meant to be funny and sarcastic and wrote that "we both used poor judg-"This is my first and - I'm an-

nouncing today — my last attempt at tabloid journalism." Cone wrote. "I felt this opportunity would be an easy way to get my feet wet. Well, I pound cement bricks attached to them. And I got fed to the sharks." "After a very emotional playoff winning seven times when the Mets game win, Klapisch approached me in the clubbouse and asked for my thoughts about the game, Here's the million-dollar questioo: Did I say the things Klapisch wrote? The answer is yes. But the were said in a very sarcastie and

> of respect for Howell and the Dodgers." The Mets' right-hander, who lasted only two innings in Game 2 Wedoesday, paid tribute to Howell in the last column, calling him an

outstanding compedior.

facetions tone. They were made out

SCOREBOARD

WALES CONFERENCE

bulent, eight-mouth marriage that from Tyson.

HOCKEY

Tyson, the attorney said.

NHL Standings

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Goetec Harfford P.Stostav (21, A.Stostav)11, Robert P.Stostav (21, A.Stostav)11, Brown 11, P. Stesitey [2], A. Storitsy [1], Robertson [1],
Francis [1], Gouler [1], Brown [1],
Sheht as Soul: Gueber (an List) 9-10-8-27;
Sheht as Soul: Sueber (an List) 9-10-8-27;
Harriford Ion Mosan [12-7-1]—38.

New Jersey

All Selection [1], Robertson [1], NATIONAL, LEAGUE

Oct. 5: New York 3, Los Angeles (C. 5: Ne Philedelphia 1 2 —4 Kurvers III, Tocchet III, Mellonby III, Schith III, Craven III. Skots en soot: New Jersey (on Hextolii 9-11-13-33; Philodelphia John Burkel 10-12-9-31.

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jén Burikel 10-12-9—31.

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Buffiele 6 2 1—3

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Hutl (3), Bending (1), Postowski (1), Ciccordil (1), McRoo (1), Froset (1), McKegney (1),
Macyber (1), Tuttle (1), P.Cavotitel (1), Shots
on seet: St. Louis (on Myllys) 16-11-36;
Mulmestots (on Millen) 8-72-77.

N.Y. Rompers

October (1), Debley (3), Thomas (1), Shots
of the seet (1), Debley (3), Thomas (1), Shots

Chicago 11. Dobler (31, Thomas 1). Short 61. Dobler (31, Thomas 1). Short 64. Short (an Waltel 94-17-1—33; Chicago (an Vanblesbrauck) 11-7-16-3—31. M.Y. Islanders Macionis (1), LeFonteine (1), Kins (1), Louer (1), Carromana (1), Paterson (1), Nieuwendyk (1), Suer Til, Paterson (1), Nieuwendyk (1), Spotson goal; New York (on Vernon) 11-7-71-76; Coloary (on Hru-

Vzernten (1), Gretzky (1), Robitottle 111, Tovice (11, Nichells (1), Robitelle (5), Cor-penter (1), Tookey (1), Shols on soul: Defruit

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BASEBALL

Playoff Box

has been dissected on

Playoff Schedule

AMERICAN LEAGUE

Oct. 19: National of American 2-Oct. 29: National of American 2-Oct. 22: American of National 2-Oct. 23: American of National

SOCCER

EUROPEAN CUP WINNERS' CUP | First Rood, Second Lee) npgoric, (taly 2. Northoping, Sweden adoria advances on 3-2 aggregate, EUROPEAN CHAMPION'S CUP (First Round, Second Ley)

(First Reend, Second Leg)
AC Allian S, Vitaeho, Bulgaria 2, Allian
vances on 7-2 agentsale.
USFA CUP
1First Reand, Second Leg1
Salonica 1, Napoli 1, Napoli advances or Victoria, Romania & Silema Wonderers.

TRANSITION

AUTO RACING AUTO RACING
COLUMBUS 500—Announced the resignotion of Alon Wilson, executive director.

BASEBALL
American Legoue
CLEVELAND—Named Dom Chill roving
minor-league sitching cooch.
SEATTLE—Fired Jim Snyder, monager;
SIM Convers, Niching cooch.

allly Conners, effiching coach; Frank How-ard, batting coach, and Howie Bedell, first

base coach.

National League

CINCINNATI—Released Dave Concep

CINCINNATI—Released Dove Concep-cion, Infleider.

BASKETBALL

Noticeal Starkethall Association

ATLANTA—Staned John Bottle, guard, to a
multivear contract; signed Duane Ferrett,

ZIII Garnett and Roy Tolbert, forwards, and Toylor, guards.
DENVER—Signed Eiston Turner, guard.
Agreed to terms with Freddle Banks and Clin-

DETROIT—Signed Islah Thomas, word, to on elehit-year contract, INOIANA-Signed Rik Smits, center, to a

words. LOS ANGELES—Signed Tony Compbell, torword.

NILWAUKEE—Extended the contract of Ricky Pierce, sward, through the 1991-92 secson. Signed Jett Graver, forward, and Randy Son, Signed Jerris Lyang Breuer, confer.

MEW JERSEY—Signed Frank Johnson, guard, and Derrek Hamilton, forward-geard, PORTLAND—Signed Richard Anderson and Adrian Branch, forwards, and Darwin

Cook, guara. SAN ANTONIO—Agreed to lerms with Al-vin Robertson, guard, on a seven-year con-FOOTBALL
National Football Leasue
OENVER-Signed Jim Ryon, Unebacker,

to a three-year contract extension.

SAN FRANCISCO—Placed John Frank, light and, on injured reserve. We COLLEGE EASTERN COLLEGE ATHLETIC CON-ERENCE—Named Clayton W. Chapmon commissioner-elect, effective July 1, 1989.

COMMISSIONET-MECT, VITCLIVE JULY 1, 1797.
FORDHAM—Normed John Fitzpetrick os-alstont bosketboll coach.
GEORGIA TECH—Normed Leon Wurth as-sistont baseball coach.
KANSAS STATE—Amounced the resigna-tion of Stan Parrish, football coach, effective del, assistant othicils director, has resigned to become director at athicils of Wisconsin-

Allwaukes, effective Nov. I, NOTRE DAME—Named John Heister sports information director and Roger Vajdis-erri associate attiletic director. ST, FRANCIS, N.Y.—Announced the resig-nation of Commine Faccando, sports informa-tion director, so he can take the same sogition If Foir leigh Dickinson. SOUTH CAROLINA—Announced the resignotion of Dick Bestwick, utilistic director, Named Albert Dixon Jr. Interim athletic di-

backers much, and Dick Buttous, incide

SIDELINES

Ballesteros Wins

WENTWORTH, England (UPI) Mark McCumber, four up with
II to play, lost to Spain's Severiano
Ballesteros at the 37th hole as three American golfers tumbled out of the \$450,000 World Matchplay

Championship on Friday.

McCumber was the victim of a brilliant comeback by Ballesteros although he contributed to his own downfall with some erratic putting toward the end of their encounter

Two other Americans, Jeff Sluman and Joey Sindelar, were easily beaten. Sluman lost 7 and 6 to Britain's Ian Woosnam, the defending champion. Sindelar lost 5 and 4 to Britain's Nick Faldo. Faldo now plays Woosnam. In the other semifinal, Ballesteros will

babwe's Nick Price 3 and 2. 2 Managers Out

take on Sandy Lyle, who beat Zim-

SEATTLE (AP) - The Seattle Mariners have cleaned house by firing manager fire Snyder and three of his coaches. Besides Snyder, 57, also dis-

missed were pitching coach Billy Connors, batting coach Frank Howard and first base coach Howie Bedell. Seattle had a 68-93 record this year. No replacement for Snyder was named. In Chicago, manager Jim Fregosi

from the team management, The White Sox record this year was 71-Thomas on a Koll

of the White Sox said Friday that

be had been fired, although there

was no immediate confirmation

WINDSOR, Ontario (AP) The Detroit Pistons have made guard Isiah Thomas the highestpaid player in club history, agree-ing to a contract that will pay him a reported \$16 million over the next eight years.

The transfer of the state of th

Great Night for the Prince of the Kings

Los Angeles Times Service INGLEWOOD, California

For dramatic effect, as if more were needed, the houselights were dimmed and the Los Angeles Kings skated onto the ice at the Forum one at a time, gliding with the spotlight into their places in the lineup for the season opener Thursday night. Player after player after player.

And then, at last, Gretzky.

Wayne Gretzky — the Great
One, the unassuming little hockey player all the folks jammed to the top of the Forum had come to see, the star of stars whose job it is to jolt the franchise to life. When Gretzky hustled onto the ice wearing the new black and

white and silver sweater of the

Kings, the ovation was chilling. He took his place at the center of the line and made no more fuss. He just let the enthusiasm of the sellout crowd of 16,005 - the first sellout for a home opener in the team's 22-year history - spill out of the stands. Gretzky and his new teammates soaked if up.

It was the moment everyone in Los Angeles had been waiting for since first hearing word of the blockbuster trade last Aug. 9 that delivered the eight-time National Hockey League all-star from the Stanley Cup champions, the Edmonton Oilers, to the Kings.

in a Kings sweater, the dream come true for Bruce McNall, the Kings' owner. If he did nothing more, at least he had packed the house. He had

drawn reporters from across the United States and Canada, He had brought the team together for an early season touch of excite-

There he was. Wayne Gretzky Gretzky attacks the puck against the Red Wings' Rick Zombo.

Bob Gelbraith/The Astocasted Press

sending the Kings on their way to an 8-2 victory over the Detroit Red Wings, defending champions of the Norris Division.

There are those who say that the Kings gave up too much to Gretzky. But they did not give up young Luc Robitaille, and it was But, of course, he did more. Robitaille who got the hat trick Fittingly, Gretzky scored the that left him gushing: "It was a

lot of fun. The spirit on this team is nobelievable. You know (Gretzky) is going to work hard on every shift. It was fun to bounce off him. You always get chances when you play with him, so you just go and get those re-bounds."

It was the Kings' first victory in an opener in eight years.

seats, paying close enough attention to cringe at the brutal checks and cheer when the puck went

into the net. The puck was going in the Red

Wings' net all night. Detroit's goalie. Greg Stefan, who saw 40 shots come flying at him, was asked if any team had ever come at him so relentlessly. "Yes." Stefan said. "Edmonton with with Wayne Gretzky. That's wby he's the greatest player in the world. I think be's getting better,"

Detroit's coach, Jacques Demers, said: "Wayne Gretzky iz going to make every player on that team a better player. There's no question. It's not just a onetalent on this team. But they're all going to play better."

"The Kings have been waiting for a King for 22 years and they've found him. He's definitely the King here. The crowd and the other players responded to every play he made. He's going to make this a much better fran-

chise " Gretzky said that he, too, felt the excitement in the air. "I was so excited, so pumped up. The only time I was this nervous before a game was my first All-Star game. The playing was easy. I was just afraid I was going to fall down when I first went out

there."

Gretzky scored the first goal for the Kings 12 minutes 54 seconds into the first period, taking a sharp pass from Dave Taylor that crossed in front of the goal, pushing it into the right side of the goal past Greg Stefan. The Kings had a 2-man advantage at the time and were circling in front of the Red Wings goal in a menacing threatening pattern.

By Jane Friedman

Washington Post Service
AIRO — When this city's

grand old opera house burned

to the ground in 1971, Cairenes

fiddled. It was all they could do,

said Magda Saleh, a former prima

ballering, about the beloved wood-

en structure that was built especial-

ly for the opening of the Suez Canal in 1869 and which boasted the

world premiere of Verdi's "Aida"

Now Cairo is inaugurating a

new house, which many are hoping will restore Egypt's capital to its position as a center of Western cul-

ture in the Arab world. The gala

opening on Monday, and the first

season, may add up to the most

exciting festival Egypt will see for

tage." said Mohammed Salmawy.

an undersecretary in the ministry

of culture. "It's not just a theater

we're opening. We're actually talk-

ing of a whole cultural complex,

like the Kennedy Center and the

Centre Pompidou in Paris. We're

going to turn this place into a cul-

ture beenive, presenting foreign theater and the best of Egyptian

arts."
Financed by \$50 million from

the Japanese government and built

by Japanese construction firms, the

opera house is Islamic on the ont-side and largely Japanese on the

inside. The premiere season will

bring companies the likes of which

Egypt has not seen for years: the

London Festival Ballet, the Paris

Opera Ballet and, the Houston Opera's "Showboat." Dizzy Gilles-

But critics dismiss assertions that

the new opera house will form the

core of a cultural renaissance. They

say that the government has fo-

cused on the opening season and it has failed to define a specific role

for the house, formally known as

the Cairo Education and Culture

Center. Political scandals, especial-

ly the sacking of Saleh as artistic

director just weeks before the gala,

have dismayed donors and provid-

ly from donations but also illus-

trate the frustrations when one de-

pends on gifts. The project would

never have gotten started if the Jap-anese — who themselves do not

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pie is scheduled for January.

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POSTCARD

Cairo's New Opera Hall

have an opera house — had not proposed a grant. Egypt had no money for a new facility and Cairo

had built a five-story parking ga-

rage on the old opera house site.

nese offer: Japanese architects, en-

gineers and contractors would do

the job. Egypt accepted, but the

conditions caused problems. The

first seven blueprints were unacceptable because the styles were

not suitable to an Islamic environ-

ment. Finally a compromise was

found. The building is generally considered a success. Inside, it

boasts two concert halls and the

most up-to-date sound and light

systems. The main auditorium has

WHILE the building was being completed, Saleh sought an additional Japanese grant and with

another \$400,000 bought instru-

ments as there was a shortage. The

West German ambassador came

forth with a Beckstein grand piano.

Until its arrival, artists are rehears-

ing on a piano donated by Suzanne

Mubarak, the Egyptian president's

Saleh, who was trained at the

Bolshoi Academy and obtained a doctorate at New York University,

cultivated Western ambassadors

hoping their countries would con-

tribute productions for the first

season. She succeeded with the Eu-

ropeans, whose governments often fund cultural events. But the U.S.

government did not help because

performing arts organizations in

America are private. Instead, U.S.

Ambassador Frank Wisner called

major American corporations do-

ing business in Egypt and raised more than \$400,000, an embassy

spokesman said, to bring over

Despite these successes, Saleh was out by August. Officials in Egypt's culture ministry said that

she "couldn't get along with any-body." Saleh is now suing the gov-

Eventually, the opera house will be surrounded by an art gallery, two museums and a planetarium.

All will make up the intended cul-

tural center. Still, government offi-

cials admit they have to plot a

Salmawy said. "For the first year,

we just wanted to get it going with

as many troupes as possible. We

wanted it to be a panorama, a fes-

Showboat."

season's program are examples of course for the center. "Maybe for

what can be achieved almost entire-next year we should have a plan,"

tive occasion."

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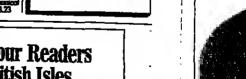
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TURONTO (WP: -- Camada's top ferries sprinter, aclose associate of the day graced canadian grietter Ben leanson, and in an intersperpublished Sunday that he had been knowingly taking banned

years and urged hum to stop denving H. Angella Issajenko, and a cammale of Jeanson on the Marda Optioned Track Club.

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Jean-Michel Jarre stretching in the stand while workers prepare a floating stage for his two high-tech concerts this weekend in the Docklands.

By Joseph Fitchett International Herald Tribune

THE theatrical adage that "the show must go on" takes on unexpected di mensions when it comes to Jean-Michel Jarre, the French composer of high-tech concerts. He has used Houston and NASA, Beijing and Shanghai, Lyon and Pope John Paul II as the settings for his concerts that can draw audiences of more than a million for a performance. On every occasion, Jarre is warned that his plans will never get official approval, that they are too costly, dangerous and far-fetched.

It is London's turn this weekend, but the 11th-hour drama turned out, as usual, to be worse than anyone could have imag-ined. Less than two weeks before the \$5 million concert was to go on last month, municipal officials told Jarre that they

were banning the event on safety grounds.

Jarre says that the planners had confused his spectacle with a hard rock concert. His concert, called Destination Docklands, will turn East London's wharves into a scene from a science-fiction movie. To produce his ethereal, grandiose music, Jarre's orchestra of synthesizers and computers, rock musicians and a children's choir of 140 will perform on a specially built barge moored midstream in the Thames. Colossal projections, giant lasers, mounted on the old cranes and fireworks from warehouse roofs, will transform the

gaunt surroundings.
When Newham Borough Council barred the concert, Jarre was left with a payroll for 300 musicians and technicians, but Newham officials started taking even more heat with headline writers saying: "Can We REALLY Afford to Miss THIS?" and, the inevitable tabloid scoop, "The Incredi-ble Show That Newham Council Won't Let

Jean-Michel Jarre **Electrifying London**

Newham is part of the Docklands rede-velopment that has become a symbol of Margaret Thatcher's often bitter economic recovery. The Docklands is Europe's largest urban renewal project, with high-tech-nology businesses and luxury riverside apartments. The project will replace the rotting remnants of what used to be a busy harbor and is pushing out the old residents of London's impoverished East End. Amid this transition, Newham is still one of the

Jarre seems to thrive on the suspense. "I like the 'Fitzcarraldo' dimension," he said, referring to the movie about an obsessed empire-builder who has a boat hanled over a mountain range in Brazil to stage an opera on the Amazon river. His determination is all the more compelling because be does oot need the shows for his popularity as a musician. His electronic music derided by some critics as aural wallpaper — has enjoyed phenomenal sales. And groups as diverse as psychiatrists and choreographers use his music.

the events — which are only starting to attract corporate sponsors - are borne mainly by his record producer, Francis Dreyfus, and have to be recouped from film rights, video sales and tickets. To him it is more than just the money.

"I like the notion of something only happening once, like an acrobat's leap: you have to get it right, it's do or die." Jarre said on the phone from London. "The knowledge that there's no second chance creates

People have learned to expect success from him. Increasingly, his brand of ro-mantic pop music has expanded to incor-porate new sounds. "My shows really are a kind of modern opera," Jarre explains, pressing his vision with the personsiveness that is part of his success. "You see, opera in the 19th century corresponded to the availability of heavy machines to make things happen to visualize the music, but our era's technology means that we can take the opera out of the building and project it on spaces that no one would have dreamed of subverting into a show,"

With this kind of obsession, Jarre persuaded the Chinese authorities to let him become the first Western popular musician to perform after the Cultural Revolution. The film of the China concerts, in 1981, drew 30 million television viewers.

binderlieb, nichtraucher, sucht Deutsches familie in die USA oder

"Rendez-vous" was a record and a concert in Houston in 1986, commemorating the 150th anniversary of Texas and the 25th anniversary of NASA, the U.S. space agency. In preparing the concert, Jarre got NASA to agree to let an astronaut. Ron MacNair, play a saxophone solo in space to be beamed down into the concert. MacNair, with whom Jarre had grown very close, died in the Challenger explosion. Despite the gloom in Houston after the accident, Jarre's concert drew an estimated 1.3 million spectators.

French officials tried to halt Jarre's next project: Lighting up Lyon and filling the skies with music during the 1986 visit of Pope Jean Paul II. But his persuasive powers worked again, even Raymond Barre, the staid former French prime minister, enioys Jarre's work.

Jarre turned to the Docklands because he says, it symbolizes all the revolutions that have formed in this century; the Industrial Revolution, when the East Endwas a sweatshop for immigrant factory workers and the symbol of working class protest; then the cultural revolution embodied by London of the 60s; and now the micro-electronics and yuppies of the new Docklands — with, once again, the victims of change in Newham, an irony that Jarre acknowledges.

With his record of problems, Jarre was hardly surprised to hear, the day he left Paris for the London concert, that Jacques Chirac, mayor of Paris, had canceled his concert on Bastille Day for the Bicentenary of the French Revolution. President François Mitterrand wants to move Jarre's concert to make way for a summit of seven Western beads of state. Jarre says that he will worry about that on Monday, after these two concerts.

PEOPLE

Anna Strasberg Says Monroe Letter Is Hers

Lee Strasberg's widow is threat-ening to sue if a love letter from Marilyn Monroe to Monroe's one-time busband Joe DiMaggio is sold et-at an auction Oct. 25 in New York Anna Strasberg asserts that she is entitled to the letter, arguing that all personal items Monroe left were willed to her husband, the acting teacher. The letter, written by Monroe a few days before her death in 1962 surfaced recently.

WNBC, NBC's radio flagship for 62 years and once home to Jack Benny, Bob Hope, Fred Allen and the NBC Symphony conducted by Arturo Toscanini, went off the air on Friday as a result of a corporate takeover. The talk and music station, a clear-channel spot on the radio dial that was heard in 15 American states at night, is being changed to an all-sports format. WNBC's signoff, announced last February, is the result of a \$6 bitlion deal in 1985 in which General Electric Co. bought RCA Corp., the parent company of NBC. The United States is to lend

France the key to the Bastille to help celebrate next year's bicentennial of the French Revolution, the nial of the French Revolution, the U.S. Embassy said. The key, a gift from Marquis de Lafayette to General George Washington, is displayed on a wall at Mount Vernon, Washington's home in Virginia. The key locked a main door of the former prison that became a symbol of the French Revolution. Jee M. Rodgers, the U.S. ambassador to France, requested that the key be lent to France.

Even in its final day, the famed Schwab's Pharmacy in Los Angeles drew celebrities such as Chariton Heston and Meryl Streep before demolition crews began to make way for a \$50 million theater, shopping and dining complex. Holly-wood stars, studio chiefs and even President Ronald Reagan, who sent a telegram, bid a nostalgic farewell to their old haunt. Leon Schwab, the owner, closed the place in 1983.

Leonard Bernstein, who recently celebrated his 70th birthday with a gala party in Boston, will conduct the London Symphony Orchestra next Friday at a concert in Paris to benefit the American Center's planned new headquarters.

poorest boroughs, so officials proved more the electricity between the performers and open-minded when Jarre returned. Newham officials relented, approving two con-certs — Saturday and Sunday nights this weekend —so that crowd control would be

Although he couples oew records with show concerts, he never goes on tour the way that pop musicians do. The costs of

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